#### University of Mumbai



#### UG/18 of 2019-20

#### CIRCULAR:-

Attention of the Principals of the affiliated Colleges and Directors of the recognized Institutions in Humanities Faculty is invited to the syllabus uploaded by the Academic Council at its meeting held on 25<sup>th</sup> May, 2011 <u>vide</u> item No. 4.28 relating to the revised syllabus as per (CBSGS) for the Bachelor of Mass Media and to this office Circular No.UG/142 dated 19<sup>th</sup> November, 2019 regarding the amended Ordinance 5205 relating to change the nomenclature of course of Bachelor of Mass Media to B.A. in Multimedia and Mass Communication B.A. (M.M.C.) and also the revised syllabus as per the (CBCS) for B.A. in Multimedia and Mass Communication B.A. (M.M.C.) in Sem. 1 and 11.

They are hereby informed that the recommendations made by the Ad-hoc Board of Studies in Mass Media at its meeting held on 25<sup>th</sup> July, 2019 and subsequently approved by the Board of Deans at its meeting held on 1<sup>st</sup> October, 2019 <u>vide</u> item No.70 & 71 have been accepted by the Academic Council at its meeting held on 3<sup>st</sup> October, 2019 <u>vide</u> item No. 4.8 and 4.9 and that in accordance therewith, the revised syllabus as per the (CBCS) for the B.A. in Multimedia and Mass Communication Course (Sem. III & IV) and (Sem. V & VI) has been brought into force with effect from the academic year 2020-21 and 2021-22 accordingly. (The same is available on the University's website <u>www.mu.ac.in</u>).

MUMBAI - 400 032 30th December, 2019 To

The Principals of the affiliated Colleges, the Head of the University Departments and Directors of the recognized Institutions in Humanities Faculty. (Circular No. UG/334 of 2017-18 dated 9th January, 2018.)

#### A.C./4.8 & 4.9/ 03/10/2019

No. UG/ 188-A of 2019

MUMBAI-400 032

Bath December, 2019

ilom

(Dr. Ajay Deshmukh)

REGISTRAR

Copy forwarded with Compliments for information to:-

- 1) The Chairman, Board of Deans,
- 2) The Dean, Faculty of Humanities,
- 3) The Chairman, Board of Studies in Mass Media,
- 4) The Director, Board of Examinations and Evaluation.
- 5) The Director, Board of Students Development,
- 6) The Co-ordinator, University Computerization Centre,

(Dr. Åjay Deshmukh) REGISTRAR

#### Cover Page

AC 03 10 3019. Item No. 4.8

# UNIVERSITY OF MUMBAI



# Syllabus for Approval

Sr. No.	Heading	Particulars
1	Title of the Course	Second Year Multimedia and Mass Communication (SYMMC)
2	Eligibility for Admission	-
3	Passing Marks	-
4	Ordinances / Regulations ( if any)	
5	No. of Years / Semesters	TWO.
6	Level	P.G. / U.G./ Diploma / Certificate ( Strike out which is not applicable)
7	Pattern	Yearly / Semester (Strike out which is not applicable)
8	Status	New / Revised ( Strike out which is not applicable)
9	To be implemented from Academic Year	From Academic Year 2020-20-21.

Date:

Name of BOS Chairperson / Dean :

Signature: Se Sundes Rafleof

#### Cover Page

AC 03 10 Item No. 14 ola

# UNIVERSITY OF MUMBAI



# Syllabus for Approval

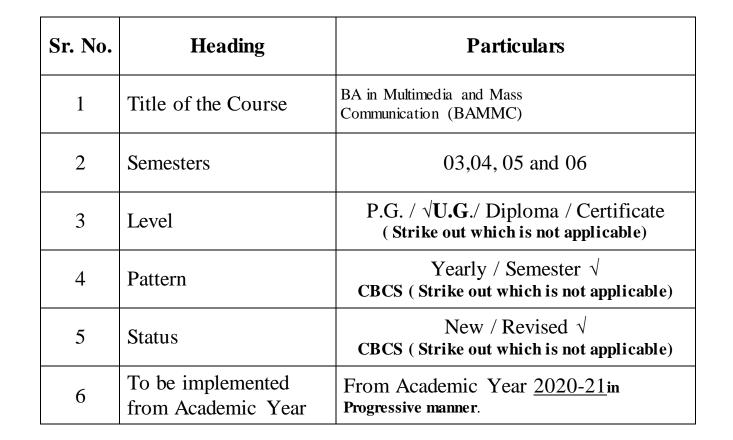
Sr. No.	Heading	Particulars
1	Title of the Course	Third Year Multimedia and Plass Communication (TY. MMC
2	Eligibility for Admission	-
3	Passing Marks	Energy Stranger Links
4	Ordinances / Regulations ( if any)	
5	No. of Years / Semesters	TWO
6	Level	P.G. / U.G./ Diploma / Certificate (Strike out which is not applicable)
7	Pattern	Yearly / Semester (Strike out which is not applicable)
8	Status	New / Revised ( Strike out which is not applicable)
9	To be implemented from Academic Year	From Academic Year _2021-2022

Signature : Se Date: Name of BOS Chairperson / Dean : )

# Item No.

# **UNIVERSITY OF MUMBAI**





Date:

Signature :

De-

Name of BOS Chairperson  $\sqrt{/\text{Dean}}$ : <u>Dr. Sunder Rajdeep</u>



# CHOICE BASED CREDIT SYSTEM

## BA in Multimedia and Mass Communication (BAMMC) (Choice based) Semester –III, IV, V and VI revised Syllabus to be sanctioned and implemented from June 2020-21 in progressive manner.

#### **PROGRAM OUTCOME**

- 1. The program considers media industries and their relationship to culture and society, and the understanding of how communication works. The program emphasizes the development of critical thinking, professional writing skills and effective oral communication.
- 2. The Communication and Media Studies major prepares students for a wide variety of careers in business and industry, advertising, public relations and journalism, or advanced study
- 3. This program will equip the learners with professional skills essential for making career in Entertainment industry, Cinema, Television, OTT Platforms, social media platforms etc.
- 4. Students would demonstrate the ability to apply rhetorical principles in a variety of creative, cinematic, organizational, professional and journalistic venues.
- 5. Knowledge, skills, and values that prepare them for future careers in our interconnected society, whether in mass media or advanced study
- 6. Learners would develop a global awareness of political, social and corporate issues influenced by communication sensitivity and skills.
- 7. Learners will understand mass media as a system of interrelated forces, including historical foundations, technological advances, economic dynamics, regulatory constraints, and ethical concerns.
- 8. This programme will also give them an improved sense of self-confidence and self-efficacy and an awareness of their responsibilities as professionals in their field
- 9. Learners will be able to create and design emerging media products, including blogs, digital audio, digital video, social media, digital photography, and multimedia.
- 10. They will be better equipped to grasp the complex relationship between communication/media theories and a diverse set of individual, social, and professional practices.
- 11. Learners will understand the underlying philosophical assumptions of, and be able to apply, communication research methods to address a range of media texts and audiences, production and technological practices, and relevant social issues.
- 12. Learners will comprehend the foundations, process, and practices of writing for and about the media, and demonstrate proficiency in writing across platforms.
- 13. Learners will be able to conceptualize, design, and produce one or more works in media based on effective principles and practices of media aesthetics for a target audience.
- 14. Learners will acquire the knowledge and skills required to pursue a career in the specialization of their choice.

301-1					
Program		BAMMC			
	Semeste	r III			
Title	Credit	Paper	Name of the Course		Course Code
		Learner s	hould choose <b>any one</b> out of foll	owingelec	tive courses
AEEC	02		Electronic Media-I		BAMMC EM-3011
			Theatre and Mass Communicat	ion-I	BAMMC TMC-3012
		01	Radio Program Production-I		BAMMC RPP-3013
			Motion Graphics and Visual Eff	ects – I	BAMMC MGV-3014
DSC		02	Corporate Communication and Public Relations	DSC-C1	BAMMC CCPR-302
DSC	(4×3)=	03	Media Studies	DSC-C2	BAMMC MS-303
DSC	12	04	Introduction to Photography	DSC-C3	BAMMC IP-304
DSE	04	05	Film Communication-I		BAMMC FCO-305
Practical	02	06	Computers and Multimedia-I		BAMMC CMM-306
	20				

		SY BA	MMC Semester III and IV Syllabus		
Year		SY BA	ММС		
Semeste	r	III			
Course:		Electr	onic Media-01		
Paper		Electi	ve 01 (AEEC-1)		
Course C	ode	BAMM	ICEM-3011		
Total Ma	rks	100 (	75:25)		
Number Lectures	Number of 48				
Course O	utcome				
television		t is usef	ted with working of the two powerful media; i.e. radio an ul for both advertising and journalism students in order t re fields.		
COURSE	CODE	COUR	SENAME		
BAMMC	EM-3011	ELECI	RONIC MEDIA-01		
			Syllabus		
Sr.No.	Modules		Details	Lectures	
1	Introducti	on		10	
	A. A Short History of Radio and TV in India and abroad				
	B. Introduction		n to Prasar Bharti		
	C. FM radio a		nd community radio		
	D. Con	vergen	ze trends		

2	Introduction to So	ound for both TV and Radio	10
	A. Introductio n to sound B. Introductio	<ol> <li>Types of Sound: Natural, Ambient, Recorded</li> <li>The Studio Setup</li> <li>Types of recording- Tape Recording, Digital Recording</li> <li>Outdoor Recording</li> <li>Types of Microphones</li> <li>The Power and Influence of Visuals</li> </ol>	
	n to Visuals	<ol> <li>The Video-camera: types of shots, camera positions, shot sequences, shot length</li> <li>Lighting: The importance of lighting</li> <li>Television setup: The TV studio</li> <li>difference between Studio and on-location shoots</li> </ol>	
	C. Electronic News Gathering (ENG)	<ol> <li>Single camera</li> <li>Two men crew</li> </ol>	
	D. Electronic Field Production (EFP)	<ol> <li>Single camera set up</li> <li>Multi-camera set up</li> <li>Live show production</li> </ol>	
3	Introduction to Fo	ormats (Fiction and non-fiction)	10
	1. Introduction to Radio Formats	News - Documentary - Feature - Talk Show - Music shows - Radio Drama Radio interviews - Sports broadcasting	
	2. Introduction to Television formats	News - Documentary - Feature - Talk Shows - TV serials and soaps - Introduction to web series - Docudrama - Sports - Reality - Animation - Web series	
4	DifferentRolesa	nd contributions in the society	08
	A. Communit	y Radio-role and importance	
	B. Contributi	on of All India Radio	
	C. The Satelli	ite and Direct to Home challenge	
5	Introduction to Pr	roduction process	10

1. Pre- Production	Script Storyboard Camera plot Lighting plot	
2. Production	Camera angles Sequence Scene Shot Log keeping	
3. Post- Production	Linear editing Non-linear editing Library shots Library sounds Dubbing	
Total		48

#### Internal: Any two assignments compulsory

- A visit to a Radio or Television station
- Listening and recording news for TV and Radio
- Shooting an interview for a Television channel
- Recording a chat show for a radio channel

#### **Reference Reading:**

- 1. Basic Radio and Television: by S Sharma
- 2. The TV Studio Production Handbook : Lucy Brown
- 3. Mass Communication in India by Keval J. Kumar
- 4. Beyond Powerful Radio by Valerie Geller
- 5. Writing News for TV and Radio : Mervin Block
- **6.** Essential Radio Journalism: How to produce and present radio news (Professional Media Practice) : Peter Stewart, by Paul Chantler
- 7. Andrew Boyd, 'Broadcast Journalism, Techniques of Radio and Television News', Focal Press London.
- 8. Keval J Kumar, 'Mass Communication in India', Jaico Publishing House.
- 9. K.M Shrivasta, 'Radio and TV Journalism', Sterling Publishers Pvt. Ltd, New Delhi.
- 10. Usha Raman, 'Writing for the Media', Oxford University Press, New Delhi
- 11. Media Production: A Practical Guide to Radio and TV 1st Edition by Amanda Willett

12. Community radio in India : R Sreedher, Puja O Murada

#### **BOS Syllabus Sub-Committee Members**

- 1. Prof. Dr. Navita Kulkarni (Convener)
- 2. Prof. Neena Sharma (Subject Expert)
- 3. Ms. Priyanka Khanvilkar (Industry Expert)

301-2	
Program	ВАММС
Year	SYBAMMC
Semester	III
Course:	Theatre and Mass Communication-I
Paper	ELECTIVE 02 (AEEC-2)
Course Code	BAMMCTMC-3012
Total Marks	100 (75:25)

# Number of Lectures 48

**COURSE OUTCOME:** 

1. Inc 2. Ta <b>3.</b> Sha	king ownership of s aping young studer	understanding on theatrical Arts space, time, story-telling, characterization and kinesth ats' minds through expression of their perception, crea le and place in society, their responsibilities and possil	ating
<b>COURSE</b> C	CODE	COURSE NAME and DETAILED SYLLABUS	
BAMMC T	MC-3012	THEATRE AND MASS COMMUNICATION-I	
	Γ	Syllabus	•
Module	Topic	Details	Lectures
I	Dramatic literature and theatre history:	<ul> <li>History</li> <li>1. Study of the origin of theatre, history and growth</li> <li>2. Theatre as a medium of mass communication</li> <li>3. Theatre as a benefit to improving language skills</li> <li>4. Study of traditions and forms: <ul> <li>(a) Indian:</li> <li>Natya Shastra and Classical Indian Theatre</li> <li>Navarasa, Nayaka-NayikaBhed, VidushakaNatya – DrishyaKavya Trilogy –Natya – Nritta - Sangeet Study of some of the important Sanskrit playwrights i.e. Kalidasa, Bhasa, Shudraka, Kootiyattam and Folk (Jatra, Pandavani, Tamasha, Ram Lila,Yakshagana, Swang, Therukoothu, Bhawai, Dashavatar, etc)</li> <li>(b) Growth of Indian Regional and Modern (Experimental) Theatre</li> <li>(c) Asian Theatre (Japanese Noh, Spiritual and Trance of Bali and Korea, Chinese Kunqu Opera)</li> <li>(d) Ancient Greek: Aristotle's Poetics Comedy, Tragedy, Satyr Chorus</li> <li>(e) European: Commedia D'elle Arte and Renaissance. French Baroque theatre, Shakespeare, Brecht, Ibsen etc Naturalism – Emile Zola</li> <li>(f) American Musicals</li> </ul> </li> </ul>	14
		folk/traditional theatre forms from across the world through videos and images to study the salient features	
2	Stage craft and theatre techniques	<ul> <li>Design</li> <li>Theatre architecture and set design (Detailed study of Amphitheatre, Natyamandapam etc. Types of stages e.g.</li> </ul>	10

	Activity:	<ul> <li>proscenium, arena, thrust, end etc.)</li> <li>Costume design: study of elements of color, textures, shapes and lines</li> <li>Lighting and special effects: light sources, use of modern light equipment, planning and designing light Make up</li> <li>Mask making, prop making experimenting with sound and live music and recorded music</li> </ul>	
		PREPARATION	
3	Preparing the mind, body and voice:	Mind: • Recalling experiences, talking about daily observations, collecting news clips, stories, poems etc which may inspire theatre and enactment, increasing concentration, activities to enable ideation and improvisation	10
		<ul> <li>Body:</li> <li>Simple rhythmic steps to instill grace and agility, Mime etc</li> <li>Voice:</li> <li>Narration of poems, understanding meter and tempo, weaving stories, using intonation and modulation</li> </ul>	
	Activity:	Mirror games	
		READING	
4	Reading plays and analyzing the characteristics:	<ul> <li>Western:</li> <li>Select any 2</li> <li>1. Romeo and Juliet / Hamlet - William Shakespeare</li> <li>2. Long Day's Journey Into Night - Eugene O'Neil</li> <li>3. Death of a Salesman - Arthur Miller</li> <li>4. Oedipus Rex - Sophocles</li> <li>5. Angels in America - Tony Kushner</li> <li>6. The Glass Menagerie - Tennessee Williams</li> <li>7. Look Back in Anger - John Osborne</li> <li>Indian:</li> <li>Selectany 2</li> <li>1. Yayati - Girish Karnad</li> <li>2. Taj Mahal Ka Tender - Ajay Shukla</li> <li>3. Ashad ka ek Din- Mohan Rakesh</li> <li>4. Shantata! Court Chalu Ahe (1967; "Silence! The Court Is in Session") / Sakharam Binder (1971).Vijay Tendulkar</li> </ul>	14
		Activity: Understand the salient features: Plot Theme Characterization Narrative Genre	

#### BOS Syllabus Sub-Committee Members

- 1. Prof. Rani D'Souza (Convener)
- 2. Prof. Shamali Gupta (Course Expert)
- 3. Mr. Abhijit Khade (Industry Expert)

## **Projects for Internal Evaluation**

**25 MARKS** 

- 1. Individual: Enact a character (epic, historical, national or social leader through speech, poetry). Essential a mono act not more than 2 minutes
- 2. Group: improvise on a current affairs topic and create a street play. Enact it within the college campus or outside the college gate. Not more than 5 minutes per team. Team should essentially be small. 5-6 members.
- 3. Class: Watch a live performance of a play and write a review consisting of its special features.

## 301-3

Program	ВАММС
Year	SYBAMMC
Semester	III
Course:	Radio Programme Production-I
Paper	ELECTIVE 01 (AEEC-2)
Course Code	BAMMC RPP-3013
Total Marks	100 (75:25)
Number of Lectures	48

COURSE CODE	COURSE NAME and DETAILED SYLLABUS
BAMMC RPP 401	RADIO PROGRAM PRODUCTION -I

## **COURSE OUTCOME:**

The course is intended to explore the art of audio production. The students are made familiar with the aesthetics of sound and its application in various radio programme formats. To provide them with the basic knowledge and understanding of radio business and production.

MODULE	DETAILS		LECTURES
1	UNIT 1		10
	1.	Introduction of Radio	
	2.	History of Radio: Growth and development.	
		Radio as a Mass- Medium: Uses and	
		characteristics of radio.	
	3.	Writing for the radioWho you are talking to?	
		What do you want to say?	
	4.	Structure and Signposting	
	5.	The Script	
2	Theworkofp	oroducer	08
	1.	Ideas	
	2.	The Audience, Resource Planning , preparation of material	
	3.	The studio session	
	4.	Post-production	
	5.	Technician, Editor, Administrator and Manager	

3	The Radio	Studio	10
	1.	Studio Layout	
	2.	The studio desk, mixer, control panel console or	
		board.	
	3.	Digital Mixers	
	4.	Studio Software	
	5.	Digital Compression and Digital	
4	News - Po	licy and Practice	10
	1.	'Interesting'	
	2.	News Values-Accuracy, Realism, and Truth	
	3.	The Newsroom Operation	
	4.	The News Conference and Press Release	
	5.	News reading and Presentation- The Seven Ps,	
		News reading, Pronunciation, Vocal Stressing,	
		Errors and Emergencies	
5	Interviewi	0	10
	4.	Types of Interview	
	5.	What the Interviewee Should Know	
	6.	Preparation Before the Interview and The Pre-	
		interview Discussion	
	7.	Devil's Advocate	
	8.	Question Technique-Multiple Questions and	
		Leading Questions	

## Syllabus Sub-committee

Prof. Gajendra Deoda (Convener) Mr. Ganesh Achwal (Industry Expert) Dr. Navita Kulkarni (Subject Expert)

#### **References:**

Chatarjee P.C. : The Adventures of Indian Broadcasting, Konark Luthra H.R. : Indian Broadcasting Publication Division. McLiesh Robert: Radio Production, Focal Press Saxena Ambrish: Radio in New Avtar-AMTO FM, Kanishka Publishers, New Delhi.

301-4	
Program	BAMMC
Year	SYBAMMC
Semester	III
Course:	MOTION GRAPHICS and VISUAL EFFECTS
Paper	ELECTIVE 01 (AEEC-4)
Course Code	BAMMCMGV-3014
Total Marks	100 (75:25)
Number of Lectures	48

## **Brief:**

The new generation is energetic and seeks energy in every experience. We see animation and visual effects in almost every television program including news and financial market channels. Sports channels are foremost in using various visual effects for updates as well as keeping energy intact. The future is around new experience of video viewing and the media learners will be part of future shape of media.

#### Course Outcome;

This course is designed to introduce the student to the art and science of visual effects for broadcast and digital filmmaking. Topics covered include the visual effects workflow, video technology, image processing, creating mattes, tracking, and compositing.

- 1. Understand the difference between a visual effect and a special effect.
- 2. Determine when to choose whether to create a visual effect or a special effect and determine when the two techniques can work together.
- 3. Understand basic image processing techniques.
- 4. Pull mattes using various image processing techniques including Chroma-keying
- 5. Track motion data using various techniques.
- 6. Describe and use the compositing process and identify major applications used in industry. Develop a visual effects pipeline for integration in the filmmaking process.

COURSE CODE	COURSE NAME and DETAILES SYLLABUS	
BAMMC MGV-3014	<b>MOTION GRAPHICS and VISUAL EFFECTS</b>	

Modu	Modules		Details	Lectures
01	Introd	luction to Adob	e After Effects	10
	1.	The interface	How to interact with interface and location of tools and panels. How to set up a project file and import media.	02
	2.	Timeline	Understanding the timeline and its channels. Using channel settings to control media on timeline.	02
	3.	Tools	Understanding tools and how they are used and applied.	01
	4.	Panels	Understanding each individual panel and how they are used.	01
	5.	Effects	Understanding the various effects, their usage and attributes. Introducing color correction. Understanding particle effects. Using sound Audio Effects.	04
02	Introd	luction to Adob	e Premiere	08
	1.	Files	Understanding files and formats. Importing files (video/audio/image).	01
	2.	Timeline	Working on the time and layers.	02
	3.	Editing	Tools required for editing the video. Working with audio layers separately.	02
	4.	Key-frames and effects	Adding key-frames and using effects on layers.	02

	5.	Rendering	Exporting files in various formats.		01
03	Under	standing VFX E	lements	10	
	1.	Layers	Understanding usage of layers.		02
	2.	Masks	Understanding the importance of elements used to create masked effects.		02
	3.	Render	Understanding render queue and setting up batch rendering while going through all render setups and outputs (formats) available.		02
	4.	Composing	Working with media sequences. Understanding scene technique. One shot technique and cuts and transition techniques.		02
	5.	<b>Blend Modes</b>	Working with various blend modes.		02
04	Motio	n graphics and	Colours	10	
	1.	Kinematic Typography	Understanding usage of Kinematics in Typography.		01
	2.	Content creation	Usage with simple characters to words or lines of content.		02
	3.	Key framing	Importance of Key Frames. Understanding Tilting.		02
	4.	Logo animation	Animating logos for visual impact and simulate still icons to communicate better.		03
	5.	Colour	color Grading and color correction using after effects.		02
05	Camer	ra and Lights		1(	)
	1.	Camera types	Types of camera and their usages.		02
	2.	Shutter and aperture	Understanding shutter and aperture with lights.		02
	3.	Lights	Types of lights and their usages.		02
	4.	Effects of lights	Using camera and lights to simulate a 3D experience.		02
	5.	-	Creating Objects and their usage with camera and lights.		02
Total					48

## **BOS Syllabus Sub- Committee Members:**

- 1. Mr. Arvind Parulekar: (Convener)
- 2. Mr. Neil Maheshwari: (Subject Expert)
- 3. Prof. Izaz Ansari (Subject Expert)
- 4. Mr. Ashish Gandhre: (Industry Expert)

## Internal Exercise:

The objective of internal exercise is to help the learners identify opportunities in visual effects in the broadcast and film making industries.

Sr. No.	ProjectAssignment	Reason/Justification
01	Animated Logos and Kinematic Typography	Creating Indents for Television, Movies or Online Videos. This project creates understanding of animation and how kinematics works with the elements. Allows deeper understanding of communication with simple objects. (Logos and Text)

302	
Program	BAMMC
Year	SYBAMMC
Semester	III
Course:	CORPORATE COMMUNICATION and PUBLIC RELATIONS
Paper	02 (DSC-C1) CORE V
Course Code	BAMMC CCPR-302
Total Marks	100 (75:25)
Number of Lectures	48
Course Outcome:	

1. To provide the students with basic understanding of the concepts of corporate communication and public relations.

2. To introduce the various elements of corporate communication and consider their roles in managing media organizations.

3. To examine how various elements of corporate communication must be coordinated to communicate effectively in today's competitive world.

4. To develop critical understanding of the different practices associated with corporate communication with the latest trends and social media tools.

COUE	COUESE CODE COURSE NAM		МЕ	
BAM	BAMMCCCPR-302 CORPORATE		E COMMUNICATION and PUBLIC RELATIONS	
			Syllabus	
	Module		Details	Lectures
1	Foundation	f Corporate Co	ommunication	14
	1. Introduction to Corporate Communication		Meaning , Need and Scope of Corporate Communication towards Indian Media Scenario	02
	2. Keys conce Corporate Communicati	-	<i>Corporate Identity:</i> Meaning and Features, <i>Corporate Image:</i> Meaning, Factors influencing Corporate Image, Corporate Image creation sustainability and restoration (Online and traditional) <i>Corporate Reputation</i> <i>and Management:</i> Meaning, Advantages of Good Corporate Reputation.	06
	3. Ethics and I Corporate Communicati		Importance of Ethics in Corporate Communication, Professional Code of Ethics, Mass Media Laws: Defamation, Invasion of Privacy, Copyright Act, Cyber-crime and RTI.	06

2	Understanding Pu	blic Rela	tions	16
	1.Introduction and         Growth of Public         Relations-Indian         Scenario         2.Role of Public         Relations in various         sectors         3.Theories and Tools of         Public Relations		Meaning, Definitions, Scope, Objective and Significance of Public Relation in Business. Tracing Growth of Public Relations, in India, Internal and External PR. Reasons for Emerging International Public Relations, Mergers/Collaborations/Joint Ventures between Indian and international public relations agencies, advantages and disadvantages of Public Relations. Healthcare, Entertainment, Banking and Finance, Real estate, Fashion and Lifestyle and Service.	06 04
			Grunting's (4 models),Pseudo-events, Publicity, Propaganda, Persuasion, Situational theory, Diffusion theory and various tools of Public Relations (Press conference, Press release, Media Dockets, Advertorials, Sponsorship.	06
3	Corporate Commu	nication	and Public Relation's range of functions	10
	1.Media Relations	Introdu of Media Relatior	ction, Importance of Media Relations, Sources a Information, Building Effective Media as, Principles of Good Media Relations , Media and evaluation	03
	2.EmployeeOrganizCommunicationGood EnImplemProgram		ction, Sources of Employee Communications, ing Employee Communications, Benefits of nployee Communications, Steps in enting An Effective Employee Communications nme, Role of Management in Employee nications	03
	3.Crisis Communication	in Crisis Case stu	ction, Impact of Crisis, Role of Communication , Guidelines for Handling Crisis, Trust Building, Idies such as Nestle Maggie, Indigo, Cadbury ilk, Niira Radia, Tylenol etc	04
4	Latest Trends, Tool Communication and		hnology Role of Social media in Corporate Relations	08
	1.Emerging trends, tools and technology	Introdu Importa Commu	ction, Today's Communication Technology, ince of Technology to Corporate nication, pros and cons of technology used in ite Communication.	02
	2.New Media Tools		e, Online press release, Article marketing, newsletters, Blogs	02
	3.Role of Social Media	Identify swiftly engagin	Social media as Influential marketing, ing brand threats, influence journalist's stories, react to negative press, Viral marketing, g and interacting, storytelling, E-Public as and its importance.	04
Total	Lectures			48

BOS Sy	llabus Sub-Committee Members	
1.	Prof. Shobha Venkatesh (Convener)	
2.	Dr. Hanif Lakdawala (Course Expert)	
3.	Dr. Rinkesh Chheda (Course Expert)	
4.	Ms. Amrita Chohan (Industry Expert)	
Interna	al evaluation methodology	25 Marks
Sr no.	Project/Assignment	
1.	Presentation various topics learned	
2.	Writing Press release	
3.	Mock Press conference	
Refer	ences:	
1.	Public Relations Ethics, Philip Seib and Kathy Fitzpatrick	
2.	Public Relations- The realities of PR by Newsom, Turk, Kruckleberg	
3.	Principals of Public Relations-C.S Rayudu and K.R. Balan	
4.	Public Relations -Diwakar Sharma	

- 5. Public Relations Practices- Center and Jackson
- 6. The Art of Public Relations by CEO of leading PR firms

303	
Program	BAMMC
Year	SYBAMMC
Semester	III
Course:	MEDIA STUDIES
Paper	03 (DSC-C2) CORE VI
Course Code	BAMMCMS-303
Total Marks	100 (75:25)
Number of Lectures	48

## **COURSE OUTCOME**

- 1. To provide an understanding of media theories
- 2. To understand the relationship of media with culture and society
- 3. To understand Media Studies in the context of trends in Global Media

COURSE CODE COURSE NAME		<b>COURSE NAM</b>	Е	
BAMMCM	S-303	<b>MEDIA STUDI</b>	ES	
			Syllabus	
Module	-	Горісѕ	Details	Lectures
			Introduction	
1	Eras, re connect literatu	ion to culture,	<ul> <li>Era of Mass Society and culture – till 1965</li> <li>Normative theories-Social Responsibility Theory</li> <li>Development media theory</li> </ul>	10

		Media Theories	
2	Propaganda and propaganda theory-	<ul> <li>Origin and meaning of Propaganda</li> <li>Hypodermic Needle/Magic bullet</li> <li>Harold Lasswell</li> </ul>	14
	Scientific perspectives to limited perspectives	<ul> <li>Paul Lazarsfeld-Two step flow</li> <li>Carl Hovland and Attitude Change theory</li> </ul>	
		Cultural Perspectives	
3	Various schools	<ul> <li>Toronto school (McLuhan)</li> <li>Schools- Birmingham(Stuart Hall)</li> <li>Frankfurt- Theodor Adorno and Max Horkheimer</li> <li>Raymond Williams- Technological Determinism</li> <li>Harold Innis- Bias of Communication</li> </ul>	12
	Media and Identity	Feminism /Racism/ethnicity etc Caste/class/tribal/queer representations (India examples)	
		Media Effects	
4	Theories on media effects	<ul> <li>Media effects and behavior</li> <li>Media effect theories and the argument against media effect theories</li> <li>Agenda Setting Theory</li> <li>Cultivation Theory</li> <li>Politics and Media studies-media bias, media decency, media consolidation.</li> </ul>	06
		New Media and The Age Of Internet	
5	Meaning making perspectives	<ul> <li>New media</li> <li>Henry Jenkins-Participatory culture</li> <li>Internet as Public sphere-Habermas to Twitter</li> <li>McLuhan 's concept of Global village in the age of Netflix</li> <li>Uses and Gratification in the age of Internet</li> </ul>	06
-	ous Committee Members		
2. Pro 3. Pro	f. Rani D'souza (Convener f. Neena Sharma f. Bincy Koshy f. Mithun Pillai	)	
	valuation Methodology	25	MARKS
2. Ora 3. Gro 4. Ope	atinuous assignments l and practical presentatio up/individual projects en book test up interactions z	ns	

#### **References:**

- 1. Mass communication theory- Dennis quail
- 2. Mass communication theory: foundations, ferment and future-Stanley j BaranandDennis k Davis
- 3. Introduction to mass communication: media literacy and culture updated edition 8th edition
- 4. Introduction to mass communication Stanley J. Baran
- 5. Media and cultural studies-Meenakshi Gigi Durham and Douglas M Kellner
- 6. Social media: a critical introduction- Christian Fuchs

304	
Program	ВАММС
Year	SY BAMMC
Semester	III
Course:	Introduction To Photography
Paper	04 (DSC-C3) CORE VII
Course Code	BAMMC IP-304
Total Marks	100 (75:25)
Number of Lectures	48
Brief:	

The world cannot be imagined without images. Image is inseparable part of media. "Picture speaks thousand words." The course is designed to explore "how to make picture speak thousand words.

#### Learning Outcome:

Lectures: 48

- 1. To introduce to media learner the ability of image into effective communication.
- 2. To help the learner understand that media photography is a language of visual communication and is far beyond just point and shoot fun moments.
- 3. To practice how picture speaks thousand words by enlightening the learner on how.
- 4. To develop the base of visualisation among learners in using pictures in practical projects.
- 5. To help learner work on given theme or the subject into making a relevant picture or photo feature.

COURSE CODE	COURSENAME		
BAMMC IP-304	INTRODUCTION TO PHOTOGRAPHY		
Svllabus			

Module			Details	Lectures
1	1 Camera: The Story teller		ller	12
	1.	<b>The Body:</b> The faithful middleman	The heart of the system How camera sees differently than human eyes. Limitations and Wonders of camera. Formats of camera: Small Full frame, Half frame (APS-C), Medium, Large (camera movements) Experiencing frame Types of camera: DSLR; View; Rangefinder; Mirror- less	02

	2.	<b>Aperture:</b> The iris of the	Diaphragm Controls amount of light ontoring long		03
		camera	Controls amount of light entering lens Factor in Exposure calculation		
		cumera	Active factor of Depth of field and Bokeh (creative)		
			F'-numbers and aperture scale.		
			Application of Depth of Field in advertising and		
			Journalism.		
	3.	Shutter:	Blind between Lens and Image sensor		05
		The Click	Controls duration of light		
		magic	Major factor in Exposure calculation Main player in controlling action		
			Main player in controlling action Motion blur, Motion freeze and Long exposure effects		
			Application of motion blur/freeze in Advertising and		
			journalism.		
			Synchronization with Flash, Creative Slow sync		
	4.	Image	The image maker or recorder		01
		sensor:	Film v/s digital		
		The retina	Film: Photochemistry		
		that sees	Digital: Photo-electronics		
			Types of Sensor: CCD and CMOS		
	<u> </u>	XX. C. 1	ISO: Photosensitivity (Sensor/Film Speed)		01
	5.	Viewfinder:	The control room cum monitor		01
		The interactive	Displays camera settings Aperture, Shutter and ISO		
		monitor	Metering modes, Focusing modes, Exposure modes,		
			Frame count, File format etc		
2	Lens:	Imaging device		08	
	6.	The eye of	Main player in image formation, Focusing the object		02
	6.	The eye of camera:	Main player in image formation, Focusing the object (sharpening the image)		02
	6.	<b>camera:</b> Learning to	(sharpening the image) Speed of the Lens (light intake ability)		02
	6.	camera:	(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens		02
	6.	<b>camera:</b> Learning to	(sharpening the image) Speed of the Lens (light intake ability)		02
		camera: Learning to see Focal length:	(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens		02
		camera: Learning to see Focal length: Which lens is	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> </ul>		
		camera: Learning to see Focal length:	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> </ul>		
	7.	camera: Learning to see Focal length: Which lens is suitable	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> </ul>		01
	7.	camera: Learning to see Focal length: Which lens is suitable Image size:	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> </ul>		
	7.	camera: Learning to see Focal length: Which lens is suitable	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> </ul>		01
	7.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition</pre>		01
	7.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle:	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> <li>Longer focal length = Bigger image size</li> <li>Prime concern in Composition</li> <li>How much of a scene a lens takes in from a viewpoint</li> </ul>		01
	7.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle: Crop out	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> <li>Longer focal length = Bigger image size</li> <li>Prime concern in Composition</li> <li>How much of a scene a lens takes in from a viewpoint</li> <li>Safe focusing distance, Distortion: Barrel/ Pin-</li> </ul>		01
	7.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle:	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> <li>Longer focal length = Bigger image size</li> <li>Prime concern in Composition</li> <li>How much of a scene a lens takes in from a viewpoint</li> </ul>		01
	7. 8. 9.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle: Crop out unwanted	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> <li>Longer focal length = Bigger image size</li> <li>Prime concern in Composition</li> <li>How much of a scene a lens takes in from a viewpoint</li> <li>Safe focusing distance, Distortion: Barrel/ Pincuision</li> </ul>		01
	7. 8. 9.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle: Crop out	<ul> <li>(sharpening the image)</li> <li>Speed of the Lens (light intake ability)</li> <li>Numbers and Markings on the Lens</li> <li>AF, ED, IF, IS, SW, ASP etc</li> <li>The factor to consider for Type of Photography and choosing lens for the purpose.</li> <li>Main distinguishing factor</li> <li>Fixed V/s Variable focal length</li> <li>The magnification ratio of a lens</li> <li>Longer focal length = Bigger image size</li> <li>Prime concern in Composition</li> <li>How much of a scene a lens takes in from a viewpoint</li> <li>Safe focusing distance, Distortion: Barrel/ Pin-</li> </ul>		01 01 01
	7. 8. 9.	camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle: Crop out unwanted .Types of	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition How much of a scene a lens takes in from a viewpoint Safe focusing distance, Distortion: Barrel/ Pin- cuision Prime Lens v/s Zoom lens Prime = Fixed focal length Zoom = Variable focal length</pre>		01 01 01
	7. 8. 9.	<ul> <li>camera: Learning to see</li> <li>Focal length: Which lens is suitable</li> <li>Image size: See close</li> <li>Coverage angle: Crop out unwanted</li> <li>Types of lenses: The right one for the task at</li> </ul>	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition How much of a scene a lens takes in from a viewpoint Safe focusing distance, Distortion: Barrel/ Pin- cuision Prime Lens v/s Zoom lens Prime = Fixed focal length Zoom = Variable focal length Normal, Wide angle and Telephoto</pre>		01 01 01
	7. 8. 9.	<pre>camera: Learning to see Focal length: Which lens is suitable Image size: See close Coverage angle: Crop out unwanted .Types of lenses: The right one</pre>	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition How much of a scene a lens takes in from a viewpoint Safe focusing distance, Distortion: Barrel/ Pin- cuision Prime Lens v/s Zoom lens Prime = Fixed focal length Zoom = Variable focal length</pre>		01 01 01
	7. 8. 9.	<ul> <li>camera: Learning to see</li> <li>Focal length: Which lens is suitable</li> <li>Image size: See close</li> <li>Coverage angle: Crop out unwanted</li> <li>Types of lenses: The right one for the task at</li> </ul>	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition How much of a scene a lens takes in from a viewpoint Safe focusing distance, Distortion: Barrel/ Pin- cuision Prime Lens v/s Zoom lens Prime = Fixed focal length Zoom = Variable focal length Normal, Wide angle and Telephoto</pre>		01 01 01
	7. 8. 9.	<ul> <li>camera: Learning to see</li> <li>Focal length: Which lens is suitable</li> <li>Image size: See close</li> <li>Coverage angle: Crop out unwanted</li> <li>Types of lenses: The right one for the task at</li> </ul>	<pre>(sharpening the image) Speed of the Lens (light intake ability) Numbers and Markings on the Lens AF, ED, IF, IS, SW, ASP etc The factor to consider for Type of Photography and choosing lens for the purpose. Main distinguishing factor Fixed V/s Variable focal length The magnification ratio of a lens Longer focal length = Bigger image size Prime concern in Composition How much of a scene a lens takes in from a viewpoint Safe focusing distance, Distortion: Barrel/ Pin- cuision Prime Lens v/s Zoom lens Prime = Fixed focal length Zoom = Variable focal length Normal, Wide angle and Telephoto</pre>		01 01 01

3	Light: Parameters of Light- The essential raw material			16
	6.	Intensity	How much light: consideration for exposure	03
		and	Exposure triangle (A,S,ISO) The model of exposure	
		Exposure: Perfect tone		
	7	Direction	From where: direction begets shadow	06
	/.	and	Shadow = Depth	
		Lighting:	Lighting = Shading	
		Lighting for	Three point lighting	
		Cinema,	Key: Main	
		Television	Fill: Contrast level (lighting ratio)	
		and Advertising	Kicker: Separation or background light Types of lighting:	
		Auverusing	Portrait, Effect, Ambient and Mood or drama	
		<u> </u>		02
	8.	Quality and Ambience:	How soft or how hard: Effective size of light source	02
		Why there	Small: Hard, Contrast, Sharp	
		are umbrellas	Medium: Mid soft, moderate contrast, soft shadow	
		and reflectors	Large: Extra soft, low contrast, shadowless	
			Modifiers: Umbrella, Soft-box, Reflector, Diffuser,	
			Grid, Gobos	
	9.	Colour and	Colour of light concept: Main distinguishing factor	02
		Mood:	Kelvin: Colour temperature <i>Pure light&gt;True colours</i>	
		What tells	White balance: Neutralizing	
		Cozy or Cool	Preset white balance and AWB Colour and Mood (warm/cool)	
	10	. Measure		03
	10	The Director	Light meter: Main input of exposure Incident v/s Reflective (advantage / disadvantage)	05
		in you is the	In built meter and Metering modes:	
		King	Average, Center weighted, Spot, Matrix, Focus	
			priority	
			Exposure Modes: M, A, S, P, and Smart program	
			modes Errors in inbuilt metering>Exposure compensation	
4	Comp	osition: Art of S	eeing> Way of portraying a subject	06
-	-	Frame and	Dimensions of sensor and proportion	01
	01	Aspectratio	Aspect ratio: 2:3/ 4:5/ 16:9 (HD)	
	7.	Visual	Line, Shape, Size, Tone, Colour, Texture, Space and	01
		indicators	Center of interest; Subject= Aesthetic Assembly of	
			objects	
	8.	Rules of	Rule of thirds/ Balance/ Leading lines/ Frame within	02
		composition	frame, Enhancing depth/ Unusual viewpoint/ Shadow/ Pattern breaking	
		Dread-to the		01
	9.	Breaking the rules	Cropping, Panorama, Flattening	01
1		1 11103		

5	Digita	. Viewpoint and Perspective: What Pros do I Imaging: Elect Image sensor	viewpoi Normal: Enhance Compres Forced: Aligned: applicat	The way we see ed: Exaggerated depth ssed: Feeling of distance taken away Unrealism Back projection and green screen ion	03 06 01
	10	. Megapixel	Pixel and	d its values, Total number of pixels, File size	01
		. Resolution		r Inch: Quality of Image, Magnification ratio	01
	12	. Image	-	distance, Image size and Pixilation	02
		magnificatio	How larg	ge an image can be for given megapixel	
	10	n File Ferrer etc			01
	13	. File Formats		EG, TIFF (Bit and Compression) advantages tations of Raw format	01
Tota	l Lectur	06			48
		s Committee Mo	mhore		40
Suggested MethodsSr. no.Project/AssignmentReason/Justification01Scrap book with collection ofThe pictures cropped are captured by profession This gives ready examples of what is the decisive moment and they can have to inspect the picture understand composition, lighting and subject han Magazine (40+20)		isive ture to t handling.			
02 Elect Medi	ectronic of a movie (36)		-	Points: Depth of field, Motion blur/freeze, L Quality of light, Composition, Colour temp, <u>Mood/Drama</u> Movie is a 2-3 hrs ongoing continuous event real key frames is as if photographing in a si event, This should help them to look for the telling frame, anticipate and stay alert as if r actual photographic assignment.	. Capturing mall 2-3 hrs right story
03		Shooting, i.e. ac	tual	This is the field application of the learnt tech	inique to get
Field	work	working on giv		presentable pictures. The creation part of ap	
		topics or theme	es.	and imitation rom above two projects.	
	rence B				
		s series: Pentax I			
1.		ng successful pict ang most of colou			
Ζ.	. Makli	IN THOSE OF COTOU	Ι.		

Paking successful pictures,
 Making most of colour,
 Expanding SLR system,
 Lighting techniques
 Minolta Photographer's handbook

- Indoor Photography,
- Outdoor photography:
- Life Book series:

- Colour,
- Camera,
- Light
- Portrait

Photography course:

- Volume 1: Understanding Camera
- Volume 2: Secrets behind successful pictures
- Volume 3: Practicing Photography
- Volume 4: Handling Professional assignments

Me and My Camera

- Portrait photography
- Glamour photography
- Do it in Dark (Darkroom Techniques)

Pro-technique (Pro-photo)

- Night Photography
- Beauty and Glamour
- Product Photography

305					
Program	ВАММС				
Year	SY BAMMC	У ВАММС			
Semester	ш				
Course:	Film Communication-I				
Paper	06 DRG				
Course Code	BAMMCFCO-305				
Total Marks	100 (75:25)				
Number of Lectures	tures 48				
Brief:					
The media cannot be experienced without cinema. Movies are inseparable from social life today. Contribution of films are in all fields of mass communication whether Journalism, Public Relations, Advertising or pure entertainment. Cinema has larger impact on masses as well as all classes. The course is designed to understand cinema rather than only seeing it.					
Course Outcome: Lectures: 48					
1 To inculcate liking and understanding of good cinema					

- To inculcate liking and understanding of good cinema.
   To make students aware with a brief history of movies; the major cinema movements.
   Understanding the power of visuals and sound and the ability to make use of them in effective communication.
- 4. Insight into film techniques and aesthetics.

COURSE CODE COURSE			E NAME		
BAN	BAMMC FCO-305 FILM CO			VICATION-I	
				Syllabus	
Мос	lule	I	Details		Lectures
	Art of Story tell	ling			
1.	History: Still pictures to i images.	moving	1.1 1.2 1.3 1.4 Film	History of Cinema. Birth of Visual Art. Understanding the Language of Cinema. Transition from Documentary to Feature n	04
2.	Understanding aspects of film appreciation.	5	<ul><li>2.1</li><li>2.2</li><li>2.3</li></ul>	Grammar, Technology and Art. Director - the captain Writer – the back bone. Aspects of Film-1: Visual Aspects and Editing Mise-en-Scene (Art, Costume, Camera placement) Cinematography Creating Meaning through editing Aspects of Film-1: Film Sound Three components of Film Sound The relationship between Sound and Image	08
3.	<b>The Early Cine</b> 1895 to 1950	ma:	3.1 3.2 3.3	Early Years (1895-1919) World and India. The Silent Era (1920-1931) Early Sound Era (1930-1939) The developmental stage (1940-1950)	8
4.	Major film movements an impact.	d its	<ul><li>4.1</li><li>4.2</li><li>4.3</li><li>4.4</li></ul>	The major cinema movements and their film makers Hollywood Cinema-Brief history of Hollywood, Star system, academy Awards, global audience of Hollywood cinema Italian neo-realism- Origin and impact on world cinema, work of Roberto Rossellini and Vittorio de sica Japanese cinema- Work of Yasujiro ozu, Akira Kurosawa, Hayao Miyazaki etc.	12
			4.5	Irani cinema- Contribution of Abbas Kiarostami, Majid Majidi etc.	
5.	Mainstream In Cinema and pa Indian cinema			Art v/s Commercial Indian Meaningful cinema(Commercial) The Angry Young Man The Indian Diaspora and Bollywood Contemporary Bollywood Cinema Globalisation and Indian Cinema, The multiplex Era den era of Indian Cinema – Important work al Roy, Guru Datt, Raj Kapoor and V. ram Indian New Wave cinema – Mrinal Sen, Mani Kaul, Girish Kasarvalli, MS Sathu Parallel cinema: Contribution of Shyam	16

	Said Mirza etc.	
Total Lectures		48

#### **BOS Syllabus Committee Members**

- 1. Prof. Gajendra Deoda (Convener)
- 2. Prof. Chetan Mathur (Subject Expert)
- 3. Mr. Abhijit Deshpande (Industry Expert)

#### Internal exercise:

The objective of internal exercise is to help the students identify good cinema and how to write film review including all points of view. Also develop their vision to higher aesthetic level.

ethods			
Project/Assignment	Reason/Justification		
Write reviews of film seen by them during lectures/film festivals	To inculcate understanding of cinema and writing skills needed for film review		
Making documentary on any of the prominent film personalities/ genre/film theories	To make them understand the depth of cinema and its different aspects		
reenings:			
	dian Cinema (100 years of Cinema).		
,			
Bicycle Thief			
Roshomon			
<ul> <li>Do Bigha Zamin/Bandini</li> <li>Sahab, Bibi aur Ghulam/Pyaasa,</li> <li>Awara/Shri 420</li> <li>Lajwanti/Ek ke Baad Ek</li> </ul>			
	Write reviews of film seen by them during lectures/film festivals Making documentary on any of the prominent film personalities/ genre/film theories reenings: nentaries on World and In of Dada Saheb Phalke n Kane, attle over Citizen Kane e Thief mon tha Zamin/Bandini Bibi aur Ghulam/Pyaasa, t/Shri 420		

306	
Program	ВАММС
Year	SY BAMMC
Semester	III
Course:	COMPUTERS MULTIMEDIA -01
Paper	06 DRG
Course Code	BAMMC CMM-306
Total Marks	100 (75:25)
Number of Lectures	48

#### Brief: Digital workflow:

Since the introduction of computers in media every process of image editing and film editing is computerized. Various softwares – beginners to professional- are developed and today software knowledge equals literacy in media. Image, Audio and Video in digital format are easy to share and store as well as saved to multiple places. The knowledge of software has become extremely essential to survive and grow in media today.

#### Course Outcome:

- 1. To help learners make media industry ready. This will help learners to be aware of the minimum requirement of the software when stepping out in the industry.
- 2. To introduce the media softwares to make the learners understand what goes behind the scene and help them choose their stream.
- 3. To prepare learners skilled enough for independency during project papers in TY sem VI.
- 4. To help learners work on small scale projects during the academic period.

COURSE CODE	<b>COURSE NAME and DETAILED SYLLABUS</b>
BAMMC CMM-306	<b>COMPUTERS MULTIMEDIA -01</b>

	Syllabus				
Modu	Modules Details				
1	Pho	otoshop: Pixel bas	ed Image editing Software	12	
	1.	Introduction to Photoshop	Image editing theory Bitmaps v/s Vectors When to use Photoshop and when to use drawing tools	02	
	2.	Photoshop Workspace	The tools, Toolbox controls Property bar, Options bar, Floating palates	03	
	3.	Working with images	Image mode, Image size, canvas size Image resolution, size and resampling What is perfect resolution? Cropping to size and resolution Resizing v/s resampling	05	
	4.	Image Editing	Levels, Curves, Contrast adjustment, Colour adjustment Photo filters	01	
	5.	Working with Text	Text layer, Character palate, Paragraph palate, Text resizing, Text colour, Text attributes Working on simple project/ one page design	01	
2	CorelDraw: Vector based Drawing software00			06	
	1.	Introduction to CorelDraw	Corel Draw Interface, Tool Box, Importing files in CorelDraw, Different file formats	01	

	2. Using text	Artistic and paragraph text, Formatting Text, Embedding Objects into text, Wrapping Text around Object, Linking Text to Objects Text C2C:		01
	3. Exploring tools	Basic shapes: Cut, Erase, Combine, Shaping tool: Nodes, Handles, Corners Convert to Curves: Reshaping, Creating figures, Logos		01
	4. Applying effects	Power of Blends, Distortion and contour Effects, Envelopes, Lens effects, Transparency, Creating Depth Effects and Power Clips		02
	5. Exporting in CorelDraw	Exporting, Types of export, Exporting for other software		01
3	Quark Xpress/InDes	ign: Layout Software	08	
	1. Introduction to Quark Xpress	List the menus, List the tools, Benefits of using Quark, Application of Quark		02
	2. TextEdits in Quark	Format of text, Purpose of text selection, Aligning text in different design formats, Text alignment with embedded images		02
	3. Using palettes	Using palettes for different types of publications made in quark, Magazine in quark, Newspaper in quark,		01
	4. Colour correction in quark	Embedding images in proper formats, Colour correction on the images, Adjusting according to the color tone of the publication,		02
	5. Exporting files	Types of files, Exporting for different publications/templates, Newspaper, magazine, etc.		01
4	Premiere Pro: Audio	-visual: Video editing software	10	
	1. Introduction to editing	Editing importance, Great editing examples, Editing for different formats (film/ad/news/etc.)		02
	2. Introduction to premiere	How premiere helps in editing, Understanding the toolbar, Importing files, Experimenting with video and audio layers, Basics of editing (cut/layers/different windows/etc.)		02

3. Understanding file formats	Understanding different file formats (AVI/MPEG/MOV/H264, etc.), Importing raw footage for edits, Performing video checks while editing		02
4. Using colour grading	What is color grading, Examples of color grading, Using filters and presents in color mixing, Applying presents on layers for editing		02
5. Exporting and rendering	Exporting in different formats, Choosing right formats for exposing, Managing quality while exporting, Rendering and maintain file format, Improving quality and time to render techniques		02
5 Sound Forge/Sound	Booth: Sound Editing Software	12	
1. Introduction to Digital Audio	Sound basics, Audio band pitch volume Understanding Digital audio Sampling, bit rate		02
2. Conceptof Dolby Digital	Mono, Stereo, Quadrophonic Surround sound, 5.1 Channel, Subwoofer Difference in Dolby Digital and DTS, More about DTS Three way sound speaker		02
3. Sound Recording	Recording Equipment Microphone and Types of microphones Preamps, Power amps, Sound card Input from audio sources, Extract audio from CD Different audio saving formats Wave, WMA, CDA, MP3 Digital Computer software		03
4. Working with Sound	Workspace, Play bar, timeline, Transport tool bar Working with audio file Basic editing, cut/copy/paste, Paste special Using Markers, Regions and Commands Sound processing techniques Channel converter, Bit depth converter		03
5. Advanced Sound Processing	Delay, Echo, Reverb, Chorus Mixing sounds Noise gating. Expansion, Changing pitch and Time duration Sound track output Create your audio CD and mark chapters		02
Total		48	
<b>3OS Syllabus Committee M</b> 1. Prof. Arvind Paruleka 2. Prof. Izaz Ansari: (Su	ar: Convener		
	· · ·		
3. Mr. Ashish Gandhre: Internal exercise:	(Industry Expert)		

The objective of internal exercise is to help them identify image and video editing, and apply it to projects. This will ensure the knowledge of the students are up to the industry standards. Also helping them develop their vision to higher aesthetic level.

Sr. no	no. Project/Assignment Reas		Reason	/Justification	
01 Print		Preparing a mag series of posters size (type of a c promotion) usin quark of PS or (	rs of different studer campaign them ng either experi Corel		
02 Elect c		Making a short of use of premiere		Maya (s	a short video clip with the fusion of 3D ome 3D element) and premiere to edit out a p (short film/ad/news reel, etc.)
Refer	ences	5:			
<ul> <li>Photoshop Bible McLeland</li> <li>Corel Draw Practical Learning:</li> <li>Quark Express-9 : Prepress Know-F</li> <li>Desktop Publishing with Quark 10</li> <li>Digital Music and Sound Forge Deba</li> </ul>			Willey Publication BPB Publication Noble Desktop Teachers Kindle version BPB Publications		
	SEM	IIII	SEM IV		Justification
01 02 03	Core	toshop Basic elDraw rk Express	Photoshop Ad Adobe Illustra Adobe InDesig	ator	Associated with Intro to Photography Both the software preferred in industry Both the software preferred in industry
04	Prer	niere Pro Basic	Premiere Pro Advance		Associated with Film Communication
05	Sour	nd Forge/Booth Dreamweaver		r	SF Associated with Radio and TV production and DW with Digital media production
	1.	Semester - VI. Ph employable in in	iotoshop trainii dustry.	ng shall m	emester-III as well as Project papers in nake learner self-sufficient as well as
<ol> <li>The learner is learning Film Communication in Semester -III. The knowledge of video editing shall help student to create short films and participate in competitions. Also learner can create his portfolio.</li> </ol>					
3. Dreamweaver is web designing software. Training in this can help learner to run his website and upload his work in photography and videography.					
4. The learner is learning Radio and Television Production in Semester -IV. The audio is inevitable part and effective sound is the sole of audio and audio-video production. The training in sound processing shall help learner to use professional sound in his projects of Radio and Television as well as Film Communication.					

401-1	
Program	BAMMC
Year	SY BAMMC
Semester	IV
Course:	Electronic Media-II
Paper	Elective01 (AEEC-1)
Course Code	BAMMCEM-4011
Total Marks	100 (75:25)

Num	bero	of Lectures	48		
Cour	rse Oı	utcome:			
telev	ision.	The content is		working of the two powerful media; i.e. radio a h advertising and journalism students in orden	
COU	RSE C	CODE	<b>COURSE NAM</b>	1E	
BAM	IMC E	M-4011	ELECTRONIC	CMEDIA-II	
				Syllabus	
Mod	ules			Details	Lectures
1	Evo	olution and g	rowth of Radio	o and Television:	08
	<b>A</b> .	Evolution a Radio:	nd growth of	<ul> <li>Satellite Radio – The Evolution and Growth</li> <li>AIR and Community Radio- Developmental and Educational Role</li> <li>Internet Radio and Private FM Channels broadcast on Internet.</li> </ul>	
	B.	Evolution a Television	nd growth of	<ul> <li>Evolution and growth of Private and Satellite channels:</li> <li>Growth of Private International, National and Regional TV Networks and fierce.</li> <li>Competition for ratings.</li> <li>Satellite television broadcast- Television channels for niche audiences —entertainment, news, sports, science, health and life style. HDTV telecast</li> <li>Proliferation of DTH services:</li> </ul>	
2		gional channo			10
		and Globally		nd Importance of Regional Channels in India	
	<b>B</b> .	Trends in reg	gional radio an	d Television channels.	
3	Nev	ws and other	nonfictional f	ormats.	10
	1.	TRP		Breaking news on television and the TRP race:	
	2.	Panel discuss	sions:	How panel discussions can make the public opinion	
	3.	Interviews:		Radio and Television Interview techniques	
	4.	Anchoring:		Qualities of a good anchor Voice modulation	
	5.	Radio Jockey	7:	Understanding your audience first, Voice modulation, Clear Diction, Accurate Pronunciation	

4	Writing for Broadcast Media-	(Radio and Television)	10
	<b>11.</b> Preparation of Audio and Video briefs:	Idea generation, Scripting, Story board	
	<b>12.</b> Scripting:      13. Ethics:	Scripting for: Interviews/Documentary/Feature/Drama/ Skits on Radio and TV. Ethics including Censorship in presentation of News. Code of conduct Fact checking	
5	Current and Emerging Trend	5	10
	<ul> <li>5. '24/7 news broadcast:</li> <li>6. Convergence and Multimedia:</li> </ul>	Features, Audience effectiveness, advertisements and Dumbing down of News 1. Use of Facebook and Twitter handles by Radio and TV channels 2. Internet TV/ Radio	
	7. Emerging Trends:	<ul> <li>3. Mobile TV/Radio</li> <li>Mobile Technology, Social Media and Web: eg.</li> <li>Hotstar</li> <li>Voot</li> <li>Sony Live</li> </ul>	
	8. Digital storytelling /Features :	<ul> <li>Story idea</li> <li>Development and Presentation</li> <li>Web series</li> </ul>	
	Total		48

Internals	Marks 25	
Presenting, shooting and editing of news bulletin.		
Scripting and shooting for any fictional programme.		
Making a docudrama		
Writing and recording of radio talk show		
BOS Syllabus Committee Members		
1. Dr. Navita Kulkarni (Convener)		
2. Prof. Neena Sharma (Subject Expert)		
3. Prof. Gajendra Deoda (Subject Expert)		

401-2	
Program	BAMMC
Year	SYBMMC
Semester	IV
Course:	Theatre and Mass Communication-II
Paper	ELECTIVE
Course Code	BAMMC TMC-4012

Total Marks	100 (75 : 25)
Number of Lectures	48

## **COURSE OUTCOME :**

- 1. Direction and the works, developing an eye for details
- 2. Deeper understanding of theatre and how it has evolved to create human connections
- **3.** Understanding the role theatre plays as a medium of mass communication in development of society

<b>COURSE CODE</b>	COURSENAME
BAMMC TMC-4012	THEATREAND MASS COMMUNICATION-II

Syllabus				
Module	Topic	Details	Lectures	
		Indian Theatre Icons		
I	Play Writing: Contribution of Indi who revolutionized	<ol> <li>Role of a playwright in theatre</li> <li>Structure: Plot, Act, Scene, Character Setting</li> <li>Basic types of playwriting, Script format</li> <li>Role of IPTA and National School of Drama in the flourishing of theatre in India</li> <li>Theatre and its contribution to cinema and television in India</li> </ol>	10	
		Role Of Theatre		
II	Theatre: Role As A Medium Of Mass Communication	<ol> <li>In India theatre emphasizes on the social problems and themes such as agriculture, literacy campaign, social and national harmony, human trafficking, child labor, gender discrimination, religious tolerance, women empowerment, prevention of HIV-AIDS, family planning, pulse polio, nutrition, environment pollution</li> <li>Theatre for education and entertainment: Command or instructive function</li> </ol>	10	

	1		
		3. Theatre for development	
		communication and social change:	
		Persuasive function	
		4. Theatre for development (T4D):	
		Building peace in Sierra Leone, Wise	
		Up in Botswana (awareness of	
		HIV/AIDS) – UNICEF	
		5. Development function: MacBride	
		-	
		Commission report 'Many Voices One	
		World'	
		6. Use of folk theatre, puppet theatre and	
		mime for the above purpose to reach	
		out to the rural masses.	
	Activity:	Get newspaper clips dealing with socio-political	
		issues and prepare scripts for short skit.	
		Director And Producer	
III	Direction and	1. What is direction, Qualities of a good	10
	Production:	director, Major responsibilities of a	
	i i ouuouom	director, Principles of direction,	
		Difference between creative director	
		and interpretative director	
		2. Considerations for selection of a	
		production, 3 producing formats, 5	
		departments of technical production	
		3. Who is a producer and what is his job	
		4. Types of rehearsals, Determining the	
		number of performances, Theatre Angel	
		5. 10 top running Broadway shows	
		Management And Marketing	
4	Theatre	1. Business aspects of theatre, a career in	10
-	management,	arts administration and management.	10
	marketing and	2. Budgetary planning, Costs Strategy	
	event		
		0 5	
	organization:	relations, Marketing and	
		Communication strategies,	
		Bookings and ticketing, Reviews and	
		previews – press and publicity	
		4. Institutional relations and protocol,	
		Infrastructure management	
		5. Supplier and provider management	
		Scripting, designing and promotions	
	Theatre	1. Devising the message	08
	As self-expression:	2. Writing the script and finalising it	
		3. Designing the set	
		4. Rehearsals, Staging the performance,	
		Curtains	
		5. Marketing and promotions	
<b>BOS Syllab</b>	us Committee Membe	rs	
1. Prof	f. Rani D'Souza ( Conver	ner)	
	f. Shamali Gupta (Subjec		
	Abhijit Khade (Industr	1	
	, (1.00		

# Internal evaluation through projects:

The class puts up a grand one act play

	-3				
Program			BAMMC		
Year			SYBAMMC		
Semester			IV		
Course:			Radio Program Production-II		
Pap	er		ELECTIVE		
Cou	rse Code		BAMMC RPP-4013		
Tot	al Marks		100 (75:25)		
Nun	nber of Leo	ctures		48	
COU	JRSE OUT C	COME:			
via p fami	practical ex	perience in t	ledge of radio/audio production theory, techniques the writing and production of several program form of audio recording, editing, mixing, and aural storyte	ats. To make	
COU	JRSE CODE	[	COURSE NAME and DETAILED SYLLABUS		
BAN	MMC RPP 3	10	RADIO PRODUCTION-II		
			Syllabus		
	MODU	ILE	DETAILS	LECTURES	
1	The Disc	ussion		10	
	1.	Format			
	2.		Selection of participants		
	3.	Preparatio	n		
	3. 4.	Preparatio Speaker Co	n ontrol, Subject Control and Technical Control		
	3. 4. 5.	Preparatio Speaker Co Ending the	n		
2	3. 4. 5. <b>Commen</b>	Preparatio Speaker Co Ending the <b>tary</b>	n ontrol, Subject Control and Technical Control e Programme	08	
2	3. 4. 5. <b>Commen</b> 1.	Preparatio Speaker Co Ending the tary Preparation	n ontrol, Subject Control and Technical Control Programme n work with the Base Studio	08	
2	3. 4. 5. <b>Commen</b> 1. 2.	Preparatio Speaker Co Ending the tary Preparation Different Sp	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports	08	
2	3. 4. 5. <b>Commen</b> 1. 2. 3.	Preparatio Speaker Co Ending the Itary Preparation Different Sp Communica	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio oorts ating Mood and Coordinating the images	08	
2	3. 4. 5. <b>Commen</b> 1. 2. 3. 4.	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports ating Mood and Coordinating the images d style	08	
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5.	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and News Actio	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio corts ating Mood and Coordinating the images d style on and Sports Action		
2	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b>	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and News Actio	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b>	08	
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1.	Preparatio Speaker Co Ending the Preparation Different Sp Communica Content and News Actio	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio oorts ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> oresence		
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2.	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and News Actio internet an An online p Internet ra	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio corts ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> presence dio		
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3.	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and News Actio <b>internet a</b> An online p Internet ra Radio Pode	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> presence dio casts		
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2.	Preparatio Speaker Co Ending the Preparation Different Sp Communica Content and News Actio <b>e internet a</b> An online p Internet ra Radio Podo Internet Re	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> presence dio casts		
	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3. 4. 5.	Preparatio Speaker Co Ending the Preparation Different Sp Communica Content and News Actio <b>internet an</b> An online p Internet rad Radio Podo Internet Ro Making the	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio oorts ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> oresence adio casts esearch		
3	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3. <b>Using the</b> 5. <b>Using the</b> 5.	Preparatio Speaker Co Ending the Preparation Different Sp Communica Content and News Actio <b>e internet an</b> An online p Internet ra Radio Podo Internet Ro Making the	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio oorts ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> oresence adio casts esearch e best use of Social Media	10 10	
3	3. 4. 5. <b>Commen</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3. 4. 5.	Preparatio Speaker Co Ending the tary Preparation Different Sp Communica Content and News Actio internet an An online p Internet ra Radio Podo Internet Re Making the S	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio ports ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> presence adio casts esearch e best use of Social Media Facilities, Programme Classification	10 10	
3	3. 4. 5. Commen 1. 2. 3. 4. 5. Using the 1. 2. 3. 4. 5. Using the 1. 2. 3. 4. 5. <b>Using the</b> 1. 2. 3. 4. 5. <b>Using the</b> 1. 1. 5. <b>Using the</b> 1. 1. 5. 5. <b>Using the</b> 1. 5. 5. <b>Using the</b> 1. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5.	Preparatio Speaker Co Ending the Preparation Different Sp Communica Content and News Actio <b>internet a</b> Radio Pode Internet Re Making the S Technical I The Open I	n ontrol, Subject Control and Technical Control e Programme n work with the Base Studio oorts ating Mood and Coordinating the images d style on and Sports Action <b>nd social media</b> oresence adio casts esearch e best use of Social Media	<u>10</u>	

	5.	Linking Programmes Together, Personal Counseling The Presenter As Listener		
5	Making (	MakingCommercials		
	1.	Copy Policy		
	2.	The Target Audience		
	3.	The Product Or Service 'Premise'		
	4.	Voicing And Treatment		
	5.	Music And Effects		
	Total		48	

#### Syllabus Sub-Committee:

Prof. Gajendra Deoda (Convener)

Mr. Jaidevee Pujari Swami (Industry expert)

Dr. Navita Kulkarni (Subject expert)

#### **References:**

- Lost Sound: The Forgotten Art of Radio Storytelling by Jeff Porter.
   On the Air: The Encyclopaedia of Old-Time Radio by John Dunning.
- 3. The radio station by Michael C. Keith.
- 4. Radio Theory Handbook: Beginner to Advance by Ronald Bertrand

Out on the Wire: The Storytelling Secrets of the New Masters of Radio 5.

401-4	
Program	BAMMC
Year	SYBAMMC
Semester	IV
Course:	Motion Graphics and Visual Effects-II
Paper	ELECTIVE
Course Code	BAMMC MGV-4014
Total Marks	100 (75 : 25)
Number of Lectures	48

COURSE CODE		COURSE NAME and DETAILED SYLLABUS		
BAMMC MGV-4014		MOTION GRAPHICS and VISUAL EFFECTS-II		
	Syllabus			
	Modules Details			
01	Compositing		08	
	1. Pass Compositing	Multi Pass Compositing.	01	
	2. Pre Compositions	Creating a composition with original composition (Nesting)	01	
	3. Tracking-I	Application and usage of Tracking Elements. Understanding Match Moving.	02	
	4. Tracking-II	Object and Camera Tracking.	01	
	5. Layer and Node composition	Layer-based compositing. Node-based compositing.	03	
02	Rotoscopy	· · · · · · · · · · · · · · · · · · ·	10	

		lotoscopy	Understanding rotoscoping and its application		02
			and usage.		
		_	Rig Removal and its importance.		
	2. M	atting	Understanding Alpha and Luma mattes. Use of Garbage mattes.		03
	3. Fo	ootage Clean-up	Removing faults/wires in live action footage.		01
		FX and Colour	Creating mattes for visual effects.		03
		rading	Colour grading for specific objects/frames		
	5. Ex	porting files	Understanding computability for rendering. Exporting in various file formats.		01
03	Blend	er: Working with	3D	10	
	1.	Introduction to 3D	Making and Rendering Your First Scenes.		02
	2.	Tools	Basic Principle: Data blocks.		02
			Introduction to Edit Mode.		
	3.	3D Objects	Separating and Joining Objects.		02
	4.	Curves	Object Modifiers.		02
			Converting to Mesh from Curve.		
	5.	Textures	Materials, Textures, and How They Get onto		02
			Surfaces.		
04	Script	ing and Workflow	7	10	
	1.	<b>ScriptEditor</b>	Accessing Script Editor and its usage.		02
	2.	Overlaying	Use and Importance of Overlaying.		01
	3.	Expressions	Importance of Expressions.		02
			Understanding different expressions used and		
			how they function.		
	4.	Workflows	The importance of workflows for a VFX Project.		03
	5.	Industry	How workflows are used in industry.		02
		application			
05	Chron	na Keying		10	
	1.	Keying	What is Chroma Keying?		02
	2.	<b>Green and Blue</b>	What is Blue/Green Screen Imaging?		01
		screens	Why Blue/Green color be used.		
	3.	Chroma Screen	Application of Chroma (Green and Blue screen effect).		02
	4.	Application	Using Chroma to work on simple shoots. Wire removals and cleaning up footage.		03
	5.	Exporting to Premiere	Using visual effects into Premiere Pro timeline videos.		02
<b>Total</b>	Lecture	S		48	
Syllah	us Sub-	Committee		0	
<b>1.</b> 2.	Prof. A Prof. Iz	rvind Parulekar: (( zaz Ansari: (Subject	Expert)		
2		<u>nish Gandhre (Indu</u> cise:	Istry Expert)		
Intern	ul LACI				
Intern		of internal exercise	is to help them identify job opportunities in visua	al effec	tsin

Sr.No.	Project/Assignment	Reason/Justification
01	Montage	Creating a Television News Broadcast with all its elements. This project helps with working with multiples elements and layers simultaneously. Shows the importance of audio elements and uses various techniques and effects.
02	Show Reel	Creating a project with all the tools, techniques and methods learnt in <b>Multimedia 1</b> . This project can be used as portfolio for aspiring VFX artists.
Note:		

The course Motion Graphics and VFX is associated with Film Communication as well as Television Production of Radio and TV. Also, it is associated with Web designing and shall help learner create eye catching after effects in his own website.

402		
Program	BAMMC	
Year	SYBAMMC	
Semester	IV	
Course:	Writing and Editing for Media	
Paper	CORE VIII DSC D1	
Course Code	BAMMC WEM-402	
Total Marks	100 (75 : 25)	
Number of Lectures	48	
<b>COURSE OUTCOME</b>		
1. Provide the ability to	understand writing styles that fit various media platforms.	
2. It would help the learner acquire information gathering skills and techniques.		
3. On completion of this	course, students will be able to understand similarities and	

differences in writing for all forms of media including internet and digital.

4. The learner will gather knowledge of different news and copy formats along with appropriate style-sheets and layout.

5. The learner will imbibe the importance of writing clearly, precisely and accurately for different types of audiences

6. Provide acquire basic proficiency in proof-reading and editing.

<b>COURSE C</b>	ODE	COURSENAME		
BAMMC WEM-402		WRITING and EDITING FOR MEDIA		
	Syllabus			
Modules	Topics	Details	Lectures	
	-	PRINT MEDIA		
I	WRITING FOR PRINT MEDIA	<ol> <li>What makes news? (determinants of news)</li> <li>Art and basic tools of writing</li> <li>Steps and elements of writing-editorial, features and review</li> <li>Writing for Newspapers and Magazines</li> <li>Writing a News story/feature stories/Article/Editorials(differences)</li> <li>Leads, nut shelling and story structure</li> <li>Writing style and the stylebook</li> <li>Public Relations and corporate writing-various forms</li> </ol>	12	
		9. Writing for Advertisements		
		RADIO AND TELEVISION		
Π	WRITING FOR BROADCAST MEDIA	<ol> <li>Radio and Television: Challenges, strengths and weaknesses</li> <li>Writing for Television and Radio programs</li> <li>Script writing formats</li> <li>Writing for interviews, live news and daily news</li> <li>Radio jockeying / online radio and new trends Storyboarding for Television commercials</li> </ol>	10	
		DIGITAL MEDIA		
III	DIGITAL MEDIA: A sunrise opportunity	<ol> <li>Difference between newspaper writing and writing for the Web, headline writing, deck heads, subheads, lists and hyperlinked content</li> <li>How to produce well-written webpages Written content for the web, digital spaces and digitally distributed media.</li> <li>Development of web-specific style guides, convergence of text and video on digital.</li> <li>Emerging fields of personal publishing, including blogging and micro blogging (or publishing on LinkedIn).</li> <li>Dealing with breaking news and fake news in real time.</li> <li>Writing for Advertisements through Email and SMS</li> <li>Writing Blogs</li> </ol>	14	

		EDITING	
IV	EVALUATION OF CONTENT	<ol> <li>Checking spelling and grammar. Check news/magazine copies for headlines (types, appeal), sub heads, Use of graphics and illustrations for construction and information flow in Newspapers.</li> <li>Rewriting leads</li> <li>Achieving fitment with spacing requirements at any newspaper, magazine or webpage.</li> <li>Checking Advertising agency copies, checking headline/sub headline (types, appeal) and maintaining sequence and flow in body copy.</li> <li>Online editing: editing requirements; content, layout, clarity, style, conciseness, online headlining -website design</li> </ol>	12
BOS Sy	yllabus Committee meml	č	
1. 2.	Prof. Rani D'souza (Conve Mr. Adith Charlie (Industr Ms. Shreya Bhandary (Ind	ener) ry Expert)	
Intern	al Evaluation Methodolo	gy 25 MA	RKS
1. 2. 3. 4. 5. 6.	1	signment	
	ence Books/Journals/Ma	nuals	
	James glen stovall, writing kindersley (India)	g for the mass media, sixth edition, published by porting And Producing For Digital Media, Surjeet	-
3.	The associated press style	ebook Associated press (current edition)	
4.	Brooke Borel	cking (Chicago Guides To Writing, Editing And P	
5.	Posts And Social Media Co	: How To Write Articles, Media Releases, Case Stu ontent By Paul Lima   10 April 2013	-
6.	Ny:Mcgraw-Hill	D. A. (1989). News Writing and Reporting For To	-
7.	Genres Authors: Robert B	0	
10.	Of Pennsylvania, Usa And Writing for journalists (m Feature writing for Journa	ng-a strategic approach by Scott A. Kuehn - Claric Andrew Lingwall- Sage Publications edia skills) by Wynford Hicks alists (Media Skills) by Sharon Wheeler Fhe Storyteller's Craft by Ian Pickering   27 Nove	

12. An introduction to writing for electronic media: scriptwriting essentials across the genres by Musburger, PhD, Robert B.

403	
Program	BAMMC
Year	SY BAMMC
Semester	IV
Course:	Media Laws and Ethics
Paper	(DSC D2) CORE IX
Course Code	BAMMC MLE-403
Total Marks	100 (75:25)
Number of Lectures	48

**Brief:** In law a man is guilty when he violates the rights of others. In ethics he is guilty if he only thinks of doing so. - Immanuel Kant

# **Course Outcome:**

- 1. To provide the learners with an understanding of laws those impact the media.
- 2. To sensitize them towards social and ethical responsibility of media.

COURSE CODE COURSE NA			COURSE	NAME	
BAMMC MLE-403 MEDIA LA		MEDIA L	AWS and ETHICS		
				Syllabus	
Module				Details	Lectures
1	Const	itution	and Media	l	09
	1. Corevalues of the Constitution			Refreshing Preamble, unique features of the Indian Constitution	01
	3.	Freed Expre		Article 19 (1) (a), Article 19(2)	02
	4.	Judici Infras	al tructure	Hierarchy of the courts Independency of the judiciary Legal terminologies	2
	5.	-	nsibility media	Social Responsibility Theory Emerging Issues in Social Responsibility Theory in today's era	2
	5. Social Media		lia	Threat of Fake News and facts verification Social media decorum	2
2	Regu	latory	odies		10
	1.	Press of Ind	Council ia	<ol> <li>Brief history: Statutory status</li> <li>Structure</li> <li>Powers and limitations</li> </ol>	02

	6.	TRAI	Role of Telecom Regulatory Authority of India	02
	5.	IBF	<ol> <li>Indian Broadcasting Foundation</li> <li>Broadcasting Content Complain Council,</li> <li>Broadcasting Audience Research Council</li> </ol>	02
	4.	ASCI	<ol> <li>Advertising Standard Council of India</li> <li>Mission</li> <li>Structure</li> <li>Consumer Complaint Council</li> </ol>	02
	5.	NBA	<ol> <li>News Broadcasters Association :</li> <li>Structure</li> <li>Mission</li> <li>Role</li> </ol>	02
3	Media	Laws		10
	1.	Copyrightand IPR	What is copyright, Intellectual Property Rights Exceptions Major Amendments Recent Case studies	02
	2.	Defamation	1.Definition.2.Civil, Criminal3.Exceptions4.Recent case studies	02
	3.	IT Act	<ol> <li>Information Technology Act 2000</li> <li>Amendment 2008</li> <li>Section 66A</li> <li>Section 67</li> <li>Case Studies</li> </ol>	02
	4.	Contempt	<ol> <li>Contempt of Court</li> <li>Contempt of Parliament</li> </ol>	02
	5.	More acts	<ol> <li>Drugs and Magic Remedies         <ul> <li>(Objectionable Advertisements) Act,</li> <li>Emblems and Names (Prevention of Improper Use) Act</li> </ul> </li> </ol>	02
4	Media	Laws		10
	1.	Rightto Privacy	<ol> <li>Evolution</li> <li>Right to Privacy a Fundamental Right</li> </ol>	02
	3.	Morality and Obscenity	<ol> <li>Indecent Representation of Women's Act</li> <li>19.2, IPC 292, 293</li> <li>Change in perception with time</li> </ol>	02
	4.	Unfair Practices	Unfair Trade Practices and the Competition Act 2002	02
	5.	OSA	<ol> <li>Official Secrets Act</li> <li>Controversies</li> <li>Case Studies</li> </ol>	02
	4.	RTI	<ol> <li>Right To Information Act 2005</li> <li>Brief History</li> <li>Importance and current status</li> </ol>	02

5	Media	Ethics and Social	Responsibility	09
	1.	Why Ethics	What is ethics? And why do we need ethics?	01
	2.	Ethical responsibility ofjournalist	<ol> <li>Code of conduct for journalist</li> <li>Conflict of interest</li> <li>Misrepresentation</li> <li>Shock Value</li> </ol>	02
	3.	Fake News	<ol> <li>Post -truth and challenges of fighting fake news</li> <li>Techniques of fact verification</li> </ol>	02
	3.	Ethical responsibility of advertisers	<ol> <li>Violation of ethical norms by advertisers</li> <li>Case Studies</li> </ol>	02
	6.	Stereotyping	Stereotyping of minorities, women, senior citizens, regions, LGBT	02
Total L	ectures			48

Syllabus Sub-Committee						
1. Prof	1. Prof. Renu Nauriyal (Convener)					
2. Prof	. Mithun M Pillai (Subject I	Expert)				
3. Prof	. Bhushan M Shinde (Subje	ect Expert)				
Internal ex	ercise:		25 Marks			
	The objective of internal exercise is generate interest and awareness about new issues relating to media laws and media responsibility					
Sr. no.	Project/Assignment Reason/Justification					
1. Field work	Group presentation based on field visit eg. visit to courtExposure to the real world of law and challenges of team work					
<b>2.Group</b> discussionOn current issues relating to media lawThis would demand clarity of perception and expression						
<b>3.Test</b> Based on the syllabus To test the knowledge about the topics covered.						
References:						

1. Basu, D.D. (2005). Press Laws, Prentice Hall.

- 2. Iyer, V. (2000), Mass Media Laws and Regulations in India, AMIC Publication.
- 3. Thakurta, P.G. (2009). Media Ethics, Oxford University Press.
- 4. Duggal, P. (2002). Cyber law in India, Saakshar Law Publications
- 5. P. B. Sawant and P.K. Bandhopadhyaya- Advertising Laws and Ethics Universal Law Publishing Co
- 6. Media Laws: By Dr S R Myneni, Asian Law

404					
Program BAMMO		BAMM	C		
Year SY BA		SY BAN	АММС		
Semester		IV			
Course:		MASS	IEDIA RESEARCH		
Paper		(DSC-D	3) CORE X		
Course Cod	le	BAMM	C MMR-404		
Total Mark	S	100 (7	5:25)		
Number of 1	Lectures	48			
<b>Course out</b>	come	10			
carry	y on research nderstand th	ı	ebates in Research approaches and equip them nd techniques of media research, their utility an		
BAMMC MI			EDIA RESEARCH		
			Syllabus		
Module	Тор	ic	Details	Lectures	
I	Introducti		<ul> <li>Research In Media</li> <li>Relevance, Scope of Mass Media Research</li> </ul>	12	
	mass medi research	ia	<ul> <li>and</li> <li>Role of research in the media</li> <li>Steps involved in the Research Process</li> <li>Qualitative and Quantitative Research</li> <li>Discovery of research problem, identifying dependent and independent variables, developing hypothesis</li> </ul>		
II	Research	lociane	Design     Concept, types and uses	04	
	Research		<ul> <li>Research Designs:</li> <li>a) Exploratory</li> <li>b) Descriptive and</li> <li>c) Causal.</li> </ul>	04	
			Data Collection	10	
III	Data – coll methodolo		<ul> <li>a. Primary Data – Collection Methods <ol> <li>Depth interviews</li> <li>Focus group</li> <li>Focus group</li> <li>Surveys</li> <li>Observations</li> <li>Experimentations</li> </ol> </li> <li>b. Secondary Data Collection Methods</li> <li>c. Literature review</li> <li>d. Designing Questionnaire and measurement techniques <ol> <li>Types and basics of questionnaire</li> <li>Projective techniques</li> <li>Attitude measurement scales</li> </ol> </li> <li>e. Sampling process <ol> <li>Data Tabulation and Research report format</li> </ol> </li> </ul>	18	

		Analysis	
IV	Contentanalysis	<ul> <li>a. Definition and uses</li> <li>b. Quantitative and Qualitative approach</li> <li>c. Steps in content analysis</li> <li>d. Devising means of a quantification system</li> <li>e. Limitations of content analysis</li> </ul>	05
		Application Of Research	
V	Application of research in mass media	<ul> <li>a. Readership and Circulation survey</li> <li>b. TRP</li> <li>c. RRP</li> <li>d. Audience Research</li> <li>e. Exit Polls</li> <li>f. Advertising Consumer Research</li> </ul>	05
		The Semiotics	
VI	The <b>Semiotics</b> of the <b>Mass Media</b> .	<ul><li>a. What is semiotics in media?</li><li>b. Why is semiotics important?</li><li>c. What are codes in semiotics?</li><li>d. Semiotics and media</li></ul>	04
Total Lectures			48
1. Dr. M 2. Dr. H	<b>us Committee Memb</b> Vavita Kulkarni (Conv Hanif Lakdawala (Cour Rani D'Souza (Course	ener) rse Expert)	
Interna	Assessment: Metho	dology 25 MA	RKS
1. Resear 2. A Ha 3. Anal Lawrenc 4. Med 5. Mass	ndbook Of Social Scien ysing Media Message: ee Erlbaum associates. ia Research Methods: s Media Research: Win	nari: Wiley Eastern Ltd. nce Research: Dixon, Bouma, Atkinson OUP Reffe, Daniel; Lacy, Stephen And Fico, Frederick Gunter, Brrie; (2000); Sage nmer And Dominick unication: Research De Fleur	(1998);

405	
Program	BAMMC
Year	SYBAMMC
Semester	IV
Course:	Film Communication II
Paper	(DSC-D4) DRG
Course Code	BAMMC FCO-405
Total Marks	100 (75:25)
Number of Lectures	48

# **Brief:**

The media cannot be experienced without cinema. Movies are inseparable from social life today. Contribution of films are in all fields of mass communication whether Journalism, Public Relations, Advertising or pure entertainment. Cinema has larger impact on masses as well as all classes. The course is designed to understand cinema rather than only seeing it. To give media better film makers.

#### **Course Outcome:**

Lectures: 48

- 1. Awareness of cinema of different regions.
- 2. Understand the contribution of cinema in society.
- 3. How to make technically and grammatically good films.
- 4. From making to marketing of films.
- 5. Economic aspects of film.

6. Careers in films.				
COU	IRSE CO	DE	COURSE NAME	
BAN	IMC FC	0-405	FILM COMMUNICATION II	
			Syllabus	
Mod	lule		Details	Lectures
	Under	standing Cin	ema	
	1.	Regional Cinema	Regional Films and Film makers – Marathi (V. Shantaram), Bengali (Satyajit Ray/Ritwik Ghatak), Malayalam/Tamil/ Telegu/ Kannad, (Film makers – K. Balachandar, K. Vishwanath, Adoor Gopakrishnan) etc.	12
	2.	Hindi Cinema	<ul> <li>2.1 Popular Hindi Commercial Films(Bollywood)</li> <li>2.2 Past to Present</li> <li>2.3 Economic contribution of cinema.</li> <li>2.4 Convergence of Art and Commercial.</li> <li>2.5 Genre in present (Romcom, Thriller, Biographic, Action, Musical etc.)</li> </ul>	12
	3.	Cinema nov	<ul> <li>Contemporary Era</li> <li>Celluloid to Digital (1990-1999)</li> <li>Digital Explosion (2000 onwards)</li> <li>Media Convergence and Film Viewing Culture</li> </ul>	08
	4.	Film Makin	<ul> <li>g Film Production to Film Exhibition</li> <li>4.1 Aspects of Production Systems: Financial, Administrative and Creative.</li> <li>4.2 Stages of Film Making -1: Pre-Production</li> <li>4.3 Stages of Film Making -2: Actual Production</li> <li>4.4 Stages of Film Making -2: Post-Production</li> <li>4.5 Film and Censorship.</li> <li>4.6 ROI Systems in Film Industry</li> <li>Distribution</li> <li>Promotion</li> <li>Marketing</li> <li>Branding</li> <li>Internet</li> </ul>	08

	5.	Film Culture	<ul> <li>5.1 Introduction to Film Institute, Film Bodies and Trade Associations such as FTII, NFAI, Films Division, DFF, IFFI, CBFC, IFTDA, SGI, WICA, etc.</li> <li>5.2. Film Festivals: What is Film Festival? Major Film Festivals in India and Abroad</li> <li>5.3 Film Awards: Nature and Types of Film Awards Major Film Awards in India and Abroad</li> </ul>	08
Tota	Total Lecture 48			48

#### **BOS Syllabus Sub-Committee Members**

- 1. Prof. Gajendra Deoda (Convener)
- 2. Prof. Chetan Mathur (Subject Expert)
- 3. Prof. Abhijit Deshpande (Industry Expert)

## **Internal Exercise:**

To make students put in practical use the outcome of Film Communication.

Suggested	Methods	
Sr. no. Project/Assignment		Reason/Justification
Electroni c Media	Group project of Short film making	To understand the understanding of cinema grasped by the students.

#### **Suggested Screenings:**

Documentaries on Famous Film makers – K. Balachander. K. Vishwanath, Adoor etc. Pinjra Apur Sansar/Megha Dhake Tara Sholay/Amar Akbar Anthony

Hum Aapke Hai Kaun / Dilwale Dulhaniya Le Jayenge

Bajirao Mastani/Manikarnika/Bahubali

URI Film

406	
Program	BAMMC
Year	SY BAMMC
Semester	IV
Course:	Computer Multimedia II
Paper	(Practical) DRG
Course Code	BAMMC CMM-406
Total Marks	100 (75:25)
Number of Lectures	48

25 Marks

#### **Brief: Digital workflow:**

Since the introduction of computers in media every process of image editing and film editing is computerized. Various soft wares –beginners to professional- are developed and today software knowledge equals literacy in media. Image, Audio and Video in digital format are easy to share and store as well as saved to multiple places. The knowledge of software has become extremely essential to survive and grow in media today.

# **Course Outcome:**

- 1. To help learner be media industry ready. This will help learners to be aware of the minimum requirement of the software when stepping in the industry.
- 2. To introduce the media soft wares to make the learner understand what goes behind the scene and help them choose their stream.
- 3. To prepare learner skilled enough for independency during project papers in TY sem.VI.
- 4. To help learners work on small scale projects during the academic period.

COURSE	ECODE	COURS	ENAME		
BAMMC CMM-406 Compu		Compu	ter Multimedia II		
	Syllabus				
Module	S		Details	Lectures	
1	Photoshop: A	dvanced	Image Editing	12	
	1. Working multiple i		<b>Mixing</b> Selection marquee, Lasso, Magnetic lasso, feather Slice tool, Erase tool Pen tool and image tracing Clone tool, Stamp tool	02	
	2. Image Eff	ects	<b>Editing</b> Burning, Dodging Smudge, Sharpen, Blur Eyedropper, Choosing colour Swatches, Colour pick Filters	03	
	3. Working Layers	with	Layer basics Changing background, Gradient Moving linking aligning layers Applying Transformations Masking layers Masts and extractions Layer effects, Adjustment layers	05	
	4. Wonders Blend Mo	-	Blend modes Advanced blending options Layer blends	01	
	5. FullyEdit Text	able	Text as art, Glyphs, Creative text Type mask tool, Image in text Text to path and Direct selection Path selection (black arrow) Creating Professional design using all the tools	01	

2	Adobe Illustrator: Vector based Drawing software			07	
	1.	Introduction to Adobe Illustrator	Illustrator Interface, Tool Box, Panels and Bars Importing files in illustrator, Different file formats		02
	2.	Using text	Artistic and paragraph text, Formatting Text, Embedding Objects into text, Wrapping Text around Object, Linking Text to Objects		02
	3.	Creating Simple designs	Text based logo replication, Shape based logo replica, Creating new symbols, Fill colour, Outline colour, Weight and opacity		
	4.	Applying effects	Power of Blends, Distortion and contour Effects, Envelopes, Lens effects, Transparency, Creating Depth Effects and Power Clips		02
	5.	Exporting in Illustrator	Exporting, Types of export, Exporting for other soft wares		01
3		esign: Layout Soft	ware	08	
	1.	Introduction to Adobe In Design	List the menus, List the tools, Palates Benefits of using In Design, Application of In Design		02
	2.	TextEdits in InDesign	Format of text, Character and Paragraph Bars Purpose of text selection, Aligning text in different design formats, Text alignment with embedded images		02
	3.	Using palettes	Using palettes for different types of publications made in InDesign, Magazine in InDesign, Paragraph styles Newspaper in InDesign, Paragraphs type palate, Text wrap palate		01
	4.	Colour correction in InDesign	Embedding images in proper formats, Colour correction on the images, Adjusting according to the color tone of the publication		02
	5.	Exporting files	Types of files, Exporting for different publications/templates, Newspaper, magazine, etc.		01
4			visual: Advanced application	10	
	1.	Introduction to editing	Editing importance, Great editing examples, Editing for different formats (film/ad/news/etc.)		02

	2. Exploring Premiere Pro	How premiere helps in editing, Understanding the toolbar, Importing files, Experimenting with video and audio layers, Basics of editing (cut/layers/different windows/etc.)	02
	3. Right application of various file formats	Understanding different file formats (AVI/MPEG/MOV/H264, etc.) Importing raw footage for edits, Performing video checks while editing Using inbuilt transitions,	02
	4. Using colour grading	What is color grading, Examples of color grading, Using filters and presents in color mixing, Applying presents on layers for editing	02
	5. Exporting and rendering	Exporting in different formats, Choosing right formats for exposing, Managing quality while exporting, Rendering and maintain file format, Improving quality and time to render techniques	02
5	Adobe Dreamweave	r: Web designing software	11
	1. Introduction to Dreamweaver	Workspace overview Document toolbar, Document window, Panel groups, Files pane, Property inspector, Tag selector Defining website in Dreamweaver	02
	2. Working with DW	Creating Dreamweaver template Page layout in DW CSS layouts: advantages and disadvantages Creating HTML pages, Insert content and form Creating Forms in DW	02
	3. Linking pages	Using DW to accomplish basic web page development, Page properties Title, Background image, BG colour, Text colour, Links	03
	4. Using Tables	Cell padding, cell spacing, Border Table basics: Colour BG in cell, Invisible tables, Changing span, Making image into clickable link	02
	5. Typo inDW	Changing Font typefaces, size, style, colours Text to hyperlink	02
	Total		48
BOS Syl	labus Committee Men	ibers	
	Prof. Arvind Parulekar ( Pro. Izaz Ansari (Subject	,	

## Internal exercise:

The objective of internal exercise is to help them identify image and video editing, and apply it to projects. This will ensure the knowledge of the students is up to the industry standards. Also helping them develop their vision to higher aesthetic level.

Sr. no.	Project/Assignment	Reason/Justification
01 Print	Preparing a magazine or a series of posters of different size (type of a campaign promotion) using either InDesign of PS or Illustrator	Taking example of magazines or daily newspapers, students can come up with a sample. This will help them be industry ready with a fair hands-on- experience.
02 Electronic	Making a short clip with the use of premiere	Making a short video clip with premiere to edit out a short clip (short film/ad/news reel, etc.) Embedding video with Dreamweaver

#### Bibliography:

- Photoshop Bible, McLeland , Willey Publication
- Adobe Illustrator Classroom in a book: Adobe House
- InDesign: Classroom in a book Kelly Kordes and Tina DeJarld Adobe
- Adobe Premiere Pro: Practical Video Editing
- Dreamweaver: Web designing made easy: Todd Palamar

	SEM III	SEM IV	Justification
	SEMI		•
01	Photoshop Basic	Photoshop Advanced	Associated with Intro to Photography
02	CorelDraw	Adobe Illustrator	Both the soft wares preferred in
			industry
03	Quark Express	Adobe InDesign	Both the soft wares preferred in
			industry
04	Premiere Pro Basic	Premiere Pro Ad	Associated with Film Communication
05	Sound Forge/Booth	Dreamweaver	SF Associated with Radio and TV
			production and DW with Digital media
			production

**Note:** Please refer the reasons for this multimedia course in continuing soft wares like Photoshop and Premiere Pro from Sem-II to Sem-IV. The Course outcome shall be met during this course.

# TYBAMMC Semester - V

	Semester V- Journalism				
Course Code	Credits	<b>Course Name</b>			
<b>COMPULSORY-CORE</b>	04X2=08	DRG (Discipline Related Generic)			
BAMMC DRG-501	04	1. Reporting			
BAMMC DRG-502	04	2. Investigative Journalism			
ELECTIVES	03X04=12	DSE 1 B (Discipline Specific Electives)			
ELECTIVES	03704-12	(Elect Any Four Courses From Below)			
BAMMC EJFW 1B501		1. Features and Writing For Social Justice			
BAMMC EJWS 1B502		2. Writing and Editing Skills			
BAMMC EJGM 1B503		3. Global Media and Conflict Resolution			
BAMMC EJBF 1B504		4. Business and Financial Journalism			
BAMMC EJMJ 1B505		5. Mobile Journalism and New Media			
BAMMC EJNM 1B506		6. News Media Management			
BAMMC EJJP 1B507		7. Journalism and Public Opinion			
BAMMC EJML 1B508		8. Media Laws and Ethics			
TOTAL	20				

COMPULSORY- CORE- DRG(DISCIPLINE RELATED GENERIC)				
BAMMC DRG-501	04	1. REPORTING		
BAMMC DRG-502	04	2. INVESTIGATIVE JOURNALISM		

COMPULSORY -CORE 01	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	REPORTING
COURSE CODE	BAMMC DRG-501
PAPER	DRG (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V	
COURSE CODECOURSE NAME and DETAILED SYLLABUS	
BAMMC DRG-501	REPORTING

## **COURSE OUTCOME**

- 1. To enable students to become Reporters which is supposed to be a prerequisite while entering into the field of Journalism.
- 2. To make them understand basic ethos of the news and news-gathering.
- 3. To prepare them to write or present the copy in the format of news.
- 4. To develop nose for news.
- 5. To train them to acquire the skills of news-gathering with traditional as well as

modern tools.

- 6. To inculcate the skills for investigative journalism.
- 7. To make them understand the basic structure/ essential knowledge for various beats.
- 8. To make them responsible reporters and the face of media.

Module	Details	Lectures
1		
Concept Of News 2. News Gathering	<ul> <li>Definition Of News, types of news, elements of news, collection of facts. News-writing</li> <li>How to write a news story,</li> <li>Basic Principles of Reporting</li> <li>ABC of Reporting Accuracy, Balance/Brevity and Clarity.</li> <li>Objectivity as the basic principle. Is it possible to adhere to the principle? Other basic principles such</li> <li>Verification, Attribution of Sources,</li> <li>Speed. Do these principles clash with each other?</li> <li>A) How do reporters gather news?</li> <li>Press Conference, Public Meetings, Press Release, Interviews, Rallies, Official Programs.</li> </ul>	10
	Incident/On the spot coverage. B) Sources Primary and Secondary Citizen journalism Role of anonymous sources. New-age technological sources-RTI, Recorders, Camera, Spy Camera and Spy tools, Social Media, Being undercover.	
3. Beats System in Reporting	What is beat system, why it is necessary, how does it help, What are requirements of various beats. The basic beats such as Crime, Civic Affairs/Local Administration Law and Courts, Politics, State Administration, Transport (Road, Rail, Waterways and Aviation), Infrastructure, Education Health, Entertainment and Defense. New upcoming beats : Community, Women and Child welfare, Technology, Science and Environment, Youth and Career, Consumer.	10
4. Coverage of Disasters	Do's and Don'ts. Role of Reporters. Mitigation, nuisance value, constructive role, Risks involved, Special training, if any, Precautions and responsibilities. Imminent Dangers or threats in Reporting. Study these with special in-depth reference to Pulwama attack Gadchiroli Naxal attack Return of Abhinandan Varthaman The references of Kerala flood, Orissa thunderstorm, Bihar, Assam flood may also be studied.	08

5.Case	Ethical Issues in reporting/ Credibility of Reporters.	10
studies	Follow-up Story	10
studies	Yellow Journalism and its comparison with other forms.	
	Rafale scam	
	Agusta westland case	
	5	
	PNB scam (Nirav modi) National Herald	
	Panama case Bofors scam	
	Watergate scam	
	The Case studies are to be studied in the light of coverage	
	done by reporters. The tools and techniques learnt in earlier	
	sections from 1 to 11 should be applied in studying these.	
Internal A	Assignments	
Suggestion	ns : There should be uniformity in the	
	yardsticks for internal assessment of	
	Reporting and emphasis should be on the	
	field work/assignments rather than just	
	objective questions. The coverage of the	
	original news-stories, even in mock	
	3	
	environment, be given priority. The	
	environment, be given priority. The knowledge of basic beats can be tested	
	environment, be given priority. The	

## **REFERENCES:**

1. Aggarwal. VirBala, Essentials of practical journalism. (2006) Concept publishing Company, New Delhi.

2. Brunus, Lynette Sheridan, Understanding Journalism, (2002) Vistaar Publications. New Delhi. 3. Lawrence, Alders Lorenz and JhonVivan, News Reporting and Writing (2006) Pearson Education, New Delhi.

4. Pant N.C. and Jitenderkumar, Dimensions of Modern Journalism. (1995) Kanishka Publishers, New Delhi. 5. Verma. M.K, News.

# **BOS SYLLABUS SUB-COMMITTEE MEMBERS**

Prof. Gajendra Deoda (Convener) Prof. Santosh Gore (Industry Expert) Prof. Amruta Bane (Subject Expert)

<b>COMPULSORY 02</b>	
PROGRAM	BAMMC
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	INVESTIGATIVE JOURNALISM
COURSE CODE	BAMMC DRG-502
PAPER	DRG (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

		SEMESTER V	
COURSE CO	DDE	COURSE NAME and DETAILED SYLLABUS	
BAMMC DRG-502		INVESTIGATIVE JOURNALISM	
<b>COURSE OU</b>	JTCOME		
2. To le 3. To cr 4. To a 5. Lear	<ol> <li>Understand the role of investigative reporting in modern journalism</li> <li>To learn to conduct investigative research in an ethical manner.</li> <li>To create and write excellent investigative stories for media.</li> <li>To acquire advanced investigative journalistic skills</li> <li>Learner will acquire the ability to understand and analyse the key areas of investigative journalism even with limited resources.</li> </ol>		
MODULE	TOPICS	DETAILS	LECTURES
	CAREERS and OP JOURNALISM	PORTUNITIES IN INVESTIGATIVE	
Ι	INTRODUCTION TO INVESTIGATIVE JOURNALISM	<ul> <li>Who is an Investigative Reporter, Role of an Investigative Reporter</li> <li>Qualities and essentials for becoming an investigative journalist, career and opportunities</li> <li>Centre for Investigative Journalism (CIJ)</li> <li>Ethical/unethical use of sting operations</li> </ul>	10
		DATA COLLECTION	
II	SOURCES	<ul> <li>Records and the Confidentiality of Source</li> <li>Issues of contempt, defamation</li> <li>Right to Privacy and Official Secrets Act</li> <li>What is evidence?</li> <li>Case Study: Panama Papers and Watergate Scandal</li> </ul>	10
		DESIGNING THE STORY	
III	FINDING and WRITING YOUR STORY	<ul> <li>Observation</li> <li>Planning techniques</li> <li>Cultivating sources</li> <li>Developing the project</li> </ul>	10

		DATA PROTECTION and SECURITY	
IV	SECURITY OF SOURCES and DATA	<ul> <li>Protection of sources</li> <li>Safety of journalists</li> <li>Criticism of Investigative Journalism</li> </ul>	08
		FINAL STORY	
V	GENERATION OF THE STORY	<ul> <li>Research methods</li> <li>Insight knowledge</li> <li>Asking the right questions</li> <li>Libel and fact checking</li> <li>Writing and rewriting the report</li> </ul>	10
	TOTAL LECTUR	ES	48
	BUS SUB-COMMITT . Rani D'souza <b>(Conv</b>		
INTERNAL 7. MAN	<ul> <li>6. Prof. Renu Nauriyal (Course expert)</li> <li>7. Ms. Shreya Bhandary (Industry expert)</li> <li>INTERNAL EVALUATION METHODOLOGY</li> <li>25 MARKS</li> <li>7. MANDATORY SCREENING OF THE FOLLOWING DOCUMENTARIES/FILMS/MOVIES</li> </ul>		
<ul> <li>A. All The President's Men (Based On The Watergate Scandal, One of The Most Viewed Movies</li> <li>B. Icarus (Documentary On The Russian Olympics Doping Scandal, Won The Oscar In 2018</li> <li>C. Spotlight/The Post (Journalism In An Era Without Internet And Mobile Phones, When Journalists Took Years Working On An Investigation)</li> <li>8. Project Guided By Faculties</li> <li>9. Any One Small Local Case To Be Taken And Investigated And Submitted In The Form Of Compilation Of All The Methodology</li> <li>10. Continuous Weekly Evaluation Of The Investigations Being Carried Out On The Case Study Selected By The Learner.</li> <li>11. Group Discussions</li> </ul>			
	E BOOKS/JOURNAL		
<ol> <li>A Manual For Investigative Journalism Edited By Syed Nazakat And The Kas Media Programme</li> </ol>			

ELECTIVE 01	
PROGRAM	BAMMC
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	Features and Writing For Social Justice
COURSE CODE	BAMMC EJFW 1B501
PAPER	1 DSE 1B (ELECTIVE )

П

TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

		SEMESTER V	
CO	URSE CODE	COURSE NAME and DETAILED SYLLABUS	
BA	MMC EJFW 1B5	601 FEATURES AND WRITING FOR SOCIAL JUS	STICE
CO	URSE OUTCOM	E:	
	1. To provide	students with technique of narration and story telling	
	2. To share the	e art of developing a story idea	
	_	and sensitize them through assignments to the issues of d	eprivation
	around us a	nd using writing as a tool for social justice	
	MODULE	DETAILS	LECTURES
1	About feature	S	10
	6.	What makes feature writing different	01
	7.	Deconstructing a feature	02
	8.	News Feature	02
	9.	Human Interest Stories, Profiles	02
	10.	Developmental stories, opinion pieces, in-depth	01
		features as tools of social justice	
2	How to pen a	feature	08
	11.	Finding fresh ideas, developing a story idea	
	12.	On and off field research	
	13.	Building observation and listening skills	
	14.	Structuring the story	
	15.	Use of anecdotes, Illustrations, Interviewing	
3	Becoming the	voice of the urban poor (Mumbai): letters to editors,	10
	blogs		
	11.	Prone to disasters : floods etc	02
	12.	Poor health specially mental health	02
	13.	Lack of facilities and obstacles to education	02
	14.	Night schools	02
	15.	Unemployment and exploitation	02
4	Mumbai based	l features/ letter to the editor/ post/opinion piece on	10
	14.	Plight of Rag pickers	02
	15.	Construction workers	02
	16.	The homeless	02
	17.	Slum rehabilitation projects	02
	18.	Condition of Mumbai Jails/ Courts	02
5	Mumbai based	l features/ letter to the editor/ post/opinion piece on	10
	14.	City issues of hygiene and pollution	02
	15.	Water crisis	02
	16.	Crime and safety	02
	17.	Corruption issues faced by the common man	02
	18.	Challenges faced by senior citizens and the physically/ mentally challenged	02
То	tal Lectures		48

## **BOS SYLLABUS COMMITTEE MEMBERS**

- 1. Prof. Renu Nauriyal (Convener)
- 2. Prof. Kanika Kachru
- 3. Dr. Mahesh Patil
- 4. Prof. Deepak Tiwari

INTERNAL EVALUATION METHODLOGY 25 M	
Sr. no.	Project/Assignment
01	Letters to the Editor
02 Electronic Media	Flip class presentation
03 Field work	Feature based in Mumbai or vicinity on any one of the issues of social justice

## **REFERENCES:**

- 1. Feature Writing: Meera Raghvendra Rao, 2012
- 2. Communication and Development: The Challenges of Twenty First Century- V.S. Gupte, 2000.
- 3. *On Writing Well* (30th anniversary edition), William Zinsser, Harper Paperbacks, 2006.
- 4. Poverty and deprivation among the Katkari by Rohit Mutatkar, Economic and Political Weekly Vol. 52, Issue no. 13.01 April, 2017
- 5. Legal status and deprivation in urban slums over two decades by Laura B Nolan, David E Bloom and Subbaramaniyam. Economic and Political Weekly Vol. 53, Issue No 15, 14 April, 2018.
- 6. Delhi's Slum Dwellers, deprivation, Preferences and Political Engagement among Urban poor by Abhijit Banerjee, Rohini Pande and Michael Walton, International Growth Centre, October 2012.
- 19. The Free Voice on Democracy, Culture and Nation by Ravish Kumar.
- 20. Everyone Loves a Good Drought by P. Sainath.
- 21. Looking Away by Harsh Mandar.

ELECTIVE 02	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	WRITING and EDITING SKILLS
COURSE CODE	BAMMC EJWS 1B502
PAPER	2 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

		SEMESTER V	
CO	URSE CODE	COURSE NAME and DETAILED SYLLABUS	
BA	MMC EJWS 1B502	WRITING and EDITING SKILLS	
CO	URSE OUTCOME:		
		s with tools and techniques of editing and writing.	
	-	's with the art of narration and storytelling strictly within	the
CO	ntours of journalisti	c principles.	
M	odule	Details	Lectures
1	Tools and Techni		10
T	1. Brevity	Brevity: the soul of communication	02
	1. Dicvity	Eliminating redundancy in communication	02
	2.Functional	Refreshing Grammar, Common Errors	02
	Grammar	Kerresning drammar, common Errors	02
	3. Word power	Working with words	04
	· F · · · ·		
	4. Punctuations	For media usage	01
	5. Style book	Use of numbers, abbreviations, names and terms	01
2	Crisp writing		08
	1. News Sense	Finding the right story angle	02
	2. Saying it in	Writing headlines, captions, leads and intros	01
	bold		
	3.Podcast	Writing for the ear	01
	4. Net cast	Writing for visuals	01
	5. Web writing	Story Compiling	
		Difference between writing for print and real time	03
3	Documo uniting.	writing Telling your story	10
3	Resume writing :	Telling your story	02
		Assimilating facts and details	02
		Building a narrative	02
		Making it pictorial Layout and page design	02
		Being a credible voice	02
4	Feature Writing		10
-	1.Features	Human Interest Stories	02
	stories		
	2. Reviews	Books, Films, App	02
	3. Columns	Analytical, Interactive, Agony Aunt	02
	4.Editorials	Importance, Voice of the publication, Format	02
	5.0bituaries	Writing obituaries	02
		Need for factual verification and tone.	
		Can obituaries be critical?	
5	Interviews		10
		Types of subjects	02
		Preparing for interviews	02
		Preparing a questionnaire	
		Protocol and Ethical Issues	02

_	Writing the int	erview copy	02
Total Lectures			48
BOS SY	LLABUS SUB-COMMITTEE M	EMBERS	
	Prof. Renu Nauriyal ( <b>Convener</b> )	)	
<b>2.</b> F	Prof. Shreya Bhandary		
Interr	nal Assessment	25 MARH	KS
The c	objective of internal exercise is	to help the learners grasp the most essen	tial and
inter	esting elements of a story and o	create an impactful narrative. The assignm	nent will
also o	challenge the creativity of the le	earner.	
Sr. no.	Project/Assignment	Reason/Justification	
	, , c		<u>,</u>
01	Prepare a creative resume for print and also an audio-	This would be a treasured element for	the
	visual version	learners portfolio	
02	Flip Class assignment     This will be a confidence building exercise		ise and give
02		the learner the opportunity to hone his	ise and give
		presentation skills	
F	Reference:	presentation skills	
		presentation skills yan and Michael O' Donnell, Surjeet Public	cation
1. T		yan and Michael O' Donnell, Surjeet Public	cation
1. T 2. V	The Editor's Toolbox by Buck R Vriting for the Mass Media by J	yan and Michael O' Donnell, Surjeet Public	
1. T 2. V 3. A	The Editor's Toolbox by Buck R Vriting for the Mass Media by J	yan and Michael O' Donnell, Surjeet Public James Glen Stovall	

ELECTIVE 03	
PROGRAM	BAMMC
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	GLOBAL MEDIA and CONFLICT RESOLUTION
COURSE CODE	BAMMC EJGM 1B503
PAPER	3 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V	
COURSE CODECOURSE NAME and DETAILED SYLLABUS	
BAMMC EJGM 1B503	GLOBAL MEDIA and CONFLICT RESOLUTION

# **COURSE OUTCOME:**

1. To help students understand the difference in the role and structure of the media across the globe.

2. To develop an understanding of the hold of media conglomerates and the issues of cultural differences

3 To help students appreciate the potential of media in resolving conflicts.

	MODULE	DETAILS	LECTURES
1	<b>Evolution of Gl</b>	obal Media	10
		North – South Divide, Imbalance in Global flows	01
		NWICO, MacBride Commission, Failure of NANAP	03
		Global Media Conglomerates, parachute journalism and	03
		embedded journalism	
		Post Truth and avalanche of fake news	02
		Information Disorder	01
2	Media profiles,	issues and analysis	10
		Contemporary Role of Global News Agencies	02
		Media in Europe	02
		Media in USA and Australia	03
		Media in Russia	01
		Media in Africa : talking drums; community radio	02
3	Media profiles	,issues and analysis	12
		Media in China	02
		Media in Japan	02
		Media in North Korea	02
		Media in Singapore	01
		Media in the Middle East and Role of Aljazeera	03

		Media in Malaysia	02	
4	<b>Conflict Resolu</b>	tion		10
		Changing nature of conflict	02	
		Media driver of peace or driver of conflict	01	
		The shifting media landscape, Challenges for independent media	02	
		The role media can play in conflict resolution and peace promotion	01	
		Case study: The Kashmir Conflict and LTTE conflict in	04	
		Sri Lanka		
5	Media Informa	tion Literacy		06
		Five Laws of MIL	01	
		MIL and youth radicalization in cyberspace	01	
		Preventing violent extremism	01	
		MIL to tackle social polarization of Europe	02	
		Encryption / Cryptography media communication	01	
		landscape		
То	tal Lectures			48

## **Internal exercise:**

The objective of internal exercise is to help the learner study the media landscape in a country/ region, the apparent and subtle controls, bias and stereotypes as well as the issues related to cyberspace.

Sr. no.	Project/Assignment	Reason/Justification
01	Flip class	This will sharpen the research and presentation
	assignment:	ability of the learner
	Presentation on a	
	media of a country/	
	region	
02	Discussion on any	This will expose them to different perspectives and
	current media issue	the ability to listen to others
03	Essay/ test	Test of knowledge, critical thinking ability
BOS SYLI	ABUS COMMITTEE ME	EMBERS
<b>1.</b> Pr	of. Renu Nauriyal (Conv	ener)
2. Pr	of. Shridhar Naik (Subje	ct Expert)
3. Pr	of. Neena Sharma(Subje	ct Expert)
4. Pr	of. Jitendra Nayak(Subje	ect Expert)
INTERNA	L EVALUATION	25 MARKS

#### **BIBLIOGRAPHY:**

- 1. Understanding Global Media by Terry Flew, Red Globe Press
- Media and Conflict Resolution: A Framework for Analysis by EytanGilboa Deutsche Welle – 3. Global Media Forum (2009) Conflict Prevention in the Multimedia Age
- 3. How to Understand and Confront Hate Speech Pankowski, Rafal (2007)
- 4. How media can be an instrument of peace in conflict-prone settings, drawn from Media in Conflict Prevention authored by Michelle Betz.1 Additional inputs to this paper by Katy Williams.
- 5. The Media Were American: U.S. Media in Decline. Jeremy Tunstall (2008) Oxford Press
- 22. Conflict-sensitive reporting: state of the art; a course for journalists and journalism educators (2009)17 UNESCO publication
- 23. Triumph Of The Image: The Media's War in The Persian Gulf, A Global Perspective (Critical studies in communication and in the cultural industries) by Hamid Moulana.
- 24. An indispensable intervention for countering radicalization and violent extremism, Jagtar Singh
- 25. The Kashmir Problem and Its Resolution, Wajahat Habibullah, United States Institute of Peace
- 26. Social Media and Conflict Prevention By Sheldon Himelfarb, United States Institute of Peace. 2012.
- 27. How social media is changing the way we see conflict By Kym Beeston. 2014.
- 28. A New Era of Global Protest Begins By Rajesh Makwana. Transcend Media
- 29. Tweets of Contention: How Social Media is Changing Political Conflict By Thomas Zeitzoff. Political Violence.

ELECTIVE 04	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	BUSINESS and FINANCIAL JOURNALISM
COURSE CODE	BAMMC EJBF 1B504
PAPER	4 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

		SEMESTER V
COURSE CODE		COURSE NAME and DETAILED SYLLABUS
BAMMC EJBF 1B504		BUSINESS and FINANCIAL JOURNALISM
COURSE OUTCOME		
1.	The overall objective of this course is to provide students with the background,	
	knowledge and skills	necessary to be business and financial journalists.
2.	To create awareness about the importance of business and financial news and its	
	role in coverage, repo	orting and editing

3.	Acquire the shills to umits d	ifferent kinds of Dusiness and Einspeielle	ada
		ifferent kinds of Business and Financial le Business news releases into Business and	
	-	Dusiness news releases into Dusiness and	i iiiaiiCidi
	reports		
		ng and writing basic and complex busines	s and
	financial stories in different		
		ing of the world of business and finance by	y localising
	financial and economic data		•
MODULES	TOPICS	DETAILS	LECTURES
	BUSINESS AN	ND FINANCIAL JOURNALIST	
Ι	INTRODUCTION	Who is a Business Journalist?	04
		Skills for Business Journalism	
		Role of a Business Journalist	
		Careers and opportunities in	
		Business and Financial	
		Journalism	
		<ul> <li>Analysis of Major Business and Financial media in India</li> </ul>	
	DEDODTING		
		G OF MAJOR INDIAN SCAMS	40
II	FINANCIAL	Satyam corporate fraud	10
	JOURNALISM AND	Cement scandal	
	MAJOR INDIAN SCAMS	• 2G scam / Neera Radia Tapes	
		Ketan Parekh scam	
		The Coalgate scam	
		Adarsh Housing Society scam	
		ICICI Bank - Chanda Kochar	
		• Kingfisher – Vijaya Mallaya	
		Nirav Modi Scam	
		Rafale deal	
		BEATS	
III	BEATS AND		18
111	AUDIENCES IN	<ul> <li><b>1. Banking Sector in India</b></li> <li>Functions of commercial banks</li> </ul>	10
	BUSINESS AND		
	FINANCIAL	• Use of modern technology such	
	JOURNALISM IN INDIA	as core banking its advantage,	
	JOORNALISM IN INDIA	and its advantages, social	
		benefits and use in banking in	
		financial inclusion	
		Government schemes related to	
		banking	
		• Topics such as foreign exchange	
		reserves; functioning of the	
		World Bank, BRICS BANK and	
		Asian Development Bank.	
		Business and Financial	
		terminologies used in Media	
		2. Union Budget	1
		Components of the Union	
		Budget	
L			L

		Why is India running a budget	
		deficit and a fiscal deficit?,	
		Populism and budget	
		Media presentation of Budget	
		3. Aviation	
		<ul> <li>FDI policy for aviation in India</li> </ul>	
		Why Indian carriers are making	
		losses	
		Regulatory structure for civil	
		aviation	
		Can any airline start	
		international flights?	
		Media Coverage	
		4. Technology	
		Growth of India's IT service	
		exports	
		Why India's engineers are	
		sought-after?	
		• Are India's engineers qualified?	
		• The government's STPI	
		framework for boosting tech	
		innovation	
		Media coverage of technology	
		5. Startups	
		• VC funding: a big driver of the	
		startup ecosystem	
		India's unicorns: Startups	
		valued at over \$1 billion	
		• Working in a corporate v/s	
		working in a startup	
		• Rise of tech and startup	
		journalism	
		Startup India plan	
	FINANCIAL M	ARKETS and INSTITUTIONS	
IV	1. STOCK EXCHANGE	Bombay Stock Exchange,	10
		National Stock Exchange	
		• SENSEX, NIFTY and impact of	
		their volatility.	
		Retail Market – the Indian	
		Scenario	
	2. UNDERSTANDING	Stocks, bonds and mutual funds,	
	THE EQUITY	how they are bought and sold,	
	MARKET	how prices are determined	
		<ul> <li>How to read stock tables for</li> </ul>	
		business journalism.	
		Currency Regulation	
		<ul> <li>De-monetization</li> </ul>	
		Commodities	
	1		

	3. ROLE, OBJECTIVES AND FUNCTIONS	<ol> <li>Reserve Bank Of India</li> <li>SEBI - Securities And Exchange Board Of India</li> <li>Niti Aayog</li> </ol>	
	G	LOBALISATION	
V	GLOBAL TRADE and FINANCE	<ol> <li>Globalization and its impact on international trade</li> <li>How currency markets operate</li> <li>Global supply chains and its impact on competitiveness of local industries</li> <li>The 2008 financial crisis</li> </ol>	06
	Total Number of l	ectures	48
BOS SYLLA	BUS COMMITTEE MEMBE	RS	
2. MR. 2 3. MR. 1	F. RANI D'SOUZA <b>(CONVEN</b> ADITH CHARLIE <b>(INDUSTI</b> RAJESH KURUP <b>(INDUSTR</b>	RY EXPERT) Y EXPERT)	
	EVALUATION METHODO	LOGY	
2. SCRE INTE	IGNMENTS EENING OF GOVERNMENT RNET FS TO BSE/NSE	OF INDIA BUDGET LIVE ON TELEVISION	OR
	FING ON ANY ONE BEAT O	N A REGULAR BASIS	
	L and PRACTICAL PRESEN		
	UP INTERACTIONS		
	USSIONS AND DEBATES		
REFERENC	ES/WEBSITES/JOURNALS	FOR BUSINESS and FINANCIAL JOURNA	ALISM
with	Ulrike Fischer-Butmaloiu	•	-
Misa	adventures' By Tamal Band		d
	8	nk' By Tamal Bandyopadhyay	
	ara: The Untold Story' By T		
	an Economy – RudraDutt A an Financial System – M.Y.		
	incial Journalism: Money M		
8. Intro Auth	oduction To Business And norship With Ulrike Fische	d Economic Journalism By Pandeli Pani(In r-Butmaloiu)	
	-	Political Economy Approach By Ibrahim S	Seaga Shaw
	vspaper Business Managem	•	
		Report On Business And Economics By <u>Kei</u>	<u>th Hayes</u>
	of Websites :		
-	<u>Vww.Bloomberg.Com</u> Vww.Reuters.Com		
	<u>usiness-standard.com</u>		
	<u>nancialexpress.com</u>		
-	<u>nehindubusinessline.com</u>		
-	<u>nequint.com</u>		
-	<u>utlookindia.com</u>		

,	<u>asianage.com</u> <u>mydigitalfc.com</u>
1)	<u>mydigitairc.com</u>

ELECTIVE 05	
PROGRAM	BAMMC
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	MOBILE JOURNALISM and NEW MEDIA
COURSE CODE	BAMMC EJMJ 1B505
PAPER	5 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V		
COURSE NAME and DETAILED SYLLABUS		
MOBILE JOURNALISM and NEW MEDIA		

#### **Course Outcome**

• This course was arranged as a preparation program for Media Students, having an enthusiasm for finding out about the nuts and bolts of versatile news-casting. You needn't bother with any past involvement with the ideas, apparatuses or assets of portable news coverage.

Towards the end of the course, you will leave away with information about:

- Global adoption of mobile and its versatility has influenced and changed journalism in New Age Media. M-Learning, in the Era of New Media is the most effective method to get ready for the eventual fate of the media and life in a portable first world.
- Step by step instructions to report and connect with crowds utilizing cell phones.
- Step by step instructions to utilize the accepted procedures for ease of use and item plan when constructing your portable encounters in Journalism.
- The most effective method to settle on educated choices about structure portable news items crosswise over stages. The most effective method to get ready for the eventual fate of wearable's different patterns that may change the course of portable media and news-casting.

MODULE	TOPIC	LECTURES
Ι	THE STATE OF MOBILE	08
	<ol> <li>How mobile has influenced modern journalism</li> <li>Mobile centric reporting and editing</li> <li>Mobile as a 'Newsroom'.</li> <li>Branding of News using social media</li> <li>Mobile News catering to Niche beats</li> <li>Evolution of M-Learning (Mobile Learning ) amongst the Youth with the Mobile Applications</li> </ol>	

TT		10
II	Mobile Journalism	12
	<ol> <li>News Workflow and Mobile Journalism</li> <li>a. How to identify the seven basic steps of mobile</li> </ol>	
	reporting.	
	b. How to create and share branded mobile	
	journalism content.	
	c. How to use two simple mobile apps to make an	
	audio or video documentary, or a narrated photo -	
	essay.	
	d. How to select accessories that enhance the	
	camera or audio quality of IOS smart phones and	
	tablets. 2. Introduction to Mobile Applications (News	
	generation and Uploading process : techniques of	
	generating audiences)	
	3. Blog set-up	
	<b>4.</b> Mobile writing and creation of News Trends	
	(Hash tags, tagging, linking accounts etc	
III	<b>DESIGNING FOR THE MOBILE EXPERIENCE</b>	10
	A. Designing	
	1. How good design is intuitive, making	
	something immediately usable.	
	<ol><li>About the importance of satisfying expectations of tactile interaction and</li></ol>	
	content: tap, flick, pinch, drag, etc.	
	3. How mobile design differs from established	
	desktop design. (Options and choices for your	
	content).	
	4. About best practices for process: How design,	
	development and content best work together.	
	5. About Mobile Analytics: What is your	
	audience using? <b>B.</b> Social Newsgathering and Listening : creation of	
	story ideas, News Sources and Content	
	<b>C.</b> Social Media Collaboration with M-Learning and	
	Viewer creation (Crowd sourcing)	
	<b>D.</b> Going Viral : being the Scavenger and Mobile	
	Journalist	
	<b>E.</b> M-learning: learning the Art of News Audit	
		1

IV	MOBILE NEWS PR	ODUCT DEVELOPMENT	10
		bile development approaches and	
		s as well as weaknesses	
	•	vs. mobile apps vs. mobile-optimized	
Sites			
	-	bout planning and building mobile	
		ifferent frameworks and services to	
	-	y, other considerations such as	
	staffing, time	Digital Skeleton : understanding	
		ng, timing and generation of News	
	story		
	b. Fake		
		l Media Policies and Ethics	
		ication and Authenticity of	
		mation	
V	FUTURE OF MOBIL	LE JOURNALISM and M-LEARNING :	10
	1. About the e	volution of wearable	
		ise of Google Glass	
	3. About Glass		
	-	nented reality storytelling and	
	journalism		
		g Forms of News management : 360	
	<u> </u>	ideos, wearable, accessories etc	
		g Managing Change in Newsroom nd Evolving Business Models for	
	M-Learn	-	
		Social Media Analytics	
		ng the future of Newsrooms	
BOS SYLLA	BUS SUB-COMMITTEE	-	
	Prof. Gajendra Deoda(Co		
2. M	/Ir. Abhijeet Kamble (Ind	lustry Expert)	
<b>3.</b> D	r. Yatindra Ingle(Subjec	rt Expert)	
Sr. no.	Project/Assignment	Reason/Justification	
01	Assignment/	This will sharpen the research and presentation	
	Presentation	ability of the learner	
02	Discussion on any	This will expose them to different perspectives and	
	current media issue	the ability to listen to others	
03	Creation of Mobile	5 one minute news stories or	
	News	5 minutes news bulletin	
REFERENCI	ES:		
1. A Tex	xt Book of Internet and	Web Page Design, Srivastav Rajkumar.	

- 2. Web Masters Hand Book, Galgotia
- 3. Computer Graphic Software Construction, John R Rankin
- 4. The Internet Book, Comer Douhlas E.
- 5. The Information Society: An Introduction, Arm and Mattelart. 2003 by Sage Publications Ltd
- 6. Designing Interactive Websites, Mohleo James L and Thompson Learning

- 7. MOJO: The Mobile Journalism Handbook: How to Make Broadcast Videos with an iPhone or iPad by Ivo Burum, <u>Stephen Quinn</u>
- 8. The Mobile Journalism Handbook Routledge text books.
- 9. A Field Guide for Mobile Journalism Volume 1: Producing photographic stories with smart phones and tablets
- 10. Closer to the story? Accessibility and mobile journalism by PanuKarhunen

ELECTIVE 06	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	NEWS MEDIA MANAGEMENT
COURSE CODE	BAMMC EJNM 1B506
PAPER	6 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V				
COURSE	COURSE CODE COURSE NAME and DETAILED SYLLABUS			
BAMMC	EJNM 1B506	NEWS	MEDIA MANAGEMENT	
	Outcomes:			
1.			out the responsibilities, structure and func	tioning of
	responsibilities of an			
2.			yze individual media businesses and unde	rstand the
	Economic drivers of t			
3.	Students will have developed hands-on experience as content marketers using			
	journalistic and digita			
4.	Students will have gained a perspective on the evolution of media in the last 25			
	years and on key curi	rent tre		-
SR.NO.			MODULES	LECTURE
1.	Introduction			10
	Making News:		Truth, Ideology and News work	
	Legacy Media		Broadcast Media Overview and Print	
			Publishing Overview	
	A Comparative Analys	sis	Contemporary Elements, Dimensions	
	with Electronic Media	:	and Image of Print Media:	
	News media as busine	ess	Proprietary concerns	
	enterprise		• Types of ownership	
2.	Organizational Strue	cture		14
			Hierarchy	
			Decision making	
			<ul> <li>Inter-relationship between</li> </ul>	
			departments	

	Human Resource	Specialized training for skilled workers	
	development	Specialized d anning for skilled workers	
	Financial Management		
-	Cost and Profitability	Costing classification and	
	cost and i rontability	allocation	
		Nature of cost	
		Factors affecting cost	
		Fixed and variable costs	
	Challenges of Globalization	a) Foreign Direct Investment	
	and Liberalisation	b) Cross Media Ownership	
		c) Commercialization of Media	
	Understanding Company	Press and Registration of Books Act	
	Law	<ul> <li>Relevant aspects of Company</li> </ul>	
		Law	
3.	Resource and supply chain	n, and marketing techniques.	12
	Resource and supply chain	Newsprint	
		<ul> <li>Technology</li> </ul>	
		Production process	
	Managing Resources	Advertising revenue building	
	0.0	and maintenance	
		Circulation revenue	
		Ways to cut cost and boost	
		revenue	
	Marketing techniques	Brand building	
	that he thing te chinique s	<ul> <li>Public Relations</li> </ul>	
		i. Newspaper's relation to its community	
		ii. Understanding the target audience	
		iii. Building goodwill	
		iv. Promoting the newspaper's / site's	
		services	
		v. Sales promotional activities	
		Role of research and readership	
		-	
		<ul><li>surveys</li><li>Sales forecasting and planning</li></ul>	
		<ul> <li>Advertising the newspaper / website I channel</li> </ul>	
4	Discouting Taskes also as	Becoming a digital media brand	6
4.	Disruptive Technology and		6
		1) The role of advertising	
		2) From Web 1.0 to 2.0	
		3) Yahoo, Craigslist, Google, Facebook, Twitter, Whats App Binterest	
F	Case studies	Twitter, Whats App, Pinterest	6
5.	Case studies	Case studies Foredy and Natural 10	6
		Case studies – Eenadu and Network 18	
		Expansion of Sky Network [Star	
		Network in India]	
		Relevance of TAM Ratings in News	
		Channels along with IRS Studies	

## TOTAL LECTURES

48

## **BOS SYLLABUS COMMITTEE MEMBERS**

1. DR. NAVITA KULKARNI- (CONVENER)

- 2. DR. PRIYADARSHINI PODDAR(SUBJECT EXPERT)
- 3. PROF GAJENDRA DEODA (SUBJECT EXPERT)

INTERNAL EVALUATIONS

Sr. no.	Project/Assignment	Reason/Justification
01	Assignment/	This will sharpen the research and presentation
	Presentation	ability of the learner
02	Discussion on any	This will expose them to different perspectives and
	current media issue	the ability to listen to others
03	Creation of Mobile	5 one minute news stories or
	News	5 minutes news bulletin

# **REFERENCES:**

- 1) Ben Badgikian: Media Monopoly
- 2) India's Communication Revolution from Bullock Carts to Cyber Carts, (Arvind Singhal, Everett M Rogers)
- 3) Advertising and Integrated Marketing Communications, (Kruti Shah)
- 4) Digital Branding: A Complete Step-by-Step Guide to Strategy, Tactics and Measurement (Daniel Rowles)
- 5) Disruptive Innovation: Strategies for Enterprise Growth (Jayanta Bhattacharya)
- 6) Understanding Company Law, (Alstair Hudson)
- 7) Newspaper organization and Management (Rucket and Williams)
- 8) The paper tigers by Nicholas Coleridge
- 9) News Media Management: Mr P.K Ravindranath
- 10)Print Media Communication and Management by Aruna Zachariah
- 11)News Culture by Stuart Allan

ELECTIVE 07	
PROGRAM	BAMMC
YEAR	TYBAMM-JOURNALISM
SEMESTER	V
COURSE:	JOURNALISM and PUBLIC OPINION
COURSE CODE	BAMMC EJJP 1B507
PAPER	7 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V		
COURSE CODE	COURSE NAME and DETAILED SYLLABUS	
BAMMC EJJP 1B507	JOURNALISM and PUBLIC OPINION	
COURSE OUTCOME		
1 T		

- 1. To understand the role of media in influencing and impacting Public opinion.
- 2. To analyse the formation of Public opinion through digital and social media.
- 3. To analyse the impact of the media on public opinion on socio-economic issues.
- 4. To make students aware of theoretical framework of research on media and society.

MODULE	TOPICS	DETAILS	LECTURES
		PUBLIC OPINION AND THEORIES	
Ι	UNDERSTANDING	1. Defining Public Opinion. Its functions in	[4]
	PUBLIC OPINION	society. Means of gauging Public Opinion –	
	AND THEORIES	opinion polls, exit polls, surveys, social	
	OF MEDIA.	media, Role of Media in influencing Public	
		Opinion.	
		2. Media theories-	
		Walter Lippman - Modern Media and	[6]
		Technocracy	
		Juergen Habermas- The idea of Public	
		Sphere	
		Paul Lazarsfeld – Research, Two Step Flow	
		of Information	
		Noam Chomsky – Manufacturing Consent,	
		Propaganda Model	
		Agenda Setting Vs Uses and Gratifications	
		POLITICAL OPINION AND POLICY MAKING	
II	MEDIA'S ROLE IN	1. Coverage of Political Parties,	[6]
	INFLUENCING	Personalities and General Elections by	
	POLITICAL	national and international media; media	
	OPINION AND	biases. Use of Media for election	
	POLICY MAKING.	campaigns-The Donald Trump Elections,	
		BJP campaign in India.	
		2. Media Coverage of Indian Government's	<b>Г</b> 4 3
		Economic, Defence and Foreign Policy. WARS AND CONFLICTS	[4]
III	MEDIA'S		[6]
111	COVERAGE OF	<ol> <li>Vietnam War, Gulf Wars, Kargil Conflict, Surgical Strikes on Pakistan.</li> </ol>	[6]
	WARS AND	2. War on terror-International conflicts in	[4]
	CONFLICTS.	Syria, Israel, Afghanistan and Europe.	[4]
	CONFLICTS.	SOCIO-ECONOMIC ISSUES	
IV	MEDIA'S	A. Portrayal of Women in Media.	[4]
1 V	COVERAGE OF	B. Representation of LGBTQ community	[4] (2)
	SOCIAL AND	in media.	(4)
	ECONOMIC	C. Representation of Dalits, Tribals and	
	ISSUES.	Economically weaker sections of	[4]
		Society.	[1]

		IMPACT OF NEW MEDIA	
V	EVOLUTION OF	<b>1.</b> Digital media and its impact on	(3)
	DIGITAL, SOCIAL	Political culture.	
	AND NEW MEDIA	<b>2.</b> Use of Whats app, twitter and Face	(2)
	AND ITS IMPACT	book to promote fake news	
	ON PUBLIC	<b>3.</b> Social media and its impact on culture.	(3)
	OPINION.	-	
	TOTAL LECT		48
	YLLABUS COMMITTEE		
	Prof. Rani D'souza (Conv		
	Mr. Raju Korti (Industry		
3.	Prof. Mithun Pillai(Cours	e Expertj	
INTER	NAL EVALUATION MET	HODOLOGY 25 MA	ARKS
1.	CONTINUOUS ASSIGNM	ENTS	
	DIGITAL /ONLINE WRIT	-	
	, ORAL and PRACTICAL PI		
	DISCUSSIONS/DEBATES		
	NEWS BASED PRESENTA		
	PROJECTS		
	RENCES/JOURNALS/WEI	BSITES	
	Ahmed Rashid: The Talib		
2.	Chambers Deborah, Flen	ning Carole (2004), 'Women and Journalism', Psy	chology
	Press.		
3.	3. Rush Ramona, Oukrop Carole, Creedon Pamola (2013), 'Seeking equity for women in		
	Journalism and Mass Cor	nmunication education: A 30 year Update', Taylo	r and
	Francis.		
	4. Sardesai Rajdeep: "2014: The Election that Changed India" .		
5.	5. Walter Lippmann : "Public Opinion" by Herman Edward S. and Chomsky Noam		
	"Manufacturing Consent: The Political Economy of the Mass Media" by		
	6. Lalles John: Nature and Opinion of Public Opinion.		
/.	7. Tiwari Arpit Rakesh: Study of the Print News Coverage of Narendra Modi @014 Lok		
0	Sabha Elctiond. – acadademia.edu.		
0.	<ol> <li>Coverage of 2014 Lok Sabha Polls by News Channels – Analysis by Centre for Media Studies.</li> </ol>		
9	Studies. 9. Coleman Benjamin: Conflict, Terrorism an Media in Asia.		
	10. Ranganathan Maya; Rodrigues Usha: (2010) Indian media in a Globalised World, Sag		
10.	Publications.	ngues osnal (2010) malan media in a diobansea	World, bug
11.		he-arab-spring-and-the-media-distorted-images	
	12. Alexanrova Ekaterina – Using Media Effectively; Barack Obama's Election Campaign		
	Academia.edu	0 ,,	r U
13.	13. EhabGalal and RiemSpielhans – Covering the Arab Spring: Middle East in the Media.		
	Academia .edu		
14.	14. Babla Maya – Arab Spring Media Monitor Report: One year of Coverage. UDC Centre		
	of Public Diplomacy.		
15.	•	ow Barack Obama Won the Social Media Battle in	2012
	Presidential Election : m		
16.		Spring: Social Media and Fundamental Change, C	handos
	Publishing House.		

- 17. Sharma Ram Nath, Sharma Yogendra, Sharma Rajendra; (2000), Kargil war: A Saga of Patriotism, Shubhi publications.
- 18. Swami Praveen(1999): The Kargil War New Delhi: LeftWord Books
- 19. Humphries Drew (Ed), (2009), Women, Violence and Media: readings from feminist Criminology, UPNE.
- 20. Berns Nancy, Framing the Victim: Domestic Violence, Media, and Social Problems, transaction Publishers.
- 21. Bareh Hamlet, (2001), Encyclopaedia of North-East India: Assam, Mitthal Publications.
- 22. Freedman Des, Thussu Daya; (2011), Media and Terrorism: Global Perspectives, Sage Publications.
- 23. Schneider Nadja-Christina, Titzmann Fritzi-Marie (2014), Studying Youth,
- 24. Media and Gender in Post-Liberalisation India, Frank and Timmy Gmbh Publication (Pg 19-45)
- 25. The social media era of political culture: the case study iceland posted by Oliver Bjornsson.
- 26. https://bainesreport.org/2017/11/the-social-media-era-of-political-culture-thecase-study-of-iceland/
- 27. How Social Media Affects Politics https://sysomos.com/2016/10/05/social-mediaaffects-politics/
- 28. How Digital Media are Influencing Politics and Political Discourses in Kenya Johanna RIESS <u>http://frenchjournalformediaresearch.com/index.php?id=581</u>
- 29. www.opendemocracy.net/openindia/paranjoy-bordoloi/mass-media-in-north-eastindia-trends-of-conflict-reporting
- 30. Using New Media effectively: An Analysis of Barack Obama's Election Campaign Aimed at Young Americans by Ekaterina Alexandrova. (This is a thesis submitted by the student).
- 31. Karvin Andy: Distant Witness: Social Media, the Arab Spring and a Journalism Revolution.

ELECTIVE 08	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	MEDIA LAWS and ETHICS
COURSE CODE	BAMMC EJML 1B508
PAPER	8 DSE 1B (ELECTIVE )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V				
COURSE CODE COURSE NAME and DETAILED SYLLABUS				
BAMMC EJML 1B508 MEDIA LAWS and ETHICS				
COURSE OUTCOME:				
1. T	o help students	s understand the laws that impact the media		
2. T	o develop an u	nderstanding of the ethical responsibilities of the med	ia	
3. T	o help students	appreciate the challenges of fake news and misinform	nation in a new	
c	hanging ecosys	tem of news and information.		
MODUI	LE	DETAILS	LECTURES	
1 Laws	relating to me	edia freedom: provisions, status and case studies	08	
6.		(1) (a) of Indian Constitution	01	
7.	Article 19.	2	01	
8.	Defamatio	n –sections 499,500	02	
9.	Contempt	of Courts Act 1971	02	
10		ler – sections 153 AandB,295A,505	02	
2 Prov		ct, challenges in its implementation, case studies	12	
1.		[IPC124A], Obscenity (IPC292,293)	<i>03</i>	
2.		t of Parliament	<i>02</i>	
3.	Official Se		<i>03</i>	
4.		owers Protection Act	<i>02</i>	
5.		l Registration of Books Act	02	
3 Provi		ct, challenges in its implementation, case studies	10	
1.	-	formation Act	<i>03</i>	
2.		on Technology Act	06	
3.	Right to P	rivacy and its violation by media	<i>02</i>	
4.		dence Act and its relevance for the media	02	
5.	The Copyr	right Act, the application of copyright, fair us, the	<i>03</i>	
		heory of copyright, damages and penalties		
4 Media Ethics		08		
1.		s is important? Social responsibility of media	01	
2.	-	ciples of journalism: Accuracy, Independence,	01	
		Confidentiality, Humanity, Accountability,		
	Transpare	-		
3.		iality and Public Interest ,Conflict of interest,	02	
4.		sting operation	02	
5.		ce of Alternative News Portals (e g: Alt News)	02	
	Regulation an		10	
1.		forms of Regulation: State Regulation, Self-	02	
		n, Co-Regulation		
2.		oudsman: Readers' Editor- its significance.	02	
		y practices in Developed Democratic Countries	0.0	
3.	,	urnalist to combat digital fuelling of disinformation,	02	
	misinform	ation and mal information,		
4.			00	
	Is transpa	rency the new objectivity? Sieving propaganda from	02	
5.	ls transpa new.	rency the new objectivity? Sieving propaganda from and Verifying News; Ethical journalism the weapon	02 02	

Total	Lectures	48
BOS S	YLLABUS COMMITTEE MEMBERS	
1.	PROF. RENU NAURIYAL (CONVENER)	
2.	PROF. BHUSHAN M SHINDE	
3.	PROF. MITHUN M PILLAI	

# **Internal exercise:**

25 Marks

The objective of internal exercise is to help the learner apply the learning from the lectures and view critically, media related issues from a legal and ethical perspective.

Sr. no.	Project/Assignment	Reason/Justification
01	Prepare a feature / research paper	This would challenge the writing, narrative and analytical skills of the learners
02	Group/ individual presentation	This exercise would build the confidence and presentation skills of the learners
03	Test	This would test the subject knowledge of the learner.

# **References** :

- 1. Introduction to the Constitution of India by Durga Das Basu
- 2. Law of the Press by Durga Das Basu
- 3. Press Laws and Ethics of Journalism by P.K. Ravindranath
- 4. Journalism in India by Rangaswami Parthasarthy.
- 5. Textbook on the Indian Penal Code Krishna Deo Gaur
- 6. The law of Intellectual Property Rights edited by Shiv Sahai Singh
- 7. The Journalist's Handbook by M V Kamath
- 8. Media and Ethics by S.K.Aggarwal
- 9. Introduction to Media Laws and Ethics by Juhi P Pathak
- 10. Edelman TRUST BAROMETER Global Results. https://www.edelman.com/global-results/
- 11. Viner, K. A mission for journalism in a time of crisis; The Guardian. https://www.theguardian.com/news/2017/ Nov/16/a-mission-for-journalismin-a-time-of-crisisBall, J. (2017).
- 12. Post-Truth: How Bullshit Conquered the World. London: by James Ball, Biteback Publishing.

# List of Websites:

- 1. www.indiankanoon.org
- 2. <u>www.prasarbharathi.gov.in</u>.
- 3. <u>www.lawzonline.com</u>
- 4. <u>www.presscouncil.nic.in</u>
- 5. www.thehoot.org

SEMESTER VI-JOURNALISM				
COURSE CODE	CREDITS	COURSE NAME		
COMPULSORY-CORE	04X2=08	DRG(DISCIPLINE RELATED GENERIC)		
BAMMC DRG-601	04	1. DIGITALMEDIA		
BAMMC DRG-602	04	2. NEWSPAPER and MAGAZINE DESIGN (PROJECT)		
ELECTIVES-	03X04=	DSE 2 B (DISCIPLINE SPECIFIC ELECTIVES)		
ELECTIVE5-	12	(LEARNER SHOULD ELECT ANY FOUR OF THE COURSES)		
BAMMC EJCI2B601		1. CONTEMPORARY ISSUES		
BAMMC EJLJ2B602		2. LIFESTYLE JOURNALISM		
BAMMCEJPT2B603		3. PHOTO and TRAVEL JOURNALISM		
BAMMC EJMJ 2B6504		4. MAGAZINE JOURNALISM		
BAMMC EJSJ 2B605		5. SPORTS JOURNALISM		
BAMMC EJCR 2B606		6. CRIME REPORTING		
BAMMC EJFNF 2B607		7. FAKE NEWS and FACT CHECKING		
BAMMC EJTJ 2B608		8. TELEVISION JOURNALISM		
	20			

<b>COMPULSORY-CORE 01</b>	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	DIGITAL MEDIA
COURSE CODE	BAMMC DRG-601
PAPER	DRG 1 (COMPULSORY)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI				
<b>COURSE COD</b>	E	COURSE NAME and DETAILED SYLLABUS		
BAMMC DRG	-601	DIGITALMEDIA		
<b>Course Outco</b>	ome:			
<ul> <li>Understand digital marketing platform</li> <li>Understand the key goals and stages of digital campaigns</li> <li>Understand the of use key digital marketing tools</li> <li>Learn to develop digital marketing plans</li> </ul>				
Module	Торіс	Details	Lectures	
Module I	Introduction to Digital Marketing	<ul> <li>a. Understanding Digital Media</li> <li>b. Advantages of Digital Media</li> <li>c. Principles of Digital Media Marketing</li> <li>d. Key Concepts in Digital media</li> <li>e. Traditional Vs Digital Media</li> </ul>	4	
Module II	Search Engine Optimization	a. How search Engine works b. Introduction to SEO	8	

		a On Daga Ontingianting	
	(SEO):	c. On Page Optimization	
		d. Off Page Optimization	
		e. SEO Audit, Tools and Measurement	
Module III	Search Engine	f. SEO Resources, Careers in SEO a. What is SEM?	8
Module III	marketing		0
	(SEM)	-	
	(SEM)	c. What is Google Adwords? Why Google Adwords	
		d. Google network	
		e. Adwords terminologies	
		f. Campaign types	
		g. Creation of Google Display NETWORK (GDN)	
		h. Display Ads format	
		i. Conversion tracking	
		j. GDN Campaign creation (DEMO)	
		k. Remarketing	
		l. What are Google shopping Ads	
Module IV	Social Media	a. Introduction to Social Media	08
	Marketing	b. Facebook Marketing	
	(SMM)	c. Instagram Marketing	
		d. LinkedIn Marketing	
		e. Twitter Marketing	
		f. SMM Tools	
		g. Creating a successful social media strategy	
Module V	Email marketing	1. key terms and concepts	3
		2. Customer acquisition strategies	
		3. Best Practices : CRABS	
		4. Tools to enhance lead nurturing	
		5. Enhance better reach	
Module VI	Web Analytics	a. Introduction to analytics	6
		b. Social CRM and analysis	
		c. Google analytics	
		d. Digital Analytics	
		<ul><li>e. Content performance analytics</li><li>f. Visitor analysis</li></ul>	
		g. Social media analytics	
Module VII	Affiliate	a. Affiliate Marketing	3
FIGURE VII	Marketing and	b. Definition, Purpose, Resources required, Top	
	Programmatic	Players in Affiliate Marketing, Segregation of	
	Marketing	Affiliate marketing	
		c. Programmatic Marketing	
		d. Evolution and growth of programmatic	
		Marketing	
		e. Real Time bidding,	
		f. Types of Programmatic Advertising,	
		Advantages and Challenges, Myths of	
		Programmatic Marketing	
Module VIII	Content writing	a. Intro to content writing	6
		b. Core Principles of Content writing	
		c. Why blogs matter	
		d. Principles of writing blogs	
_		e. How to write content for twitter and Mobile	ļ
Module IX	Cyber laws	a. Information Technology Act	2
		b. Copyright Act	

	c. Cyber Ethics d. Digital Security			
	TOTAL LECTURES	48		
<b>BOS SYLLABUS SUB-COMMITTE</b>	BOS SYLLABUS SUB-COMMITTEEMEMBERS			
1. Dr Hanif Lakdawala <b>(Convener)</b>				
2. Mr Pradeep Sasidharan (Subject Expert)				
Reference Books				
1. Digital marketing By Seem	1. Digital marketing By Seema Gupta			
2. Digital Marketing By Puneet Singh Bhatia				

COMPULSORY-CORE-02	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	NEWSPAPER and MAGAZINE DESIGN
COURSE CODE	BAMMC DRG-602
PAPER	DRG 2 (COMPULSORY)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI		
COURSE CODECOURSE NAME and DETAILED SYLLABUS		
BAMMC DRG-602	NEWSPAPER and MAGAZINE DESIGN	

Brief: Design-A Reading Experience

The paper is around Publication Layout and Design. Publication especially is a periodical and certain aspects repeat over and oven within a publication as well as over the issue after issue. This is why the publication follows certain stylebook to keep consistency thereby identity established. The publication design is handled differently than the advertising design and is majorly discipline based software workout. Software such as Quark Express or Adobe InDesign are in practice across industry. Adobe In Design is evolved as highly professional version of Adobe PageMaker which ruled the industry since Desk Top Publishing (DTP) popularized as versatile solution.

#### **Course Outcome:**

- The learner is required to understand the process of print media production since the content collection to the final print ready layout.
- This includes news weightage as well as article relevancy and the visual treatment to the text block. The appearance of the various text blocks matters in layout.
- Learner should be able to reconstruct headlines suitable for the space keeping the core meaning and intensity intact.
- Learners are expected to develop software skills to be employable in industry.
- Learners shall develop the aesthetic vision and understand the discipline behind a layout.

Module	Su	btopics	Expansion	Lectu	ires
01	1	<b>Design and</b>	Layoutbasics	10	
	•	Elements of design	Point, Line, Shape, Size, Tone, Colour,		02
			Texture, Space		
	•	Principles of Design	Proportion, Contrast, Harmony,		02
			Balance, Harmony, Unity		
	٠	Rules of Layout	Alignment, Proximity, Emphasis,		02
			Syntax, Visual path		02
	•	Grid and Page set up	Page size, Space division, Creating template, Margins,		02
	•	Master Pages	Creating master pages, Margins, Page		02
	_	Muster Fuges	numbering, Columns, Footer space,		• _
			Folio		
02	-	<b>Editing and</b>	l Terminology	08	
	٠	Page division	National Page, City/Local, World,		01
			Economy, Sports, Entertainment,		
		Downiting /	Editorial (OpEd) Considering length of Head, Using		02
	•	Rewriting / recomposing	synonyms, Abbreviations, Popular		02
		headlines, Creating	terms, Units and Counts		
		decks,			
	•	Terminology	Head, Deck, Body, Boost, Callout, Slug,		02
			Caption, Jumpline, Byline, Credits,		
			Banner, Skyline, Strapline, Teasers		
	•	Type of Content	Anchor story, Lead, Tomb stoning, ,		02
			Short stories, Feature, Editorial, Reviews, Interviews, Feedback,		
	•	Errors	Widow, Orphan, Dog leg, Burries story		01
03	1 -		and Visual aids	06	01
	•	Type classification	Serif, Sans serif, Decorative, Trendy,		01
		51	Distress, Handwriting		
	•	Measurements	Size, Weight, Posture, Kerning,		01
			Tracking, Leading, Expand, Condense		
	•	Visual indicators	Indentation, Dropcap, Inset, Alignment,		01
	-	Tout noth	Hyphenation Curvelinear, Baseline, Shift, Warp text,		01
	•	Text path	Text in shapes		01
	•	Text to Box	Picture in text, Texture in text, Text		02
		1011000 2011	effects, Shadow, outline,		
04		Working on Proje	ctQuark or InDesign	12	
	•	Workspace	Grouping required panels and assigning		02
			default, Menu bar, Property bar,		
			Options bar, Measurement bar,		
		Taalbay	Transform controls, Panel docking, Text, Picture, Shape, Table,		02
		Toolbox	Transparency, Line,		02
	•	Panels	Style sheet/Para styles, Colour/ Swatch,		03
			Page layout, Align, Wrap text,		
	•	Picture treatment	Choosing right picture, Tracing outline,		03
			Fading, Transparency, Extending		
			canvas, Gradient, Reshaping picture,		
			Placement		

	•	Creating Typo	Type templates i.e. Style sheets		02
05	Planning and Production of Magazine			12	
	•	Content Plan/ varied content: Cover story, Interview, Feature, Sp report, Tips,	Content collection, Sorting and scrutiny, Picture collection, Dividing in parts, Extracting pull outs, quotes, Assigning pages to stories, Assigning pages to Ads		03
	•	Flat plan	Block diagram of the content, Judgment of facing page relevancy, Testing for contradiction		02
	•	Rough Layout	Rough idea of layout, Conceptualization, Judging weightage of pictures and text		03
	•	Logic of Cover design	Title size, Cover lines, Release date, Close up based, Action based, Celebrity, Demo, Art, Animation, Gimmick, Cover story		02
	•	Pagination and Print ready	Sequencing for printing, Form, Cut marks, Alley		02
Total Lectures				48	

#### **BOS SYLLABUS COMMITTEE MEMBERS**

- 1. Mr. Arvind Parulekar (Convener)
- 2. Prof. Rani D'Souza
- **3.** Prof. Sandesh Patil

#### Instructions:

- 1. Content need not be original and can be sourced from Google or News sites.
- 2. Content should not be dummy or greeking not allowed. (Lorel Ipsum discouraged)
- 3. Rewriting of headline may be needed to fit the width and will be part of evaluation. (use editing techniques)
- 4. Pictures must be relevant and appropriate placement as well as proportional to news length necessary.
- 5. Pictures should not be in any case distorted. (broken aspect ratio deducts marks)
- 6. Use of illustrations recommended wherever necessary.
- 7. Picture placement and unity with the text in text frames is evaluative aspect.
- 8. Right content on right pages and in apt places has weightage in evaluation.
- 9. New original Masthead and design is evaluation aspect. (Discourage students from copying existing)
- 10. Enough issue details (day, date, pages, site etc.) on appropriate place count as layout element.
- 11. The script need not be Devanagari for Marathi medium learners and they can use English content. (Devanagari font problem is considered, However viva will be in Marathi or Hindi.
- 12. Viva voce will be conducted only against evaluation of the completed project.
- 13. Printout of the project may be in black and white in case of financial constraints, but then the original soft copy as well as pdf must be produced before the examiner.

#### Internal assessment:

Internal assessment is carried out based on following submissions to the internal faculty, but must be produced before external examiner.

- i. Front page replica of broadsheet: This helps student to explore most of the tools to take his work close to the actual broadsheet page.
- ii. Typography chart: Classification of typefaces into serif, sans serif, decorative and trendy. This helps them to understand the visual difference and readability of different fonts.

- iii. Content plan for the magazine: The planning desk exercise to be carried out carefully before starting the magazine. Understanding parts of magazine and flow of the articles. Sections as well as front book, back book and main book concept.
- iv. Flat plan: For judging facing page connectivity or discrepancy.
- v. Pagination: A separate soft file with page sequence suitable for printing.

#### **External Project:**

- 1. **Broadsheet design and layout**: Broadsheet of 6 pages in Adobe InDesign OR Quark Express.
  - a. Supportive software can be Adobe Photoshop for Image editing, Corel Draw or Illustrator for Masthead or Logo making and Illustrations wherever needed.
  - b. Basic Layout must be either in Adobe InDesign or quark Express, one of the layout software.
  - c. Learner may use Quark Express for Broadsheet and InDesign for Magazine and display his skills in both. (This will not fetch extra rewards.)
- 2. **Magazine Design and Layout:** Magazine of minimum 32 pages or in multiple of 4 pages thereof can be done.
  - a. Content plan and Typo chart must be produced at the time of viva voce in print form.
  - b. Broadsheet and Magazine shall be produced in print form as well as soft copy and examiner in his every right may ask for soft copy to be inspected on respective software.

#### **References**:

- Visual Journalism: Rajesh Pandey, Adhyan Publication.
- Newspaper Layout and Design: Daryl Moen, Surjeet Publication.
- The Magazine Handbook: NcKay J. Routledge.
- Editorial Art and Design: Randy StanoMiyami Herald.
- Art and Production: N. N. Sarkar.
- Digital Editorial Experience: Sue Apfelbaum.

ELECTIVE 01	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	CONTEMPORARY ISSUES
COURSE CODE	BAMMC EJCI2B601
PAPER	DSE 1 (ELECTIVE )
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

		SEMESTER VI			
<b>COURSE</b> C	ODE	COURSE NAME and DETAILED SYLLABUS			
BAMMC EJCI2B601		CONTEMPORARYISSUES			
<b>COURSE O</b>	COURSE OUTCOME				
pro ● To	fessional.	ocial economic political aspects of the society as a med dia as a strategy to create awareness on various issues			
MODULE	TOPICS	DETAILS	LECTURES		
		SOCIAL MOVEMENTS			
I	SOCIAL MOVEMENTS AND PROGRESS FOR SOCIETY	<ul> <li>Define Social Movements, Elements, Types and Stages of Social Movements.</li> <li>Social Movements with reference to Tribal, Women, Farmers, Untouchability, Cultural, Environmental (with special reference to "Swatch Bharat Abhiyaan")</li> <li>Developmental issues- displacement and rehabilitation.</li> </ul>	(12)		
		<b>GROWTH AND DEVELOPMENT</b>			
II	ECONOMIC GROWTH AND DEVELOPMENT	<ul> <li>Economic issues in India.</li> <li>Industry and Economic Growth – Factors, challenges, industrial robots and employment,</li> <li>Agriculture and economic development-Factors, challenges and measures.</li> <li>New age skills – Make in India, trends and challenges.</li> <li>Entrepreneurship and its relevance.</li> <li>Tourism-trends and challenges</li> <li>Regional aspects- Role of MIDC in economic development of Maharashtra, Special Economic Zone, Food Security Act'2013</li> </ul>	(14)		
III	POLITICS AND SOCIETY	<ul> <li>POLITICS</li> <li>Crime and Politics</li> <li>Role of whistle blower</li> <li>Corruption- causes and remedial measures</li> <li>Role of political parties and its impact on political system.</li> <li>Changing trends in politics- Functions, features, agendas, majority vs coalition government.</li> <li>Terrorism – causes, consequences, remedial measures.</li> </ul>	(12)		
		SOCIAL WELFARE SCHEMES			
IV	SOCIAL WELFARE SCHEMES BY THE GOVERNMENT OF INDIA	<ul> <li>With reference to women and child (any five)</li> <li>Commerce and Industry (start-up India hub, scheme for IPR-creative India and innovative India.</li> </ul>	(10)		

	<ul> <li>Smart Cities, skill to save life, save a life initiative, national strategic plan and mission (2017-2024) "SAMPARK".</li> <li>Rural (any three Schemes)</li> </ul>			
BOS S	YLLABUS COMMITTEE MEMBERS			
1.	DR. PADMAJA ARVIND (CONVENER)			
2.	PROF. RANI D'SOUZA(Subject Expert)			
3.				
INTER	RNAL EVALUATION METHODOLOGY			
1.	Continuous Assignments			
2.	2. Oral And Practical Presentations			
3.	3. Group/Individual Projects			
4.	4. Open Book Test			
5.	5. Group Interactions			
6.	6. Quiz			

# REFERENCES

- 1. Rush Ramona, Oukrop Carole, CreedonPamola (2013), 'Seeking equity for women in Journalism and Mass Communication education: A 30 year Update', Taylor and Francis
- 2. Coleman Benjamin: Conflict, Terrorism and Media in Asia
- 3. Ranganathan Maya; Rodrigues Usha: (2010) Indian media in a Globalised World, Sag Publications
- 4. Humphries Drew (Ed), (2009), Women, Violence and Media: readings from feminist Criminology, UPNE.
- 5. Berns Nancy, Framing the Victim: Domestic Violence, Media, and Social Problems, Transaction Publishers.
- 6. Bareh Hamlet, (2001), Encyclopedia of North-East India: Assam, Mitthal Publications.
- 7. Freedman Des, ThussuDaya; (2011), Media and Terrorism: Global Perspectives, Sage Publications
- 8. Media and Gender in Post-Liberalisation India, Frank and Timmy Gmbh Publication (Pg 19-45)
- 9. Talwar Rajesh, (2013), Courting Injustice: The Nirbhaya Case and Its Aftermath, Hay House Inc.
- 10. Praveen Swami (2007) An Informal War: India, Pakistan and the Secret Jihad in Jammu and Kashmir London: <u>Routledge</u>.
- 11. KakManju, TripathyPrajnashree, Lal Manjula; (2007), Whose Media? a Woman's Space: The Role of the Press in Projecting the development needs of Women, Concept Publishing House.
- 12. Uma Kapila( ed) ( 2013)Indian Economy: performance and policies ,14th edition Academic Foundation.
- 13. V. K Puri and S.K Misra (ed) (2013) Indian Economy, 31 stedition. Himalaya Pub House.
- 14. Asha Bajpai, (2011) Child Rights in India: Law, policy, and practice.
- 15. Dr. B Ramaswamy and Nitin Shrirang Mane, (2013) Human Rights: Principles and practices, Alfa Publication.
- 16. R P Kataria and Salah Uddin (2013) Commentary on Human Rights Orient Publishing Company.
- 17. J.Shivanand, Human Rights:Concepts and Issues,
- 18. Ram Ahuja , (2012), Indian social Problems, Rawat Publications.
- 19. Ghanashyam Shah, (2011) Social Movements in India, Sage Publications.
- 20. A.R Desai, Rural Sociology.

- 21. Marilyn A .Brown and Benjamin K.Sovacool,Climate Change and Global Energy Security:Technology and Policy Options, Oxford Publications.
- 22. Bill McKibben, The End of Nature.
- 23. David Spratt and Philip Sutton, Climate Code Red: The Case for Emergency Action.
- 24. Jeffrey D.Sachs, The Age of Sustainable Development.

# MAGAZINES AND JOURNALS

- 1. Down to Earth: Science and Environment Fortnightly
- 2. Economic and Political Weekly
- 3. YoJana

ELECTIVE 02	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	LIFESTYLE JOURNALISM
COURSE CODE	BAMMC EJLJ2B602
PAPER	DRG 2 (ELECTIVE )
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI				
		OURSENAME and DETAILED SYLLABUS			
BAMMC E		IFESTYLE JOURNALISM			
	COURSE OUTCOME				
<ol> <li>Acquinand m</li> <li>It is a cjourna acquin provid</li> <li>It will</li> </ol>	<ol> <li>Acquire a conceptual overview of lifestyle journalism and its function in the media industry.</li> <li>Acquire an ability to report on lifestyle journalism stories or events in a clear, concise, factual and meaningful way.</li> <li>It is a combination of practical skills and conceptual understanding of how this form of journalism is increasingly relevant for the 21stcentury. This course will help the learner acquire an ability to understand audiences and markets in which the lifestyle journalists provide information.</li> <li>It will teach students how to do lifestyle journalism with integrity, exploring the broader</li> </ol>				
		sing on a variety of sub-fields such as travel, music, movie s' special interests	es, arts and		
MODULE	TOPIC	DETAILS	LECTURES		
MODULE	TOTIC	LIFESTYLE JOURNALISM	LECTORES		
Ι	INTRODUCTION TO LIFESTYLE WRITING	<ul> <li>Lifestyle writer has very niche audience. Who are we writing for?</li> <li>Lifestyle Journalist should know the publication house audience</li> <li>Lifestyle News, critique/review/ evaluate on stories from magazines</li> <li>Lifestyle Journalist : balance between Elite and Mass Lifestyle Culture ( newspapers )</li> <li>Source of Lifestyle stories</li> </ul>	10		
		WRITING STYLE			
II	WORDS, PICTURE, STORY AND EDITING	<ul> <li>What is good Lifestyle writing?</li> <li>Use of Pictures and Graphics, finding and focusing your story</li> <li>Crafting and structure – the beginning, middle, and end</li> <li>Reporting and Interviewing. Feature leads, Lifestyle Columns</li> <li>Rewriting and self-editing</li> </ul>	10		
		TYPES OF LIFESTYLE WRITING	10		
III	TYPES OF LIFESTYLE WRITING	<ol> <li>Review : Art show, Movie, Theatre Performance, Book</li> <li>Travel : Various types of Travel writings</li> <li>Food : Street, Restaurant food, Food festival, Restaurant review</li> <li>Health and Fitness : Gym, Yoga, various new forms of workout</li> <li>Other forms fashion, Garden, Home and General Tips and guidelines</li> </ol>	10		
IV/	DOLE and	FASHION INFLUENCERS	0.0		
IV	ROLE and IMPORTANCE OF FASHION INFLUENCERS IN LIFESTYLE JOURNALISM	<ol> <li>Fashion, Gender and Social Identity</li> <li>The impact of fashion bloggers and magazines on the society</li> <li>E-fashion markets defining the trends amongst the youth</li> <li>Cinemas in the past and in today's world have influenced the society in terms of fashion and Lifestyle</li> <li>Role of Music's Fashion in the society</li> </ol>	08		
v	LIFESTYLE AND ROLE OF SOCIAL MEDIA :	<ul> <li>The power of marketing in the contemporary fashion world</li> <li>Labelling and branding: The power of representation</li> <li>Shakespearian theatre and the aesthetic image: how</li> </ul>	10		

	<ul> <li>Shakespearian productions reflect contemporary fashion trends</li> <li>The influence of celebrities on fashion: an exploration of celebrity-endorsed fashion lines</li> <li>Fashion Lifestyles and Hashtags</li> <li>Lifestyle advertising , Collaborations and Co-Marketing of Brands, Fashion and Social Media Campaigns</li> </ul>			
BOS SYLLABUS COMM	ITTEEMEMBERS			
1. Prof. Rani D'sou	za(Convener)			
2. Dr.Yatindra Ing	e			
3. Prof. Aparajita I	3. Prof. Aparajita Deshpande (Industry Expert)			

#### REFERENCES

- 1. Lifestyle Journalism (Journalism Studies) 1st Edition by Folker Hanusch (Editor) Feature Writing
- 2. Lifestyle Journalism, Media, Consumption and Experience, 1st Edition Edited by Lucia Vodanovic
- 3. Lifestyle Journalism by Jean Ann Colbert In: Encyclopedia of Journalism
- 4. Feature Writing –Susan Pape and Sue Featherstone (A practical introduction)
- 5. http://www.thelifestylejournalist.in/
- 6. <u>https://www.reuters.com/news/lifestyle</u>.

ELECTIVE 03	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	PHOTO AND TRAVEL JOURNALISM
COURSE CODE	BAMMC EJPT 2B603
PAPER	DSE 3 (ELECTIVE )
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

# SEMESTER VI COURSE CODE COURSE NAME and DETAIL SYLLABUS BAMMC EJPT 2B603 PHOTO AND TRAVEL JOURNALISM COURSE OUTCOME

# **1.** The objective of this course is to develop the ability of the learner to bring life into the story through characters and descriptions of places using photographs.

- **2.** The learner will be able to spread knowledge about different destinations through writings
- **3.** To understand the diverse audiences that are interested in travel and lifestyle-related content.
- **4.** To understand the use of camera and images to drive interest in stories.

MODULE	TOPIC	DETAILS	LECTURES
		BEGINNING OF THE STORY	
Ι	INTRODUCTION TO TRAVEL WRITING	<ul> <li>Writing about destinations: How do we capture the particular spirit of a place? Who are we writing for? We should know our publication house audience</li> <li>Compelling beginnings and endings: Where do we start? How do we end? Ethical issues while covering travel journalism: How to cover and what should be avoided. Factoring in cultural diversity</li> <li>Building a theme and narrative structure: What makes a travel narrative feel whole?</li> <li>Drawing characters from real life: How can we reproduce memorable encounters? Travel journalists don't just report, they become a source of information for many other stories.</li> <li>Submitting writings for publications: How do we catch the interest of an editor?</li> </ul>	10
		CREATION OF THE STORY	
II	WORDS, PICTURES AND STORY TELLING	<ul> <li>What is good travel writing? Salient examples.</li> <li>Finding and focusing your story, crafting and structure – the beginning, middle, the end and transitions.</li> <li>Bring your story to life – characters and descriptions</li> <li>Show don't tell – exercises in enlivening your writing</li> <li>Elements of style – use of first person, developing your voice, rewriting and selfediting</li> <li>The qualities of a good travel writer - use of vivid language, voice, tone, readings from published travel writers.</li> <li>The dos and don'ts from professionals</li> </ul>	10
		WHERE TO WRITE THE STORY	
III	TYPES OF TRAVEL WRITING	<ol> <li>Freelance Travel writing</li> <li>Travel blogging</li> <li>Books</li> <li>General Tips and guidelines</li> <li>Travel writing for guidebooks and apps</li> </ol>	08

	CAMERA	-EYEPIECE OF A TRAVEL JOURNALIST		
IV	PHOTO JOURNALISM	<ul> <li>Introduction to Photo Journalism</li> <li>Basic Concepts of photography and photo editing</li> <li>Fields of Photojournalism</li> <li>Digital Photography, Camera Topology and Operations</li> <li>Analysis of Photo Journalist's work, Photo Journalism Ethics, Case Studies in Photo Journalism</li> </ul>	12	
		NICHE MARKET, INTERNET AND PRINT		
V	MARKETING YOUR STORY	<ul> <li>Online Travel Journalism</li> <li>networking, niche markets, travel trends, market research</li> <li>communicating with editors of different media , preparing the manuscript for submission</li> </ul>	06	
SYLLABUS DESIGNED BY				
2. MR 3. DR.Y	<ol> <li>PROF. RANI D'SOUZA (CONVENER)</li> <li>MR. ADITH CHARLIE (INDUSTRY EXPERT)</li> <li>DR.YATINDRA INGLE</li> <li>PROF. APARAJITA DESHPANDE (INDUSTRY EXPERT)</li> </ol>			
REFERENCES				
<ol> <li>How To Be A Travel Writer (Lonely Planet) By Don George</li> <li>The Writer's Handbook Guide To Travel Writing By Barry Turner (Editor)</li> <li>The Travel Writer's Handbook: How To Write And Sell Your Own Travel Experiences 6th Edition By Jacqueline Harmon Butler, Louise Purwinzobel.</li> <li>Travel Writing: See The World. Sell The Story. 2nd Edition By L. Peat O'neil</li> </ol>				

ELECTIVE 04		
PROGRAM	ВАММС	
YEAR	TYBAMMC-JOURNALISM	
SEMESTER	VI	
COURSE:	MAGAZINE JOURNALISM	
COURSE CODE	BAMMC EJMJ 2B604	
PAPER	DSE (ELECTIVE )	
TOTALMARKS	100 (75:25)	
NO OF LECTURES	48	
SEMESTER VI		

COURSE CO	DE	COURSE NAME and DETAIL SYLLABUS		
BAMMC EJI		MAGAZINE JOURNALISM		
<b>COURSE OUTCOME:</b> This course introduces the students to the nuances of magazine journalism, feature writing and				
Reviews.	1		1	
MODULE	TOPIC	DETAILS	LECTURES	
Module I	History of magazine journalism	<ul> <li>A brief history of magazine journalism, global scenario and current trends in magazine</li> <li>journalism in India; Magazine boom in India and the glorious years of the news magazine magazine journalism versus newspaper</li> <li>journalism, <u>Survival of Magazines in digital era</u> – issues, challenges, prospects</li> </ul>	10	
Module II	Definition and Genres of Magazines	<ul> <li>Definition and genres of magazines - news, special interest, general, lifestyle, glamour, gossip, special audience magazines, public relations <u>, Automobile , Career guidance , Technology , Sports , Health , Women , Children , Diwali issues , travel , environment , education , B2B magazines magazines, literary magazines, Sunday magazines and journals; online magazines-e-zines,</u></li> <li>webzines, web-edition magazines; a review of leading general interest magazines in English ,</li> <li>Hindi and Marathi. Magazine formats.</li> </ul>	10	
Module III	Organizational structure	Organizational structure of a magazine – editorial, advertising, circulation, promotion and business departments; reporting and editing operations in a magazine; magazine journalism terminology	05	
Module IV	Cover Story	Cover and cover story – functions of the cover- cover design formats – cover blaze - coverlines; contents page; cover story selection criteria: length, strength, importance, promotability and illustratibility	10	
Module V	Types of Articles	Magazine articles- features, film reviews, book reviews, profiles, columns, cartoons, regulars and fillers <u>, interviews</u>	05	
Module VI	Magazine Design	–format, layout, typography, colour, photos, illustrations, info graphics and Blurbs.	08	
Design a mag Cover a story Internship ir <b>REFERENCI</b>	cation house to und gazine using N desi y for the magazine n a magazine public	ation	zine	

- Jack Ian., (1996) Granta: The Magazine of New Writing. London, England: Granta Publishers
- Tim Holmes, Magazine Journalism. SAGE Publications Ltd., 2010
- Earl R. Hutchison, Art of Feature Writing. Oxford University Press, 2008
- ShantoIyengar, Jennifer A, McGrady, Media Politics: A Citizen's Guide. W.W.Norton, 2011
- Hayes, Keith, Business Journalism: How to Report on Business and Economics: APRESS,
- 2014
- SubhomoyBhattacharjee, India's Coal Story. PBI PAN INDIA, 2017
- Mark Tatge, New York Times Reader: Business and the Economy. 2010

## **BOS SYLLABUS SUB-COMMITTEE**

Dr. Navita Kulkarni –(Convener) Dr. Mahesh Patil Mr. Sachin Parab

05	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	V
COURSE:	SPORTS JOURNALISM
COURSE CODE	BAMMC EJSJ 2B 605
PAPER	5 DSE 2B (ELECTIVE)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI			
COURSE CODECOURSE NAME and DETAILED SYLLABUS				
BA	BAMMC EJSJ 2B 605Sports Journalism			
1. 2. of v	<ul> <li>COURSE OUTCOME:</li> <li>1. To provide learners with tools and techniques of sports writing and analysis.</li> <li>2. To acquaint learners with importance of different sports tournaments from commercial point of view.</li> <li>3. To educate learners about careers in sports journalism.</li> </ul>			ial point
Mo	Module Details Lectur			Lectures
1	Unit I			10
	1.	<b>Definition Of Spor</b>	ts News and Characteristics of Sports Journalist	
	2.	Sports Journalism	Trends and Theories.	
	3.	5 1	News for Doordarshan and Radio. Writing for	
		magazines and cy		
	4.	<b>.</b>	News: Theories and Importance, Various Types	
		of Sports Headings	S	

	5.	Print media tradition, Digital Age, Printing and Proof Reading, Various	
-		Aspects of Writing for Sports Journalism.	
2	Unit II		10
	1.	Affairs related to various sports and events. National and international	
	2	games.	
	2.	Information related to various Authorities, academies and structure of various sports departments.	
	3.	Changes in rules and new amendments for the different games. New	
	5.	records, achievements, awards and statistics of games.	
	4.	Law related to sports and important decisions, ruling and guidelines in	
		sports.	
	5.	The writing of sports stories, in short form and long form	
		The gathering of sports information, at games, practice, through social	
		media, and interviews, attending matches on the ground	
3	Unit III		10
	1.	Various events of sports and their fields or areas. Stadiums, Indoor and	
		outdoor games.	
	2.	Management of event, planning, organizing, conducting and	
		documentation of events.	
	3.	Preparing handouts, broachers, jingles, reports, punch lines and	
		slogans for society to communicate the importance of sports.	
	4.	Publication material, tools of propaganda, various modes of	
	-	Communication. Event coverage planning and management.	
	5.	The role race, gender and culture play in sports coverage and in	
		newsrooms	
		The relationship between hard-news and opinion-based presentations in sports journalism, in print and in other media	
4	Reporto	n National and International Sports News	10
T	1.	How to use your research, refining it for use in the best medium suited	10
	1.	for the particular story you are telling	
	2.	Regional sports- Kho-kho, Kabaddi, etc.	
	3.	National sports- National games, Tournaments, etc.	
	4.	International sports- FIFA World cup, Cricket, Commonwealth games,	
		Olympic games, Asian games, Wimbledon, etc.	
	5.	New version of sports- IPL, Pro Kabaddi, HIL, PBL, etc.	
5	Career O	utlook	08
	1.	Journalist Photographer/videographer/podcast/photography	
	2.	Writer in digital/print/TV/radio and social media	
	3.	Editor across multi-platforms	
		Producer across multi-platforms	
	4.	Host	
		Remote journalist	
	-	Areas of Employment	
	5.	Magazines TV	
		Radio	
		Online	
		Multi-platform outlets	
Def	finition of a	sports reporting; Language of sports journalism; Sports news and sports fea	ture
		ns; Interviewing techniques; Sports photography; Examples of great sports	
	ical issues		
		, Sports Journalism: A Practical Introduction. SAGE, 2013	
		riting Hand Book: Thomas Fensch.	

#### Media Sport: edited by Lawrence A. Wenner, London and New York **BOS SYLLABUS COMMITTEE MEMBERS** Prof. Gajendra Deoda (Convener) Mr. Mahesh Patil (Subject Expert) Miss. Amruta Bane (Subject Expert)

06	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	CRIME REPORTING
COURSE CODE	BAMMCEJCR2B 606
PAPER	6 DSE 2B (ELECTIVE)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI			
<b>COURSE</b> C	CODE	COURSE NAME and DETAILED SYLLABUS	
BAMMCE	BAMMCEJCR2B 606 CRIME REPORTING		
<b>Course ob</b>	ojectives		
Indian Jou edge of re motivate characteri Composing great deal are sure id an approa trustworth	Indian Journalism has progressed significantly. Despite the fact that print media is still at the bleeding edge of remarkable work in Indian news coverage there are sure faces in the advanced media that motivate you to take up news-casting. Their trustworthiness, coarseness, and determination are characteristics that make them few of the best Indian writers over the most recent few decades. Composing or covering news isn't as simple an accomplishment as we might suspect it might be. There is a great deal of elements included while covering a news piece, either in print or advanced. In any case, there are sure identities in the Indian news coverage world that cross all deterrents and hindrances and think of an approach to convey the news to India and the remainder of the world with most extreme trustworthiness. Students will learn the art of covering news as well as have a thorough learning of criminal journalism in this subject,		
UNIT	TOPIC	c,	LECTURES
I		crime and justice coverage:	10
		objectivity, sensationalism and integrity	
	<ul> <li>conflicts of int</li> </ul>	erest	
	Interesting ve	rsus important.	
	<ul> <li>Balancing just</li> </ul>	ice:	
	<ul> <li>justice to victi</li> </ul>	m and the accused	
		n of guilt or innocence.	
II	<ul> <li>Structure and SRPF, Para-mi</li> <li>Understandi</li> <li>Introduction t</li> <li>Important sec</li> <li>Terminology and jarg</li> </ul>		10

	Agitations, congregations for various reasons, elections.	
	Deployment of extra forces	
III	> Covering Crime:	10
	• Types and definitions.	
	Police Investigation techniques:	
	From conventional to Modern techniques	
	Cognizable and non-cognizable offences.	
	Basic principles of crime reporting:	
	News values:	
	<ul> <li>New, unusual, interesting, significant and about people.</li> </ul>	
	Sources of Crime Reporting:	
	<ul> <li>Collecting and cross checking information</li> </ul>	
	• Developing sources, verifying facts. Reporting agitations, riots.	
	Possible risks and precautions.	
IV	Covering Courts:	08
	• Structure of judicial system in India.	
	<ul> <li>Hierarchy, functions and jurisdictions of each court.</li> </ul>	
	Granting of bail to accused.	
	• Types of cases heard in courts.	
	• Tribunals, consumer and family courts. PILs, appeals etc.	
V	Contemporary crime journalism:	10
	• Crime shows on TV.	
	Emphasis on crime reporting in	
	Newspapers. Its impact.	
	<ul> <li>Media influencing investigations and/or court proceedings?</li> </ul>	
	• Trial by media.	
	Case studies on Indian Crime Reporting	
	• The Hindu's Bofors Expose	
	Tehelka's Defence Deals Expose	
	<ul> <li>Indian Express's Cement Scam Expose</li> </ul>	
	<ul> <li>Indian Express's Human Trafficking Expose</li> </ul>	
	Open Magazine's Nira Radia Tapes	
	ABUS COMMITTEE MEMBERS	
	of. Gajendra Deoda	
	of. Rashmi Gehlot	
3. Dr	. Yatindra Ingle	

#### References

- 1. Across the Bench: Insight Into the Indian Military Judicial System
- 2. book by Gyan Bhushan
- 3. Legal and Constitutional History of India: Ancient legal, judicial, and constitutional system book by Rama Jois
- 4. Police Administration and Investigation of Crime by J.C. Chaturvedi
- 5. Police Diaries: Statements, Reports and Investigation (With Special Reference to Scientific Evidence, DNA, Brain Mapping Tests, Narco-analysis Tests, Forensic Science and Cyber Crimes by P Venkatesh Revised by S K Sinha Ray
- 6. Indian Politics by Yassin Mohammad ,Srinanda Dasgupta
- 7. Breaking The Big Story: Great Moments in Indian Journalism by Penguin India
- 8. Crime and Justice in India **e**dited by: N. Prabha Unnithan
- 9. Handbook of Journalism and Mass Communication book by V. S. Gupta and Vir Bala Aggarwal
- 10. Journalism, Democracy and Civil Society in India (book)
- 11. History of Indian Journalism book by J. Natarajan

Indian Journalism in a New Era: Changes, Challenges, and Perspectives (book)

07	
PROGRAM	BAMMC
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	FAKE NEWS and FACT CHECKING
COURSE CODE	BAMMC EJFNF 2B 607
PAPER	7 DSE 2B (ELECTIVE)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

	S	EMESTER VI	
COURS	SE CODE COUR	SE NAME and DETAIL SYLLABUS	
BAMM	ICEJFNF2B607 FAKE	NEWS and FACT CHECKING	
	SE OUTCOME		
1.	0	derstanding of the differentiation between real new	ws and
	fake news.		
	To make media students awar		
		nowledge of information literacy and media.	
	To give students a hand on kn	owledge on fact checking. /erview of social media verification.	
		ournalist, Jobs in Media Houses, Google ,Internship	in
		, Jobs in Social Media as Fact Checkers	111
Sr.		Modules	Lecture
No.		- Totaloo	Lootaro
1.	Introduction		6
	1.Concepts	Definition: News and Fake News,	
	2.News Integrity	Journalistic Integrity and News Production.	
	3.Propaganda	Propaganda, how to counter Propaganda, Ways	
		adopted by Media to avoid Propaganda	
2		News Industry's Transformation with reference to	6
	Information Disorder:	Gatekeeping Theory and Agenda Setting Theory	
	1.Digital Technology:	Digital convergence transforming content-	
		commissioning, production, publication and	
	2.Social Media Platforms	distribution Different Social Media Platforms	-
	3.Role of News Organization	Covering 'fake news' and countering 'information	-
	5.Noie of News Organization	disorder.	
	4. Source credibility	Strategies for identifying real news and source	1
		credibility in line with the ethical principles guiding	
		journalistic use of User Generated Content.	
3	Media and Information		10
	Literacy (MIL)		
1	1.Requisite Literacy	Importance of acquiring the requisite literacy	-
	2.Detection method	Detection of both flawed journalism and fraudulent	
		news in various media	

	3.Healthy Skepticism	Development of healthy skepticism towards veracity of reports, posts, feeds, photos, videos, audio content, info-graphics, and statistics within appropriate contexts	
4.	Fact Checking		14
	1.Fact-checking organizations around the world	Brazil, Europe, Japan, South Korea, Latin America, America, Philippines, Britain and Indian Scenario	
	2.Basic image verification	Common types of false imagery and basic verification steps	
	3.Advanced verification	Approaches for content analysis, including metadata analysis and Geolocation of News	
	4. Reverse Image Search	Reverse Image Search using most reliable websites such as Google Reverse Image Search, TinEye, RevEye	
5.	Social Media Verification		12
	1.Verification tools	YouTube Data Viewer using most reliable websites such as Amnesty's YouTube Data Viewer, InVID, News Check	
	2.Account Analysis	Facebook and Tweeter account analysis : fake news generated on social media platforms	
	3.EXIF Viewer	EXIF is metadata attached to visual content that includes a wide range of data points created by digital cameras and phone cameras at the point of capture	

# BOS SYLLABUS COMMITTEEMEMBERS

- 1. Dr. Priyadarsini Poddar (Convener)
- 2. Mr. Sagar Bhalerao (Subject Expert)
- 3. Dr. Neil Joshi (Industry Expert)

# **Reading and References:**

- Philip N. Howard, Unless The Government Acts Soon, Fake News Will Produce Deep Information Inequality
- Peter Pomerantsev and Michael Weiss, "The Menace of Unreality: How the Kremlin Weaponizes Information, Culture and Money"
- Edward Lucas and Peter Pomerantsev: "Winning the Information War"
- Hannah Arendt: "Totalitarian Propaganda" Hannah Arendt: "Totalitarian Propaganda"

08	
PROGRAM	ВАММС
YEAR	TYBAMMC-JOURNALISM
SEMESTER	VI
COURSE:	TELEVISION JOURNALISM
COURSE CODE	BAMMCEJTJ2B 608
PAPER	8 DSE 2B (ELECTIVE)
TOTALMARKS	100 (75:25)
NO OF LECTURES	48

BA CO	5. To 6. To around us MODULE History and 11. 12. 13. Indian scena 16.	ME: o provide students with technique of narration and story telling o share the art of developing a story idea o acquaint and sensitize them through assignments to the issues of o s and using writing as a tool for social justice DETAILS Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	leprivation LECTURES 10
CO 1 2 3	URSE OUTCO 4. To 5. To 6. To around us MODULE History and 11. 12. 13. Indian scena 16. Private and	ME: o provide students with technique of narration and story telling o share the art of developing a story idea o acquaint and sensitize them through assignments to the issues of o s and using writing as a tool for social justice DETAILS Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	LECTURES
1 2 3	4. Ti 5. To 6. To around us MODULE History and 11. 12. 13. Indian scena 16. Private and	o provide students with technique of narration and story telling o share the art of developing a story idea o acquaint and sensitize them through assignments to the issues of o s and using writing as a tool for social justice <b>DETAILS</b> <b>Development</b> Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. <b>ario - Doordarshan -</b> News; Entertainment, Culture, Sports and Films.	LECTURES
1 2 3	5. To 6. To around us MODULE History and 11. 12. 13. Indian scena 16. Private and	o share the art of developing a story idea o acquaint and sensitize them through assignments to the issues of o s and using writing as a tool for social justice <b>DETAILS</b> <b>Development</b> Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. <b>ario - Doordarshan -</b> News; Entertainment, Culture, Sports and Films.	LECTURES
1 2 3	6. To around us MODULE History and 11. 12. 13. Indian scena 16. Private and	o acquaint and sensitize them through assignments to the issues of a sand using writing as a tool for social justice DETAILS Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	LECTURES
1 2 3	around us MODULE History and 11. 12. 13. Indian scena 16. Private and	s and using writing as a tool for social justice DETAILS Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	LECTURES
1 2 3	MODULE History and 11. 12. 13. Indian scena 16. Private and	DETAILS Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
1 2 3	History and 11. 12. 13. Indian scena 16. Private and	Development Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
2	11. 12. 13. Indian scena 16. Private and	Brief History of the development of TV journalism- Globally and in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	10
3	12. 13. Indian scena 16. Private and	in India. Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
3	13. Indian scena 16. Private and	Emerging Trends in journalism The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
3	13. Indian scena 16. Private and	The International Scenario- John Baird (Inventor of TV) till date- Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
3	Indian scena 16. Private and	Timeline. ario - Doordarshan - News; Entertainment, Culture, Sports and Films.	
3	16. <b>Private and</b>	News; Entertainment, Culture, Sports and Films.	
	<b>Private and</b>		
4	16.	Satellite channels	
4		Growth of Private International, National and Regional TV Networks	
	<b>Regional ch</b>	annels-Impact and critical study of	
	0	-	
	19.	News Channels- Star Majha, IBN Lokmat , Zee 24 Taas, Aamchi	
		Mumbai, Sun News Network, Aaj Tak	
	ModuleII		10
		ormats : Content and presentation	
	30.	<b>News:</b> Main characteristics of News as against news in other	
	31.	media. Spot news, News Bulletins and News analysis <b>Features on TV :</b> Talk Shows	
	31.		
		<ul><li> Reviews</li><li> Interviews</li></ul>	
		Discussions.	
		Discussions:     Documentaries.	
		Docudramas.	
		Commentaries.	
	32.	Other Programs	
		• Music	
		• Sports	
	<b>Module III</b>		
1	Developing		10
Π	1. Anchorin		
		. How and what to give in PTC or piece to camera	
		. How to approach people for sensitive stories.	
	3.Reporting	Reporting national and International events	
	Succession	and Scripting for	
	4. Scripting	<b>n</b> Interviews/Documentary/Feature/Drama/Skits o TV.	
	2. Beat repo 3. Reporting	rting       Educational, Crime, Science, Court, Environmental, Political         Reporting national and International events         and       Scripting for	

		Story idea, development and Presentation- Web series			
	5. Editing	Skills of editing, online and offline			
	Module – IV :	· · · · · · · · · · · · · · · · · · ·	08		
	<b>Currentand Emerg</b>	ging Trends in Television Journalism :			
	1. 24/7 news broadcast	<ul> <li>Features, Audience effectiveness, advertisements and Dumbing down of News.</li> <li>TV v/s online streaming catering to infotainment genre majorly targeting the youth (Netflix,</li> <li>Fake News on Internet v/s news on broadcast</li> </ul>			
	2. Ethics	(Including Censorship) in presentation of News.			
	Module – V:		10		
	1.	Evolution, Organization, Policies and Programming- News Service, Features, Concept of 24x7 news – Catering to Transnational audiences, Advertising and promotion.			
То	Total Lectures 48				
BC	BOS SYLLABUS COMMITTEE MEMBERS				
	1. Dr. Navita Kulkarni (Convener)				
	2. Prof. Anaraieeta Deshnande (Subject expert)				

- Prof. Aparajeeta Deshpande (Subject expert)
   Prof. Gajendra Deoda (Subject expert)
- Reference Books
  - 1. MacGregor, Brent; Live, Direct and Biased: Making TV news in the Satellite Age.
  - 2. Parthasarthy, Ramaswamy; Here is the news; (1994) Sterling.
  - Herbert, John; Journalism in the Digital Age; 2000, Focal Press.
  - 4. Hillard; Writing for TV, Radio and New Media; 7th Edition; Wadsworth.
  - 5. Television Production by Phillip Harris.
  - 6. Broadcast Journalism by David Keith Cohler (Prentice Hall).
  - 7. De Maeseneer, Paul. Here's The News: A Radio News Manual. Asian Books.
  - 8. Awasthi, G. C. Broadcasting in India. Allied Publi

SEMESTER V-ADVERTISING				
COURSE CODE	CREDITS	COURSE NAME		
COMPULSORY-CORE	04X2=08	DRG(DISCIPLINE RELATED GENERIC)		
BAMMC DRGA-501	04	1. COPY WRITING		
BAMMC DRGA-502	04	2. ADVERTISING & MARKETING RESEARCH		
ELECTIVES-	03X04=12	DSE 1 A (DISCIPLINE SPECIFIC ELECTIVES-) (ANY FOUR COURSES)		
BAMMC EAGI 1501		1. GLOBALIZATION & INTERNATIONAL ADVERTISING		
BAMMC EABB 1502		2. BRAND BUILDING		
BAMMC EAAM 1503		3. AGENCY MANAGEMENT		
BAMMC EAAP 1504		4. ACCOUNT PLANNING & ADVERTISING		
BAMMC EASM 1505		5. SOCIAL MEDIA MARKETING		
BAMMC EADM 1506		6. DIRECT MARKETING & E-COMMERCE		
BAMMC EACB 1507		7. CONSUMER BEHAVIOUR		
BAMMC EADF 1508		8. DOCUMENTARY & AD FILM MAKING		
TOTAL	20			

COMPULSORY-CORE	04X2=08	DRG(DISCIPLINE RELATED GENERIC)
BAMMC DRGA-501	04	3. COPY WRITING
BAMMC DRGA-502	04	4. ADVERTISING & MARKETING RESEARCH

<b>COMPULSORY 01</b>	
PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	V
COURSE:	COPYWRITING
COURSE CODE	BAMMC DRGA-501
PAPER	DRGA (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER V				
CO	OURSE CODE	<b>COURSE NAME &amp; DETAILED SYLLABUS</b>			
BA	MMC DRGA-501	COPYWRITING			
	URSE OUTCOME:				
1		ts with the concept of copywriting as selling through			
	-	reating original, strategic, compelling copy for various	s mediums		
-	0	erate, develop and express ideas effectively			
4		y techniques of advertising headline and body copywr			
	2	nought peculiar to this type of writing, and the necessi	ty of creative		
	thinking in written expre				
5		writer, one cannot "Just be creative and express self"			
		l', and have to be able to use the power of creativity f			
		ason – as someone is paying you to get a problem solv	ed, using		
	your creativity.				
<b>b</b>		plines through which we make our communication -			
		l, and both need different skills-sets to master them. ' d to hone the necessary skills required for these two			
	disciplines.	a to none the necessary skins required for these two	liverse		
	MODULE	DETAILS	LECTURES		
1	MODULEI		10		
	1.INTRODUCTION TO	a. Basics of copy writing			
	COPYWRITING	b. Responsibility of Copy writer			
	2.CREATIVE	a. How to inculcate a 'creative thinking attitude'.			
	THINKING	b. The idea incubation process			
		c. What's the Big Idea? - How to get to the ONE			
		BIG IDEA that will inspire creative			
		d. Crafting the reasons why consumers should			
	3.IDEA GENERATION	believe your brand and act Idea generation techniques:			
	TECHNIQUES	eg. Brainstorming, Triggered brainwalking,			
	TECHNIQUES	Questioning assumptions, Picture prompts,			
		Scamper, Observation, Referencing, Interaction,			
1		Imagination, Dreams, and Creative Aerobics			
	4.TRANSCREATIVITY	a. Introduction			
1					

		b. Purpose	
2	MODULE 2	WRITING FOR ADVERTISING	08
	1. BRIEFS	a. Marketing Brief	
		b. Creative Brief	
	2.WRITING	a. Tone of Voice	
	PERSUASIVE COPY	b. What's the Tone?	
		c. Tonality and character matters,	
		d. How to make your Writing, walk, Talk, and	
		breathe	
		e. Creating Breakthrough Writing	
		f. How to Control the "Command Center" in Your	
		g. Prospect's Mind	
		h. How to Change Perception	
		i. Emotionality, Storytelling	
3	MODULE 3	CURRENT ADVERTISING CAMPAIGNS	12
	COPY WRITING STYLE	Two current campaigns for each of the following	<b>*</b>
	OF CURRENT	agencies including TVC, Print, Outdoor and	
	ADVERTISING	digital should be studied, and analyzed in the	
	CAMPAIGNS OF THE	class room.	
	BEST ADVERTISING	a. JWT	
	AGENCIES FOR THEIR	b. Ogilvy	
	CLIENTS.	c. Lowe Lintas	
	CLILIVIS.	d. FCB Ulka	
		e. DDB Mudra	
		f. Publicize Worldwide	
		At least three international awards winning     provious year compaign (one or two year	
		previous year campaign (one or two year previous) should be analyzed and discussed in	
		the class room.	
		<ul> <li>Student to be taught the following when</li> </ul>	
		discussing the Campaigns: a. Copy writing style	
		b. Idea and concept	
		•	
		c. How copy is varied for differ media	
		d. Copy for children, youth, women, Senior citizens, executives millianials, Baby Boomers, Gen X, Gen	
		-	
		Y, Gen Z	
		e. Advertising appeals f. Tone of Voice	
1		g. Story telling	10
4	MODULE 4 1.WRITING COPY FOR	MEDIA AND AUDIENCES	10
	VARIOUS MEDIA	a. Print: Headlines, sub headlines, captions, body	
	VARIOUS MEDIA	copy, and slogans b. Talayisian, Storyboard Storyboarding	
		b. Television: Storyboard, Storyboarding	
		Techniques, Balance between words and visuals	
		Power of silence, formats of TVS's	
		c. Outdoor posters d. Radio	
		d. Radio e. Digital copy for social media like facebook,	
		e. Digital copy for social media like facebook,	

		Instagram etc.		
		Instagram etc f. Copy for web page		
	2.WRITING COPY FOR			
	VARIOUS AUDIENCES	a. Children, b. Youth,		
	VARIOUS AUDIENCES	c. Women,		
		d. Senior citizen and		
		e. Executives		
_		f. Baby Boomers, Gen X, Gen Y (Millennials), Gen Z	00	
5	MODULE 5	WRITING COPIES, APPEALS, EXECUTION	<u>08</u>	
		STYLES AND EVALUATION		
	1. HOW TO WRITE	a. Direct mailer,		
	COPY FOR	b. Classified,		
		c. Press release,		
		d. B2B,		
		e. Email copy		
		f. Advertorial,		
L		g. Infomercial		
	2.VARIOUS TYPES OF	a. Rational appeals		
	ADVERTISING	b. Emotional appeals: Humor, Fear, Sex appeal,		
	APPEALS AND	Music		
	EXECUTION STYLES	c. Various advertising execution techniques		
		d. The techniques Evaluation of an Ad Campaign		
	<b>3.THE TECHNIQUES</b>	a. Evaluate the ad in terms of its efficacy, that is, to		
	FOR EVALUATION OF	what extent the campaign has achieved its set		
	AN AD CAMPAIGN	objectives;		
		b. Learn to appreciate the aesthetic aspects of the		
		ad – how the ad looks, its layout, colour scheme,		
		typography, balance etc.		
	33.	Corruption issues faced by the common man		
	34.	Challenges faced by senior citizens and the		
		physically/ mentally challenged.		
BC	<b>DS SYLLABUS SUB-COMMI</b>	TTEE MEMBERS		
	1. PROF.DR HANIF LAK	DAWALA (CONVENER)		
	2. PROF. RANI D'SOUZA			
MA	NDATORY REQUIREMEN'			
		COMPULSORY SHOULD BE HELD IN AUDIO VIDEO R	OOM WITH	
	ROPER PROJECTOR AND S			
	-	of internal exercise is to help the learner acquire sl	zills)	
114	TERRAES (The objective o		ARKS	
Pr	oducing the following:			
		VC: Marks shall be assianed for quality of screenplay	v. content of	
	a. 30 secs to two mins TVC: Marks shall be assigned for quality of screenplay, content of the film, narrative, preproduction and post-production quality.			
	b. A poster on any one social issue.			
Ev		ructed to maintain a scrap book where they write c	onv for one	
	and every week.	acted to maintain a scrup book where they write th	<i>Py</i> joi one	
	eference Book			
<u></u>	1. Looking Away by Hars	h Mandar		
	2. Copywriting By J.Jonathangabay Frsa			
	3. Copywriting: Successful Writing For Design, Advertising And Marketing			

Book By Mark Shaw

- 4. The Adweek Copywriting Handbook: The Ultimate Guide To Writing Powerful Advertising And Marketing Copy From One Of America'S Top Copywriters Paperback – By Joseph Sugarman
- 5. The Copywriter's Handbook: A Step-By-Step Guide To Writing Copy That Sells Book By Robert Bly
- 6. Hey, Whipple, Squeeze This: The Classic Guide To Creating Great Ads
- By Luke Words That Sell: More Than 6000 Entries To Help You Promote Your Products, Services, And Ideas Paperback – By Richard Bayan Sullivan, Sam Bennett, Edward Boches

COMPULSORY 02	
PROGRAM	BAMMC
YEAR	TYBAMMC -ADVERTISING
SEMESTER	V
COURSE:	ADVERTISING & MARKETING RESEARCH
COURSE CODE	BAMMC DRGA-502
PAPER	DRGA (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER V				
COU	COURSE CODE COURSE NAME & DETAILED SYLLABUS				
BAI	MMC DRGA-502	<b>ADVERTISING &amp; MARKETING RESEARCH</b>			
COI	<b>URSE OUTCOME:</b>				
	1. The course is	s designed to inculcate the analytical abilities and research s	kills among		
	the students.				
	2. To understa	nd research methodologies – Qualitative Vs Quantitative			
		e foundations of Research and audience analysis that is imp	erative to		
	successful ad	5			
	<b>4.</b> To understan	nd the scope and techniques of Advertising and Marketing re	esearch, and		
	their utility.				
	MODULE	DETAILS	LECTURES		
Ι	Fundamentals of	What is Literature review	02		
	Research	2. Statement of the problem			
		3. Aims and objectives' of the study			
		4. Relevant Research questions			
2	Research design	1. Meaning, Definition, Need and Importance,	03		
		2. Scope of Research Design			
		3. 2. Types- Descriptive, Exploratory and Causal.			
3	Preparing	1. Survey instruments	03		
	Questionnaire	2. Designing the questioning using projective			
		3. technique for Qualitative research			
		4. Designing the Questionnaire using attitude			
		5. measuring scale for Quantitative research			

4	Sampling	<ol> <li>Meaning of Sample and Sampling,</li> <li>Process of Sampling</li> </ol>	06
		3. Methods of Sampling: Non Probability Sampling –	
		Convenient, Judgment, Quota, Snow Ball,	
		Probability Sampling – Simple Random,	
		systematic, Stratified, Cluster, Multi Stage.	
5	Preparing data	Preparation of data sheet in excels format and	03
	sheet and data	rearranging the data as per the requirement of the	
	processing	Statistical software such as SPSS and the statistical tool.	
6	Data Analysis	Data collected are to be presented and analyzed.	03
		Students will have to choose the methods that best	
		Suite the data collected. Data could be presented using	
		tables, pie charts, bar charts, histogram etc. Data	
		presented should be accompanied with the	
		interpretation of the associations and relationships	
		Among the data groups with the appropriate implication	
		to the study or the unit of study. The summary of	
		interpretation should provide answers to the research	
		Questions.	
7	Methods of Data	The interpretations based on Descriptive	04
	Analysis	statistics should include mode, mean, median,	
		Range, Variance, Standard deviation, Kurtosis, and	
		Skewness.	
		Any of the following multivariate analysis may	
		be used such as Regression, Correlation, t test,	
0		factor analysis and discriminant analysis	0(
8	Report Writing	FORMAT OF RESEARCH REPORTS	06
		The research report shall have the following	
		Components.	
		<ol> <li>Title page</li> <li>Index</li> </ol>	
		3. Introduction and Research objective	
		4. Industry Overview	
		5. Literature Review	
		6. Statement of the Problem	
		7. Statement of Hypothesis (Min two hypothesis)	
		8. Research Methodology and Research Design	
		9. Data Analysis and Interpretations	
		10. Findings	
		11. Conclusion	
		12. Suggestions	
		13. Annexure (questionnaires)	
		14. Bibliography	
9	Advertising	1. Introduction to Advertising Research	10
-	Research	2. Copy Research: a. Concept testing, b. Name	
		3. testing, c. Slogan testing	
		4. Copy testing measures and methods: a. Free	
	1		
		5. association, b. Direct questioning, c. Direct	

		7. Qualitative interviews, f. Focus groups	
		8. Pretesting:	
		A. Print Pretesting: a. Consumer Jury Test,	
		B. Portfolio test,	
		C. Paired comparison test,	
		D. Order-of-merit test,	
		E. Mock magazine test,	
		F. Direct mail test.	
		G. Broad casting Pretesting:	
		a. Trailer tests,	
		b. Theatre tests,	
		c. Live telecast tests, d. Clutter tests	
		H. Challenges to pre-testing. Example: The	
		Halo effect	
		9. Post testing:	
		a) Recall tests,	
		b) Recognition test,	
		c) Triple association test,	
		d) Sales effect tests ,	
		e) Sales results tests,	
		f) Enquires test	
	Physiological	1.Pupil metric devices,	03
	rating scales	2.Eye-movement camera,	
		3.Galvanometer,	
		4.Voice pitch analysis,	
		5. Brain pattern analysis	
10	10. Marketing	1. Introduction to Advertising Research 8	05
	Research	2. New product research,	
		3. Branding Research,	
		4. Pricing research,	
		5. Packaging research,	
		6. Product testing	10
INC		TOTAL LECTURES	48
INI	ERNALS (The ob)	jective of internal exercise is to help the learner acquire s	25 MARKS
Sr.		Project/Assignment	
01	Print Media	Content Analysis	
02	Electronic Media	Flip class presentation	
03	Field work	Feature based in Mumbai or vicinity on any one of	the issues
		of social justice	
BOS	S SYLLABUS SUB-C	COMMITTEE MEMBERS	
<b>1.</b> E	)r. Hanif Lakdawa	la ( Convener)	
2. F	rof. Payal Agarwa	ll (Subject Expert)	
3. F	rof Sangeeta Mak	kad (Subject Expert)	
	delines for Intern		
a. Iı	nternals should focu	us on conducting field survey on either Marketing or Advertisi	ng research
	n sample size not le	• • •	
Pro	ducing the follow	ing:	
a. C	omplete Research 1	report of the survey conducted	

# **Reference Books and material**

1. Research for Marketing Decisions Paul E. Green, Donald S. Tull

2. Business Research Methods – Donald Cooper and Pamela Schindler, TMGH, 9th edition

3. http://www.millwardbrown.com/docs/default-source/insight-documents/points-of-

view/MillwardBrown\_POV\_NeurosciencePerspective.pdf

ELECTIVE 01	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	V
COURSE:	GLOBALIZATION AND INTERNATIONAL ADVERTISING
COURSE CODE	BAMMC EAGI 1501
PAPER	1 DSE 1A (Elective )
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V				
COURSE CODE	Course Name & Detailed Syllabus			
BAMMC EAGI 1501	Globalization and International Advertising			
COURSE OUTCOME:				

1. To introduce to media students about the concept of Globalization and its impact on Global Media and International Advertising.

2. To help the student understand and practice Global Communication.

3. To develop media student's understanding on Global Brands.

4. To introduce to media students about concept and process of International advertising.

5. To help students formulate international advertising campaign by identifying strategies, barriers, challenges and steps to create international advertising.

6. **Career opportunities: As** Global Brand Managers, Global Content Writer for Ads and Ad Campaigns, Global Market Communicators in Digital Media, career in ad agencies for Global Market.

	MODULES	DETAILS	LECTURES
1.	INTRODUCTION		8
	1.Globalization	Concept, meaning, a brief history on Globalization, advantages and dis- advantages of globalization.	
	2.Global and International Market	A brief study on global and international market, overview of global and international marketing and the differences between them.	
	3.Global Media	Evolution of Global Media, Globalization and Media, Evolution of Free trades Across continents.	
	4.International Advertising 5.Globalization and	Meaning, objectives, evolution of International Advertising. Impact of Globalization on Indian	
	Advertising	Advertising, Impact of Globalization on International Advertising.	
2	<b>GLOBAL COMMUNICATION</b>		8
	<ul> <li>1.Introduction to</li> <li>Globalization and</li> <li>International</li> <li>Communication</li> <li>2.Flows of Global Content:</li> </ul>	Concept and meaning, a brief note on world as a global village, cosmopolitan and importance of identifying local habitat to define identity, theory and problems of Global Communication. Non-Western and Western Media Contents, Compare and contrast between Western and Non-Western Media	
	<ul> <li>3.Popularity of Global Brands due to Content</li> <li>4.Culture and Global Communication:</li> <li>5.Culture and Social Communication</li> </ul>	of Global content. Cultural heterogeneity, Cultural Barriers. Cultural practices of different social	
2	Groups GLOBALIZATION & ITS IMPA	groups globally	8
3	GLOBALIZATION & FISIMPA1.Immergence of GlobalBrands, trends2.Local Going Global3.Brand Awareness	Immergence of Global Brands, Global Trends, Globalizing Brands - Local going Global, Advantage and Disadvantage of Global Branding and Advertising, Brand Awareness Strategy	0
	4.Global Brand Positioning and Perception 5.Regulations	Global Brand Positioning & Perception Global Advertising Regulations	
4	CONCEPTUAL UNDERSTANDING OF INTERNATIONAL ADVERTISING		12
	1.Rise	Rise of International Advertising, International Advertising as an Industry.	

	2.Social Force	International Advertising as a Social Force,			
	3.Communication Process	International Advertising as a Communication Process			
	4.Promotion and Propaganda	International Advertising & Promotion, International Advertising and Propaganda			
	5.Rationale,Standardisation and Localization	Rationale for International Advertising, Standardization visa a vise Localization Adaptation (as a general tendency of the Cross National Advertising Literature), Evolution of the impact of International brands on Local Societies.			
	Insights of International Advertising		12		
	1.International Advertising Strategy - 2.International Advertising	A Review, Reassessment & Recommendation Adaptation v/s Standardization International Advertising & Global Consumer.			
	3.The International Environment	Economic Environment, Demographic Environment, Cultural Environment, Political / Legal Environment.			
	4.Steps for creating Successful International Advertising Campaign	Conduct Market Research, Tailor your website to your target market, Export your experiences, Successes& Failures, and Customize your campaigns, Structuring your account: the most common methods.			
	5.Barriers and Challenges to International Advertising	Culture, Language, Education, Government regulation, Media limitation Internal Challenges: Corporate Mission, Managerial Attitude, Finance, Scale of operations, Product Based Challenges: Projection Based Challenges, Execution Based Challenges, Legal Consideration,			
	Total Lectures	Cultural Diversity, Media Limitation	48		
BOS SYLLABUS SUB-COMMITTEE MEMBERS 1. Prof. Dr. Priyadarsini Poddar (Convener) 2. Prof. Harjeet Bhatia (Subject Expert)					
Referen	nces:				
<ul> <li>Chowdhury, P. (2010) "Bollywood Babes: Body and Female Desire in the Bombay Films" in Mehta B., and Pandharipande R., Bollywood and Globalization. Anthem Press, pp.51-73.</li> <li>Ganti, T. (2002) "And Yet My Heart is still Indian", in Ginsburg F. et. al Media Worlds,</li> </ul>					

Berkeley: UC Press, pp.281-300.

- Hafez, K. (2007), 'Entertainment Culture as the Core of Media Globalization', in Hafez, K., The Myth of Media Globalization, Polity, pp.82-99.
- Philip R Cateora and John L Graham, International Marketing\_Irwin McGraw Hill 1999. William F Arens and Courtland L Bovee, Contemporary Advertising-Irwin 1994. Philip Kotler and Eduardo L Roberto, Social marketing strategies for changing public behaviour-The free Press-1989. Jib Fowles, Advertising and popular culture-Sage Publications 1996 Mary Cross, Advertising and Culture-Prentice Hall 2001

ELECTIVE 02	
PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	V
COURSE:	BRAND BUILDING
COURSE CODE	BAMMC EABB 1502
PAPER	2 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER V			
COURSE CODE COURSE NAME & DETAILED SYLLABUS				
BAM	MC EABB 150	2	BRAND BUILDING	
COU	RSE OUTCOM	E:		
1	. 1. To unders	stand the awa	reness and growing importance of Brand Bui	ilding
2	. 2. To know l	now to build,	sustain and grow brands	
3	. 3. To know t	the various n	ew way of building brands	
4	• 4. To know a	about the glo	bal perspective of brand building.	
I	MODULE		DETAILS	LECTURES
1	INTRODUCT	<b>ION TO BRA</b>	ND BUILDING, IDENTITY, PERSONALITY	10
	AND POSITIONING			
	1. Introduction	on Meani	ng, Product v/s Brand. Why brand matters	
	to Brand	Proce	ss of Branding, Types of brand - National,	
	Building	Retai	l,	
		Flanke	er, Distributor, Luxury , Global brands)	
		Bran	d	
		buildi	ng blocks, Guidelines for effective branding,	
		Brand	Elements – types of brand elements	
	2. Brand Ider	ntity Consu	mer, Industrial, Retail, Classified, Corporate	
	and Brand	,Public	service, ,Generic, National, Global,	
	personalit	y Intern	ational, Social ( CSR) and Advocacy	

	3. Brand Positioning	Product class, Consumer segmentation, Perceptual mapping, Brand benefits and attributes, Corne	02
		stones of positioning strategy Basis	
	BRANDING LEVE	RAGING ,STRATEGIES, EQUITY , MODELS	08
	1. Brand	Line, Brand extension, Types of Brand Extensions,	
	Leveraging	their advantages and disadvantages, Moving up/	
		Down, Co- branding	
	2. Brand	Multi- branding, Mix branding, Hierarchy-	
	Strategies	Building	
		Equity at Different Hierarchy Levels, Brand	
		Product	
		Matrix, Brand Architecture-Breadth of a Branding	
		Strategy, Depth of a Branding Strategy.	
	3.Brand Equity	Elements/ Sources. Measurement. (Brand	
	and Models	awareness,	
		Brand loyalty) Models: Yand R – Graveyard model	
		Brand Asset Valuator, Brand Equity Ten, Inter	
		brand Equity brand	
3	BRAND BUILDIN	G THROUGH IMPERATIVE, GLOBAL AND	10
	<b>CORPORATE IMA</b>		
	1. Brand	Co-ordination across organization,. Co-ordination	
	Imperatives	across geography, Re-branding, revitalizing, Rural	
	1	Advertising and brands.	
	2.Global Brands	Emergence of global brands, Advantages and	
		Disadvantages, Global leadership brands and	
		position,	
		Globalization	
	3.Corporate	Corporate Image in Contemporary Management, ,	
	image	Advertising and Corporate Image	
	Building through		
	brands		
4	BRAND BUILDIN	G THROUGH CSR ,BRANDS TO DIFFERENT	10
	SECTORS, BRAND	LIFE CYCLE	
	1.Brand	CSR as part of business environment management,	
	Building	How CSR activities can be used for Brand Building	
	though	,Social activities other than CSR to enhance the	
	Corporate	brand	
	Social		
	Responsibility		
	2. Conception	Important factors in conception and various	
	and	stages of	
	Growth	growth and maturity of brands with various case	
		studies	
	3.Branding in	Customer, Industrial, Retail and Service Brands	02
	Different	, , , <u></u>	
	Sectors		
		TOTAL NUMBER OF LECTURES	48
INT	ERNALS (The obje	ctive of internal exercise is to help the learner acq	

Sr.no.	Project/Assignment			
01	Individual / Group – Presentation			
	Brand augmentation for a well-known brand and campaign planning -			
	market planning,			
	strategy, segmentation, selection, advertising objective, Creative			
	execution of the campaign,			
	Campaign evaluation and measuring effectiveness			
BOS SYLLABUS COMMI	TTEE MEMBERS			
1. PROF. SHOBHA V	ENKATESH (CONVENER)			
2. PROF.DR. RINKES	SH CHHEDA (SUBJECT EXPERT)			
3. PROF PAYAL AG	ARWAL (SUBJECT EXPERT)			
4. PROF. CHETAN D	UBEY (INDUSTRY EXPERT)			
References :				
1. 1. David, A Aker, Building strong brands, the free press, 1996				
2. Al Ries and Laura Ries, the 11 Immutable Laws of internet branding, Harper Collins, 2001				
3. Brand management – the Indian context – Y L R Moorthi				
4. Strategic Brand Management by Kevin keller, M.G Parameshwaran, Issac Jacob				
5. Brand positioning – St	rategies for competitive advantage – SubrotoSengupta			
6. Kumar, Ramesh S, Mai	keting and branding-Indian scenario,, 2007			
7. Understanding Digital	7. Understanding Digital Marketing: Marketing Strategies for Engaging the Digital Generation			
(Paperback) - Damian Ryan - Gives an overview				
8. What great brands do Building Principles that Separate theDenise Lee yo hn .				
9. John Philip Jones, what's in a brand-building brand equity through advertising, Tata				
McGraw Hill				
10. Brand Equity: An Indian Perspective by SangeetaTrott (Author), Vinod V.				
Sople (Author)				

ELECTIVE 03	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	V
COURSE:	AGENCY MANAGEMENT
COURSE CODE	BAMMC EAAM 1503
PAPER	3 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V		
COURSE CODE	<b>COURSE NAME &amp; DETAILED SYLLABUS</b>	
BAMMC EAAM 1503	AGENCY MANAGEMENT	
<b>COURSE OUTCOME:</b>		

- 1. To acquaint the students with concepts, techniques and give experience in the application of concepts for developing an effective advertising campaign.
- 2. How an ad agency works and what opportunities exist
- 3. To familiarize students with the different aspects of running an ad agency
- **4.** To inculcate competencies thereby enabling to undertake professional work with advertising industry.

	MODULE	DETAILS	LECTURES
1	Module I		10
	1.Advertising	a. Agencies role, Functions,	
	Agencies	Organization and Importance	
	0	b. Different types of ad agencies	
	2. Account Planning	a. Role of account planning in	
		advertising	
		b. Role of Account Planner	
		c. Account Planning Process	
	3.Client Servicing	a. The Client - Agency	
	Statiente Bei vienig	Relationship	
		b. 3P's of Service: Physical	
		evidence, Process and People	
		c. The Gaps Model of service	
		_	
		quality	
		d. Stages in the client-agency	
		relationship	
		e. How Agencies Gain Clients	
		f. Why Agencies Lose Clients	
		g. The roles of advertising	
		Account executives	
	4.Advertising	a. Means-End chaining and the	
	campaign	b. Method of Laddering as	
	Management	guides to Creative	
		Advertising Formulation	
2		Module II	08
	1.Study and Analyze	1. Two current campaigns (Previous	
	current	two years) for each of the following	
	Advertising	agencies including TVC, Print,	
	campaigns of the	Outdoor and digital should be	
	best advertising	studied, and analyzed in the class	
	agencies for	15 room.	
	their clients	a. JWT	
		b. Ogilvy	
		c. Lowe Lintas	
		d. FCB Ulka	
		e. DDB Mudra	
		f. Publicize Worldwide	
		2. At least three international awards winning	
		previous year campaign (one or two year	
		previous) should be analyzed and discussed in	
		the class room. The application questions are	
		Expected on the latest campaigns.	

3	ModuleIII		10
	1.Entrepreneurship	a. Entrepreneurship-	
	• •	Definitions, Meaning Concept,	
		Functions, Need and	
		Importance.	
		b. Entrepreneurship-As	
		Innovation, risk taking and problem solving.	
		c. Social Entrepreneurship	
	2.Sources of capital	a. Personal investment.	
	for startup	b. Family	
	Company	c. Venture capital.	
		d. Angels Finance	
		e. Business incubators.	
		f. Government grants and subsidies.	
		g. Bank loans.	
	3.Creating and	a. Sources of new Ideas,	
	Starting the Venture	b. Methods of generating ideas,	
	C	creating problem solving,	
		c. product planning and	
		development process	
4	Module IV		10
	1.Business Plan for	a. Business plan introduction,	
	Setting up anAgency	b. Various Stages in setting up a	
		new Agency	
	2.Marketing plan of	a. The Marketing brief,	
	the client	b. Marketing Audit,	
		c. Marketing Objectives,	
		d. Marketing Problems and	
		Opportunities Review,	
		e. STP,	
		f. Executing the plan,	
		g. Evaluating the plan	
5	Module V		08
	1.The Response	a. Traditional Response	
	Process	Hierarchy Models: AIDA	
		b. Communications Objectives	
		c. DAGMAR: An Approach to	
	2 4	Setting Objectives	
	2.Agency	a. Various methods of Agency	
	Compensation	Remunerations	
	3.Growing the	a. The Pitch: request for	
	Agency	proposal, speculative pitches,	
		Pitch Process	
		b. References, Image and	
		reputation, PR	02
	4.Sales Promotion	a. The Scope and Role of Sales	02
	Management	Promotion	
		b. Reasons for the Increase in	
		Sales Promotion	

	c. Objectives of Trade-Oriented		
	Sales Promotion		
	d. Techniques of Trade-Oriented		
	Sales Promotion		
	e. Objectives of Consumer-		
	Oriented Sales Promotion		
	f. Techniques of Consumer-		
	Oriented Sales Promotion		
Total Lectu	Ires	48	
BOS SYLLA	BUS SUB-COMMITTEE MEMBERS		
<b>1.</b> PRO	OF. GAJENDRA DEODA (CONVENER)		
<b>2.</b> PRO	OF. DR.HANIF LAKDAWALA (SUBJECT EXPERT)		
INTERNAL	EVALUATION	25 MARKS	
Starting and maintaining a blog –the learner shall make the blog after consultation with the			
	cerned during the period of learning of the course an		
of the course. The subject of the blog should be any one social issue. The blog shall be			
supervised by the concerned teacher and marks shall be assigned for quality of language,			
design and layout, frequency of updating, the quality of comment by the blogger, interactivity			
on the blog. The blog must be updated a minimum of twice a week.			
2. The college should support the Incubation projects or the start up agency of their own			
students			
Mandatory	Requirement:		
1. Agency M	lanagement lectures compulsory should be held in au	udio video room with proper	
projector and sound.			
Suggested Reading:			
1. Advertising and Promotion by G. Belch and M. Belch			
2. Advertising Promotion and Other Aspects of Integrated Marketing Communications by			
Terence A. Shimp			
	-		
<u></u>			

ВАММС
TYBAMMC-ADVERTISING
V
ACCOUNT PLANNING & ADVERTISING
BAMMC EAAP 1504
4 DSE 1A (ELECTIVE)
100 (75:25)
48

NO OF LECTURES	48	
SEMESTER V		
COURSE CODE	<b>COURSE NAME &amp; DETAILED SYLLABUS</b>	
BAMMC EAAP 1504	ACCOUNT PLANNING & ADVERTISING	
COURSE OUTCOME:		

## ELECTIVE 04

- 1. You will learn the skills of a strategist/planner, which include learning how to:
- 2. To familiarize the students with the concept of Account Planning
- 3. Provide students with an understanding of the discipline of account planning and strategy development, and advertising research methods.
- 4. Think critically and analytically
- 5. Connect what a brand offers to what an audience wants
- 6. Persuade others to see what you see
- 7. Telling a compelling story, verbally and in writing (persuasive communications)

	MODULE	DETAILS	LECTURES
1	Modules I		10
	1.Introduction	a. Definition	01
		b. Various views and practice in account planning	
-	2.What is Account	a. Knowing the difference between facts and	02
	Planning	insights	
		b. The Creative Pursuit of Insights	
		c. Identifying the true problem	
		d. Asking the right questions, in the right ways.	
		e. Setting objectives	
2	Module II		08
	1. Where Does	a. Consumer insights	
	Insights Come	b. Cultural insights	
	From	c. Future insights	
		d. Project insights	
		e. Brand insights	
		f. Market insights	
		g. Purchase insights	
		h. Usage insights	
		i. Owner insights	
	2.Study of insight of	a. What kind of insight is been used by the	
	three awards	campaign should be Discussed.	
	winning advertising		
	campaign of the		
	Previous two years.		
	3.Research In Accounts	a. Techniques of In-depth	
	Planning	interviews for discovering	
		consumer insights	
		b. Ethnography for in-depth	
		consumer insight	
		c. Google analytics for digital	
		account planning	
3	Module III		10
	1.The Account Planning	a. Role of account planning in	
	Process	advertising	
		b. Role of Account Planner	
	<b>A III A</b>	c. Account Planning Process	
	2.The Importance Of	a. Why it's so important to prepare	
	Preparation	b. how to prepare	
		c. Why this skill is vital for planners and	
		strategists.	

	3.Propogation Planning	a. Definition	
	on ropogation ramming	b. Adoption curve with	
		propagation	
		c. Propagation platforms	
		d. Propagation process	
	4.Transmedia Planning	a. Definition	
		b. Who does trans media planning	
		c. Why trans media	
		d. How is trans media different	
		e. Elements of Trans media	
		Storytelling	
4	Module IV	storytening	10
-	1.Review of different	a. JWT	10
	types of briefs	b. Ogilvy and Mather	
	from – major agencies	c. DDB	
	from major ageneies	d. FCB	
		e. BBDO	
		f. YandR	
		<ul> <li>Discussion on the role of the briefing.</li> </ul>	
		<sup>2</sup> What's the hallmark that makes a brief	
		inspiring? Uninspiring? Pitfalls and how to avoid	
		them	
5	Module V	them	10
5	1.Defining the Benefit	a. What is an Attribute?	02
	1.Denning the Denent	b. Attribute Versus Benefit	02
		c. Attribute to Functional Benefit	
		d. Emotional Benefits	
		e. Plus or Minus Emotions	
		f. Benefit Laddering	
		g. Benefit Matrix	
	2.Developing a Brand	a. The Story Problem	
	Story	b. Elements of story	
	Story	c. Building story brand	
		d. Crafting the Story	
		e. SB7 Frame work (CHARACTER,	
		PROBLEM, GUIDE, PLAN, CALLS	
		THEM TO ACTION, FAILURE, and SUCCESS).	
Tai	tallaatuwaa	THEM TO ACTION, PAILORE, and SOCCESSJ.	40
1 01			48
DΩ	tal Lectures	TTEE MEMDED	
BO	S SYLLABUS SUB-COMMI		
	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala	( Convener)	
MA	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala NDATORY REQUIREMEN	( Convener) NT:	
MA Acc	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala MDATORY REQUIREMEN count Planning and Advert	( <b>Convener)</b> NT: ising, lectures compulsory should be held in audio vi	
MA Acc wit	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala ANDATORY REQUIREMEN count Planning and Advert ch proper projector and so	( <b>Convener)</b> NT: ising, lectures compulsory should be held in audio vi	
MA Acc wit	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala NDATORY REQUIREMEN count Planning and Advert th proper projector and so ggested reading:	( <b>Convener)</b> NT: ising, lectures compulsory should be held in audio viound	deo room
MA Acc wit Sug Tr	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala ANDATORY REQUIREMEN count Planning and Advert ch proper projector and so ggested reading: uth, Lies and Advertising:	( <b>Convener)</b> NT: ising, lectures compulsory should be held in audio vi und The Art of Account Planning by Jon Steel, John Wiley a	deo room and Sons,
MA Acc wit Sug Tr	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala ANDATORY REQUIREMEN count Planning and Advert ch proper projector and so ggested reading: uth, Lies and Advertising:	( <b>Convener)</b> NT: ising, lectures compulsory should be held in audio viound	deo room and Sons,
MA Acc wit Sug Tr 199	S SYLLABUS SUB-COMMI 1. Dr. Hanif Lakdawala ANDATORY REQUIREMEN count Planning and Advert ch proper projector and so ggested reading: uth, Lies and Advertising:	<b>( Convener)</b> NT: ising, lectures compulsory should be held in audio viol und The Art of Account Planning by Jon Steel, John Wiley a lide to Account Planning by Chris Kocek, Yellow Bird	deo room and Sons,

ELECTIVE 05	
PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	V
COURSE:	SOCIAL MEDIA MARKETING
COURSE CODE	BAMMC EASM 1505
PAPER	5 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V						
COURSE CODE COURSE NAME & DETAILED SYLLABUS						
	BAMMC EASM 1505 SOCIAL MEDIA MARKETING					
	COURSE OUTCOME:					
		nd tell stories through the web.				
		al-world skills from leading designers, artists, and en	-			
-		is to create problem solvers who strike a balance bet				
		l technology, and between individual vision and tean				
		al understanding of digital tools and their creative a				
graduate telling.	s meet th	e demands of a diverse and expanding job market in	visual story			
U	and apply	strategies to improve and succeed no matter what t	heir initial skills.			
-	oblems ar	nd learn from creative risks by using people skills, de				
6. Build a st		ndation in all aspects of design and production for st	orytelling in			
motion.						
-		fields outside of digital media such as poetry, science	e, music,			
		y, dance, and more.	naalwaa.			
		ional commitment to their field, their work, and ther be members and leaders in their profession, as well				
	-	viduals and as team members to support the whole.	as lear ning now			
MODULE		DETAILS	LECTURES			
1 Digital ERA			10			
1.Introduction		What is the E-marketing? The changing marketing	10			
E-Marketing		andscape. The internet and business.				
2.E-Marketin		E- marketing strength and application,				
	-0	Communication				
		modes, The behavioral internet (B2C, B2B, C2Cand				
		C2B) E –marketing and Online advertising. E-				
		marketing and Consumer segmentation				
		, E- marketing and Sales and Trade promotions				
3.Types of D	igital	Types E- mail marketing, Types Internet marketing				
Marketing		Types of Mobile marketing				
4.Generation		Expectation and influence , Implication of Digital				
		change, Emerging consumer segmentation in India				

Social Media Marketing

Prof. Vishal Parekh (Industry Expert) INTERNALS (The objective of internal exercise is to help the learner acquire skills)				
		akdawala (Subject Expert)		
00		nkatesh (Convener)		
		OMMITTEE MEMBERS	10	
Τn	tal Lectures	sar coro in occar mona marneting	48	
	2.Careers	Careers in Social media marketing		
	1.EUIICS	Media Marketing		
5	1.Ethics	Code of ethics , 9 Rules of engagement for Social	10	
5	<b>Ethics and Careers</b>	campaign management?	10	
		CRM tool. How Companies use blogs for effective		
		etc, Sentiment mining, Using Corporate blog as a		
	Marketing	use campaign management for Facebook, Twitter		
	2.Campaign	What is campaign management? Solutions, How to		
		Evaluating Social media marketing success		
		branded posts ,		
		keywords, hashtags, and emoji in targeting		
		Eight C's of strategy development Uses of		
		Engagement, Influence , Impact and advocacy) ,		
		Marketing goals and objectives (Exposure,		
	Marketing Plan	Listen and Observe -5 stages, Setting Social Media		
	1.Social Media	What is SMM plan? Social Media Marketing cycle,		
ŀ	Social Media Mark	eting Plan, and Campaign management	10	
		advertisements		
		selecting key words for videos, Optimization of		
	Marketing	Usage of free resource , Optimize organic traffic by		
	8.Youtube	How to build foundation for your Youtube channel,		
	Marketing	Leveraging Rich Pins		
	7.Pinterest	Pinterest for business, Marketing on Pinterest,		
	manneung	on LinkedIn		
	Marketing	Company pages ,Brand marketing for LinkedIn, Ads		
	Marketing 6.Linked In	strategy, Influencer marketing and Instagram Ads LinkedIn for personal branding, LinkedIn for		
	5.Instagram	Optimizing Instagram profile, Creating content		
	5 Inctagram	creation and sharing.		
		campaign Objectives and targeting and Content		
		Face book advertising work – Face book ad		
		page best practices, KPI and insights , How does		
		Facebook		
	Marketing	of Facebook , What is Face book marketing ?		
	4.Face Book	Face book – the Origin and Eight different version		
	Marketing	Ideas, Creating content for Multiple platforms		
	For Social Media	strategy, Building content for sharing, Generating		
	2.Content Strategy	10- step framework for creating successful SMM		
		marketer and Careers in Social media marketing		
	Marketing	Media		
	Social Media	marketing, Brief History Characteristics of Social		

	25 MARKS
Sr. no.	Project/Assignment
01	Launch online campaign for Facebook, Instagram, YouTube, and
	LinkedIn
D C	

References

1. Digital marketing by Vanadana Ahuja

2. Social Media Marketing: a strategic approach by Barker and Barker

ELECTIVE 06	
PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	V
COURSE:	DIRECT MARKETING & E-COMMERCE
COURSE CODE	BAMMC EADM 1506
PAPER	6 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER V							
CC	COURSE CODE COURSE NAME & DETAILED SYLLABUS							
BA	AMMC EADM 1506	<b>DIRECT MARKETING &amp; E-COMMERCE</b>						
CC	<b>DURSE OUTCOME:</b>							
1.	To understand the aw	areness and growing importance of Direct Mark	eting					
		various direct marketing techniques (tradition	-					
fo	•		,					
re	aching to ultimate cus	tomers and build up customer loyalty and datab	base					
m	anagement							
3.	To understand increa	sing significance of E-Commerce and its applicat	tions in business					
an	nd various sectors.							
4.	To provide an insight	on Direct Marketing activities on various Social	Media platforms					
th	rough E-commerce an	d its emerging significance in business.	-					
	-	an ough 2 commerce and to emerging organicance in buomeou						
	MODULE DETAILS LECTURES							
	MODULE	DETAILS	LECTURES					
1			LECTURES					
1	Introduction to Direc	ct Marketing , Integrated Marketing						
1	Introduction to Direc	ct Marketing , Integrated Marketing stomer Relationship Management						
1	Introduction to Direct Communication& Cu 1.Introduction to	ct Marketing , Integrated Marketing						
1	Introduction to Direc Communication& Cu	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of						
1	Introduction to Direct Communication & Cu 1.Introduction to Marketing, Basics of	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of Marketing, Study of Marketing Mix, Traditional						
1	Introduction to Direct Communication& Cu 1.Introduction to Marketing, Basics of Direct and Interactive	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of						
1	Introduction to Direct Communication& Cu 1.Introduction to Marketing, Basics of Direct and	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of Marketing, Study of Marketing Mix, Traditional Versus Modern Marketing Techniques, Meaning						
1	Introduction to Direct Communication& Cu 1.Introduction to Marketing, Basics of Direct and Interactive Marketing, Legal	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of Marketing, Study of Marketing Mix, Traditional Versus Modern Marketing Techniques, Meaning and Definition of Direct Marketing, Importance						
1	Introduction to Direct Communication& Cu 1.Introduction to Marketing, Basics of Direct and Interactive Marketing, Legal framework towards	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of Marketing, Study of Marketing Mix, Traditional Versus Modern Marketing Techniques, Meaning and Definition of Direct Marketing, Importance of Direct Marketing, Advantages and Disadvantages of Direct Marketing, Approaches						
1	Introduction to Direct Communication& Cu 1.Introduction to Marketing, Basics of Direct and Interactive Marketing, Legal framework towards	<b>ct Marketing , Integrated Marketing</b> <b>stomer Relationship Management</b> Meaning and Introduction to Marketing, Evolution of Marketing, Study of Marketing Mix, Traditional Versus Modern Marketing Techniques, Meaning and Definition of Direct Marketing, Importance of Direct Marketing, Advantages and						

Marketing, Economics of Direct Marketing, Economics of Direct Marketing, Laws pertaining to Patents, Trademark, Copyright, etc., Privacy -

		The key Issue.	
	2.Integrated	Meaning, Introduction of IMC , Role of IMC in	
	Marketing	the	
	Communication	Marketing Process, Relationship of IMC with	
	versus Direct	Direct	
	Marketing	Marketing, Importance of IMC, Tools of IMC -	
	8	Advertising ,Sales Promotion, Publicity,	
		Personal	
		Selling, etc., Person to person ,Group Selling,	
		Direct	
		Mail, Direct response Television(DR-TV), Direct	
		Response Print Advertising, Catalogues, Inserts,	
		Videos, E-mail, Trade shows	
	3.Customer as the	What is Customer Relationship Management	02
	only	(CRM),	02
	project center:	Importance of CRM, Planning and Developing	
	Segmentation,	CRM,	
	Targeting and	Customizing Products to different needs,	
	customer	Studying the	
	Focus	customers mix and Managing the Key	
	10000	customers,	
		Relationship Marketing - Customer Loyalty, 3	
		Tasks of	
		Direct and Interactive Marketing = Customer	
		Acquisition, Development and Retention,	
		Market Segmentation	
2	Database Managem	ent, Marketing Strategies, Research Analysis	08
	and Testing, LTV Sur		
	1.Understanding the	Database Management: Meaning, Importance,	
	business of Direct	Functions of Database, Sources and uses of E-	
	Marketing –	database, Techniques of Managing Database -	
	Database	Internal/External, Steps in developing a	
	Management/	database, Advantages and Disadvantages of	
	Marketing Strategies	Database Management. Direct Marketing	
	0 0	Strategies: Meaning of Marketing Strategies -	
		Why it is needed, Internal and External	
		Analysis, Objectives of Strategies, Creating a	
		Direct Marketing Budget.	
	2.Direct Marketing	What is customer Life time Value (LTV),	
	Research and Testing	Factors	
		affecting Life time Value, How we use LTV, LTV	
		-	
		Sums (3 methods - Present/Historical and	
	3.Direct Marketing		
	-		
	5		
		Circulation, Relationship/loyalty programs,	
	3.Direct Marketing Analysis	- Sums (3 methods - Present/Historical and Discounted), Using LTV analysis to compare the Effectiveness of various marketing strategies. List Selection, Prospecting, Product Customization, Response Modeling and Experimentation, Mail order, Lead generation, Circulation Relationship/loyalty programs	

		Store traffic/Site traffic generation, Fund	
		raising, Pre-selling, selling(Cross selling, Up	
		selling) and Post-Selling	10
3		nmerce, E-business , Building up a Website	10
	1.Introduction to E-	Ecommerce- Meaning, Features of E-commerce,	02
	Commerce	Categories of E-commerce, Advantages and	
		Limitations of E-Commerce, Traditional Commerce and E-Commerce, Factors	
		Responsible for Growth of E-Commerce, Issues	
		in Implementing E-Commerce, Trends in E-	
		Commerce in Sectors like: Retail, Banking,	
		Tourism, Government, Education	
	2. E-Business	Meaning, Launching an E-Business, Different	02
	2. E-Dusiliess	phases of Launching an E-Business, Important	02
		Concepts in E-Business: Data Warehouse,	
		Customer Relationship Management, Supply	
		Chain Management, and Enterprise Resource	
		Planning	
	3.Website	Design and Development of Website,	02
		Advantages of Website, Principles of Web	
		Design, Life Cycle. Approach for Building a	
		Website, Different Ways of Building a Website	
4	Payment. Security in	E-Commerce , Integration of Direct Marketing	10
	& E-Commerce throu		
	1.Electronic Payment	Features, Different Payment Systems :Debit	
	Systems	Card, Credit Card ,Smart Card, E-cash, E-	
		Cheques, E-wallet, Electronic Fund Transfer,	
		Issues Relating to Privacy and Security in E-	
		Business	
	2.Payment Gateway	Introduction, Payment Gateway Process,	
		Payment Gateway, Types, Advantages and	
		Disadvantages of Payment Gateway, Types of	
	-	Transaction Security	
	3.Integration of	What is Internet, How companies use internet to	
	Direct Marketing and	promote the product, Impact of Internet on	
	E-Commerce through	Direct Marketing and E-Commerce industry,	
	the use of Internet	Growing Importance of Social Media, Role of	
_	and Social Media	Social Media on Consumers and Business	
	tal Lectures		48
BO	S SYLLABUS COMMIT		
		a Venkatesh (Convener)	
		Chheda (Subject Expert)	
	<ul> <li>Prof Deepa</li> </ul>	li Mangrekar (Subject Expert)	
IN	TERNALS (The object	ive of internal exercise is to help the learner ac	auire skills)
IN	TERNALS (The object	ive of internal exercise is to help the learner ac	quire skills) 25 MARKS
	TERNALS (The object	ive of internal exercise is to help the learner ac	
Sr.		Project/Assignment	25 MARKS

commerce on any product or
Service

## References

1. Alan Tapp, Principles of Direct and Database Marketing - Financial Times - Prentice Hall 2000

2. Drayton Bird, Commonsense Direct Marketing - Kogan Page 1996

3. Jim Sterne and Anthony Prior - E-mail Marketing - John Wiley and Sons 2000

4. Robin Fairlie, Database Marketing and Direct Mail - Exley Publications 1990

5. Successful Direct Marketing Methods Hardcover - (7th edition) by Bob

Stone (Author), Ron Jacobs (Author)

6. Direct Marketing: Strategy, Planning, Execution by Edward L Nash

7. The New Direct Marketing: How to Implement a Profitdriven Database, by Rajeev Batra

8. Reinventing Interactive and Direct Marketing: Leading Experts Show How to ...by Stan Rapp

9. Digital marketing ( E commerce) – Vandana Ahuja.

ELECTIVE 07	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	V
COURSE:	Consumer Behaviour
COURSE CODE	BAMMC EACB 1507
PAPER	7 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER V				
CO	COURSE CODE COURSE NAME & DETAILED SYLLABUS				
BA	MMC EACB 150	7	CONSUMER BEHAVIOUR		
CO	URSE OUTCOM	E:			
	1. To understa	nd the sociol	ogical & psychological perspective of consum	er behaviour.	
	2. To introduce	e students to	the complexities of consumer behaviour, its in	mportance in	
	marketing &	advertising.			
	<b>3.</b> To sensitize	students to t	he changing trends in consumer behaviour.		
	MODULE		DETAILS	LECTURES	
1	Module I			10	
	1.INTRODUCT	ION 1	. Need to study Consumer Behaviour.		
	TO CONSUMER	K 2	. Psychological & Sociological dynamics of		
	BEHAVIOUR		consumption.		
		3	. Consumer Behaviour in a dynamic &		
			digital world		
	2.MARKETING	<b>&amp;</b> 1	. Segmentation Strategies – VALS		
	CONSUMER	2	2. Communication process.		
	BEHAVIOUR	3	8. Persuasion - Needs & Importance.		
		E	LM. Persuasive advertising appeals.		
2	Module II			08	

	1.PSYCHOLOGICAL DETERMINANTS &	<ol> <li>Motivation – Types &amp; Theories – Maslow.</li> <li>Attitude – Characteristics – Theories</li> </ol>				
	CONSUMER	– Tricomponent.				
	BEHAVIOUR	3. Multiattitude Model.				
		4. Cognitive dissonance.				
		5. Personality - Facets of personality.				
		i. Theories – Freud & Jung.				
		ii. Personality traits &				
		consumer behaviour.				
		iii. Self-Concept.				
		Application of these theories in the				
		marketing and consumer behaviour.				
3	Module III		10			
	<b>1.RELEVANCE OF</b>	1. Perception - Elements in perception.				
	LEARNING IN	a. Subliminal perception.				
	CONSUMER	b. Perceptual Interpretation –				
	BEHAVIOUR	Stereotyping in advertising.				
		2. Learning – Elements in Consumer				
		Learning.				
		3. Behavioral & Classical Theory.				
4	Module IV	4. Cognitive Learning.	10			
4	1.SOCIO -	1. Family - Role of family in Socialization &	10			
	ECONOMIC&	Consumption – FLC.				
	CULTURAL	2. Culture – Role & Dynamics.				
	DETERMINANTS OF	i. Subculture & its influence				
	CONSUMER	on consumption.				
	BEHAVIOUR	ii. Changing Indian core				
		values.				
		iii. Cross culture consumer				
		perspective.				
		3. Social group-primary and secondary and				
		the role of Reference group & Consumer				
		Behaviour.				
		4. Economic- social class as the economic				
		5. determinants of consumer behaviour				
5	Module V		10			
	1. CONSUMER	a. Process of decision making.				
	DECISION MAKING.	b. Models of decision making.				
		c. Opinion Leadership.				
		<ol> <li>Diffusion &amp; Adoption Process.</li> <li>a. Process of decision making.</li> </ol>				
		b. Models of decision making.				
		c. Opinion Leadership.				
		3. Diffusion & Adoption Process.				
То	Total Lectures     48					
	BOS SYLLABUS COMMITTEE MEMBERS					
1. PROF. PAYAL AGGARWAL (Convenor)						
	2. PROF.DR. PADMAJA ARVIND (Subject Expert)					

### INTERNAL EVALUATION METHODOLOGY

- 1. Continuous Assignments
- 2. Oral & Practical Presentations
- 3. Projects
- 4. Class Test
- 5. Open Book Test
- 6. Group Interactions
- 7. Debates & Discussions

#### **8.** Quiz

#### **Reference Book**

- Leon. Schiffman, Joseph Wiserblit, S.Ramesh Kumar Consumer Behaviour.
- Pearson 11<sup>th</sup> Edition.
- David.L.Louder, Albert Jdello Bitta, Consumer Behaviour Concepts & Applications. Mcgrow Hill.
- Ramaniy Majumdar, Consumer Behaviour, Insights from Indian Market. Ph I Learning Pvt Ltd . Delhi.

### **ELECTIVE 08**

PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	V
COURSE:	DOCUMENTARY & AD FILM MAKING
COURSE CODE	BAMMC EADF 1508
PAPER	8 DSE 1A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER V			
COURSE CODE	<b>COURSE NAME &amp; DETAILED SYLLABUS</b>		
BAMMC EADF 1508	DOCUMENTARY & AD FILM MAKING		
COURSE OUTCOME:			

- 1. Understanding the planning involved in making audio visual communication effectively.
- 2. To prepare students for effective and ethical public communication.
- 3. To help students acquire basic skills in the practical aspects of Documentary and Ad Film making.
- 4. Equip students with skills to write and shoot effective Documentary and Ad film.

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### 25 MARKS

	MODULE	DETAILS	LECTURES			
1	Understandin	g Documentary	10			
	1.Category	Non-fiction (Limitation and Wonders)/Docu-drama Anthropological/Ethnographic Biographical/Historical Arts/Cultural Science and Technology	08			
		Promotional Environment including Agricultural Social Issues Educational Investigative Family Values Exploration/Adventure				
	2.Writing	Formation of Concept Research Modes : Library, Archives, Location, Life stories, ethnographic. Synopsis Script and Visualization Commentary Subtitling/Translation	04			
	3.Production	Pre-Production : Engaging technical team &         equipments. Acquiring shooting permissions.         Production : On locale and studio shooting.         Technology involved.         Post Production : Editing (Technique & Grammar),         Voice over, Music, Foley, Sp. Effects/Graphics, Sound         Re- recording and Mixing, DI and Subtitling.         Making final master& telecast copy.	18			
2	AD Film Maki		08			
	1.Ad Film Making	Writing a selling concept. Budgeting. Preparing Storyboard (Using different formats of making) Agency/Client approval.	10			
	2.Pre to Post Production	Finalization of Cast and Crew. Set erection/Location, Scheduling, Shooting. Editing, Voice over, Music, Foley, Sp. Effects/Graphics, Sound Re-recording & Mixing, DI & Subtitling. Making final master & telecast copy.	08			
	tal Lectures		48			
	BOS SYLLABUS COMMITTEE MEMBERS 1. Prof. Gajendra Deoda (Convener) 2. Prof. Mathur (Subject Expert) 3. Prof. Ganatra (Industry Expert)					
(T	INTERNALS (The objective of internals is to help the students practice the practicalities of making Documentary& Ad films.) 25MARKS					

	SEMESTER VI-ADVERTISING			
COURSE CODE	COURSE NAME			
COMPULSORY-CORE	04X2=08	DRG(DISCIPLINE RELATED GENERIC)		
BAMMC DRGA-601	04	1. DIGITAL MEDIA		
BAMMC DRGA-602	04	2. ADVERTISING DESIGN		
ELECTIVES-	03X04=12	DSE 1 A (DISCIPLINE SPECIFIC ELECTIVES-)		
	03704-12	(ANY FOUR COURSES)		
BAMMC EAAC 2601		1. ADVERTISING IN CONTEMPORARY SOCIETY		
BAMMC EABM 2602		2. BRAND MANAGEMENT		
BAMMC EAMP 2603		3. MEDIA PLANNING & BUYING		
BAMMC EAAS 2604		4. ADVERTISING & SALES PROMOTION		
BAMMC EARM 2605		5. RURAL MARKETING & ADVERTISING		
BAMMC EARE 2606		6. RETAILING & MERCHANDISING		
BAMMC EAEM 2607		7. ENTERTAINMENT & MEDIA MARKETING		
BAMMC EATP 2608		8. TELEVISION PROGRAM PRODUCTION		
TOTAL	20			

<b>COMPULSORY 01</b>	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	DIGITAL MEDIA
COURSE CODE	BAMMC DRGA-601
PAPER	DRGA (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI				
CO	URSE CODE		COURSE NAME & DETAILED SYLLABUS		
BA	MMC DRGA-601	-	DIGITAL MEDIA		
CO	URSE OUTCOMI	E:			
	1. Understand	digital marke	eting platform		
			s and stages of digital campaigns		
	3. Understand	the of use ke	y digital marketing tools		
	<b>4.</b> Learn to dev	elop digital r	narketing plans		
	MODULE		DETAILS	LECTURES	
1	About features	;		10	
	1.Introduction	a. Understa	nding Digital Media	04	
	to Digital	b. Advantag	ges of Digital Media		
	Marketing	c. Principles	s of Digital Media Marketing		
		d. Key Conc	epts in Digital media		

		e. Traditional Vs Digital Media	
2	2.Search	a. How search Engine works	08
	Engine	b. Introduction to SEO	
	Optimization	c. On Page Optimisation	
	(SEO):	d. Off Page optimisation	
		e. SEO Audit, Tools and Measurement	
		f. SEO Resources, Careers in SEO	
3	3.Search	a. What is SEM?	04
	Engine	b. Why SEM	
	marketing	c. What is Google Adwords? Why Google	
	(SEM)	Adwords	
		d. Google network	
		e. Adwords terminologies	
		f. Campaign types	
		g. Creation of Google Display NETWORK (GDN)	
		h. Display Ads format	
		i. Conversion tracking	
		j. GDN Campaign creation (DEMO)	
		k. Remarketing	
		l. What are Google shopping Ads	
4	Social Media	a. Introduction to Social Media	04
	Marketing	b. Facebook Marketing	
	(SMM)	c. Intagram Marketing	
		d. LinkedIn Marketing	
		e. Twitter Marketing	
		f. SMM Tools	
		g. Creating a successful social media strategy	
5	Email	1.key terms and concepts	05
	marketing	2.Customer acquisition strategies	
	0	3.Best Practices : CRABS	
		4.Tools to enhance lead nurturing	
		5.Enhance better reach	
6	Web Analytics	a. Introduction to analytics	06
	5	b. Social CRM and analysis	
		c. Google analytics	
		d. Digital Analytics	
		e. Content performance analytics	
		f. Visitor analysis	
		g. Social media analytics	
7	Affiliate	a. Affiliate Marketing	10
	Marketing and	b. Definition, Purpose, Resources required, Top	
1	Programmatic	Players in Affiliate Marketing, Segregation of	
1	Marketing	Affiliate marketing	
		c. Programmatic Marketing	
		d. Evolution and growth of programmatic	
		Marketing	
		e. Real Time bidding,	
		f. Types of Programmatic Advertising,	
		Advantages and Challenges, Myths of	

		Programmatic Marketing				
8	Content a. Intro to content writing		04			
	writing b. Core Principles of Content writing					
		d. Principles of writing blogs				
		e. How to write content for twitter and Mobile				
9	Cyber laws	a. Information Technology Act	02			
		b. Copyright Act				
		d. Digital Security				
To	tal Lectures		48			
BC	<b>DS SYLLABUS CO</b>	MMITTEE MEMBERS				
	1. Prof. Pradee	p Sasidharan (Convener)				
	2. Prof. Dr Hanif Lakdawala (Subject Expert)					
Re	Reference Book And Material					
	1. Digital marketing By Seema Gupta					
	2. Digital Marketing By Puneet Singh Bhatia					

COMPULSORY 02	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	ADVERTISING DESIGN
COURSE CODE	BAMMC DRGA-602
PAPER	DRGA (COMPULSORY)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI					
CO	URSE CODE		<b>COURSE NAME &amp; DETAILED SYLLABUS</b>			
BA	MMC DRGA-602		ADVERTISING DESIGN			
CO	URSE OUTCOME:					
	1. Learner shall u	inderstand t	he process of planning & production of the advert	isement.		
	2. To highlight th	e importano	ce of visual language as effective way of communic	ation.		
	3. To provide pr	actical traini	ing in the field of advertising & make learner indus	stry ready.		
	MODULE		DETAILS	LECTURES		
1	INTRODUCTION:	ADVERTIS	ING DESIGN=COMMUNICATION DESIGN	10		
	1. Project	Intro to Pr	oject paper & Campaign			
	Paper	Campaign	outline, Elements to be produced, Viva voce			
	2.Role of	1.Accounts	s dept.: Client handling, Strategy			
	Agency	planning				
	Departments	2. Media d	ept.: Media research, Media planning,			
		Buying & b	pilling			
		3. Creative	dept.: Prime calibre, All of visualisation,			

Cheatwe thinking, textutori,         4. Production dept: (in-house or outsource)         Photography, TVC, Print of promotional material.         3.Process of         Design         1. Product (features & benefits)         2. Market (TA) Psycho & Demography         3. Warket (TA) Psycho & Demography         3. Market (TA) Psycho & Demography         3. Message Strategy: What to say & How         4. Competition & claim         5. Visualisation& Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in Illustration         Detailing in VC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Ads & Logos         Print che: For size, Place, Consumer psychology         2         DESIGN BASICS: LANGUAGE OF VISUALS         08         1.Elements of         Design         Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of         Grammar: Proportions, Contrast. Harmony, Balance, Bayth, Wnithy         3.Rules of         Rules/Guides:         Design         Stat			Creative thinking Execution	
Photography, TvČ, Print of promotional material.           3.Process of Design         Research of: . Product (features & benefits) . Market: (TA) Psycho & Demography 3. Message Strategy: What to say & How 4. Competition & claim 5. Visualisation& Copy 6. Illustration: Choosing one among 7. Execution: Graphic design           4.Art Direction         Role of art director in various media Detailing in illustration Detailing in illustration Detailing in TVC: Location, Models, Costume, Working on storyboard           5.Analysing Ads & Logos         Discussion of existing ads: . Print ads: For layout, Colours, Message TVCs: AV, Pace, Tone etc Innovative, Ambient, Transit for relevancy PoS: For size, Place, Consumer psychology           2. DESIGN BASICS: LANGUAGE OF VISUALS         08           1.Elements of Design         Vocabulary: Point, Line, Shape, Size, Tone, Colours, Texture, Space Point, Line, Shape, Size, Tone, Colours, Texture, Space           2. Principles of Design         Rules/Guides: Prophasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc           4.Optical illusions         Shapes & proportions, Tones & contrast, Lines & length           5. 5. Typography         Type as Design clement: classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance           3. LAYOUT: THE BLUE PRINT         10           1.Types of Layout         Storng visual capable of selecting Target Group, Suitable Picture         Storng visual capable of selecting Target Gr			Creative thinking, Execution,	
3.Process of Design       Research of: 1. Product (features & benefits) 2. Market: (TA) Psycho & Demography 3. Message Strategy: What to say & How 4. Competition & Claim 5. Visualisation& Copy 6. Illustration: Choosing one among 7. Execution: Graphic design         4.Art Direction       Role of art director in various media         Detailing in IVC: Location, Models, Costume, Working on storyboard         5.Analysing       Discussion of existing ads: Ads & Logos         Ads & Logos       Print ads: For layout, Colours, Message TVCs: AV, Pace, Tone etc Innovative, Ambient, Transit for relevancy PoS: For size, Place, Consumer psychology       08         1.Elements of Design       Point, Line, Shape, Size, Tone, Colours, Texture, Space       08         1.Elements of Design       Forint, Line, Shape, Size, Tone, Colours, Texture, Space       08         3.Rules of Design       Rules/Guides: Design       Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc       04         4.Optical       Visual Influence: Illusions       Shapes & proportions, Tones & contrast, Lines & length       5. 5. Typography         7 Up e as Design element: Layout       Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance       10         1.Types of Layout       Mondrian, Picture window, Split, Big type, All text, All Layout       art, Circus etc.       2. Stages of Thumbnail sketches, Ro				
Design       1. Product (features & benefits)         2. Market: (TA) Psycho & Demography         3. Message Strategy: What to say & How         4. Competition & claim         5. Visualisation& Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in illustration         Detailing in TVC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Print ads: For layout, Colours, Message         TVC:: AV, Pace, Tone etc         Innovative, Ambient, Transit for relevancy POS: For size, Place, Consumer psychology         2       DESIGN BASICS: LANGUAGE OF VISUALS         08         1.Elements of Design       Rybtm, Unity         3.Rules of       Rules/Guides:         Design       Rybtm, Unity         3.Rules of       Rules/Guides:         Design       Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5. 5.Typography       Type as Design element:         Classification: Ser		2 Due es es ef		
2. Market: (TA) Psycho & Demography         3. Message Strategy: What to say & How         4. Competition & claim         5. Visualisation & Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in illustration         Detailing in FVC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Print ads: For layout, Colours, Message TVCs: AV, Pace, Tone etc Innovative, Ambient, Transit for relevancy PoS: For size, Place, Consumer psychology         2       DESIGN BASICS: LANGUAGE OF VISUALS         08       1.Elements of Vocabulary:         Design       Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of       Grammar: Proportions, Contrast. Harmony, Balance, Design         Rules/Guides:       Design         Design       Rhythm, Unity         3.Rules of       Rules/Guides:         Design       Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence: illusions       Shapes & proportions, Tones & contrast, Lines & length         5. 5.Typography       Type as Design element: Classification: Serif, Sans serif, Decorative, Trendy				
3. Message Strätegy: What to say & How         4. Competition & claim         5. Visualisation& Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in illustration         Detailing in TVC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Print ads: For layout, Colours, Message         TVCs: AV, Pace, Tone etc         Innovative, Ambient, Transit for relevancy PoS: For size, Place, Consumer psychology         2       DESIGN BASICS: LANGUAGE OF VISUALS         08         1.Elements of Design       Vocabulary: Proportions, Contrast. Harmony, Balance, Rhythm, Unity         3.Rules of       Rules/Guides: Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence: Illusions         Shapes & proportions, Tones & contrast, Lines & length         5. 5.Typography       Type as Design element: Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc.         3       LAVOUT: THE BLUE PRINT       10         1.Types of Layout       Mondrian, Picture window, Split, Big type, All text, All Layout		Design		
4. Competition & claim         5. Visualisation& Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in illustration         Detailing in TVC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Print ads: For layout, Colours, Message         TVCs: AV, Pace, Tone etc         Innovative, Ambient, Transit for relevancy         PoS: For size, Place, Consumer psychology         2         DESIGN BASICS: LANGUAGE OF VISUALS         08         1.Elements of         Vocabulary:         Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of         Besign         Buels/Guides:         Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5.5.Typography       Type as Design element:         Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc.         Word Expression, Meaning expressed by appe				
5. Visualisation& Copy         6. Illustration: Choosing one among         7. Execution: Graphic design         4.Art Direction         Role of art director in various media         Detailing in illustration         Detailing in TVC: Location, Models, Costume, Working on storyboard         5.Analysing         Ads & Logos         Print ads: For layout, Colours, Message         TVCs: AV, Pace, Tone etc         Innovative, Ambient, Transit for relevancy         PoS: For size, Place, Consumer psychology         2         DESIGN BASICS: LANGUAGE OF VISUALS         08         1.Elements of         Vocabulary:         Design         Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of         Design         Rules/Guides:         Design         Besign         Rolted::         Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5. S.Typography       Type as Design element:         Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc.				
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4.Art Direction       Role of art director in various media         Detailing in illustration       Detailing in TVC: Location, Models, Costume, Working on storyboard         5.Analysing       Discussion of existing ads:         Ads & Logos       Print ads: For layout, Colours, Message         TVCS: AV, Pace, Tone etc       Innovative, Ambient, Transit for relevancy         PoS: For size, Place, Consumer psychology       08         1.Elements of       Vocabulary:         Design       Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of       Grammar: Proportions, Contrast. Harmony, Balance, Design         Rythm, Unity       3.Rules of         Rules/Guides:       Design         Design       Rythm, Unity         3.Rules of       Rules/Guides:         Design       Emphasis, Proximity, Alignment, Visual path, Syntax         Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc       4.Optical         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5.5.Typography       Type as Design element:         Classification: Serif, Sans serif, Decorative, Trendy etc., Measurement: size, weight, Kern, Track, leading, Baseline etc., Word Expression, Meaning expressed by appearance         3       LAYOUT: THE BLUE PRINT <td></td> <td></td> <td></td> <td></td>				
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storyboard       S.Analysing         Ads & Logos       Print ads: For layout, Colours, Message         TVCs: AV, Pace, Tone etc       Innovative, Ambient, Transit for relevancy         PoS: For size, Place, Consumer psychology       08         1.Elements of       Vocabulary:         Design       Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of       Grammar: Proportions, Contrast. Harmony, Balance, Design         Rhythm, Unity       3.Rules of         Rules/Guides:       Design         Design       Rhythm, Unity         3.Rules of       Rules/Guides:         Design       Emphasis, Proximity, Alignment, Visual path, Syntax         Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5. 5.Typography       Type as Design element:         Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance         3       LAYOUT: THE BLUE PRINT       10         1.Types of       Mondrian, Picture window, Split, Big type, All text, All Layout         art, Circus etc.       2.Stages of         2.Stages of       Thumbna			Detailing in illustration	
storyboard       S.Analysing         Ads & Logos       Print ads: For layout, Colours, Message         TVCs: AV, Pace, Tone etc       Innovative, Ambient, Transit for relevancy         PoS: For size, Place, Consumer psychology       08         1.Elements of       Vocabulary:         Design       Point, Line, Shape, Size, Tone, Colours, Texture, Space         2.Principles of       Grammar: Proportions, Contrast. Harmony, Balance, Design         Rhythm, Unity       3.Rules of         Rules/Guides:       Design         Design       Rhythm, Unity         3.Rules of       Rules/Guides:         Design       Emphasis, Proximity, Alignment, Visual path, Syntax         Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc         4.Optical       Visual Influence:         illusions       Shapes & proportions, Tones & contrast, Lines & length         5. 5.Typography       Type as Design element:         Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance         3       LAYOUT: THE BLUE PRINT       10         1.Types of       Mondrian, Picture window, Split, Big type, All text, All Layout         art, Circus etc.       2.Stages of         2.Stages of       Thumbna			Detailing in TVC: Location, Models, Costume, Working on	
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2       DESIGN BASICS: LANGUAGE OF VISUALS       08         1.Elements of Design       Vocabulary: Point, Line, Shape, Size, Tone, Colours, Texture, Space       08         2.Principles of Design       Grammar: Proportions, Contrast. Harmony, Balance, Rhythm, Unity       3.Rules of       Rules/Guides:         3.Rules of       Rules/Guides:       Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc       4.0ptical         4.Optical       Visual Influence: Shapes & proportions, Tones & contrast, Lines & length       5.5.Typography         5. 5.Typography       Type as Design element: Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance       10         1.Types of Layout       Mondrian, Picture window, Split, Big type, All text, All art, Circus etc.       10         1.Types of Layout       Thumbnail sketches, Rough layout, Finished layout, Comprehensive       2.Stages of Strong visual capable of selecting Target Group, Suitable with headline, Trial close         9.Choosing       Strong visual capable of selecting Target Group, Suitable with headline, Trial close         4.Choosing       Sorting text into parts of copy. Choosing appropriate typeface for Headline, Subheads Slogan, Body etc.			Innovative, Ambient, Transit for relevancy	
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3.Rules of DesignRules/Guides: Emphasis, Proximity, Alignment, Visual path, Syntax Gestalt: Completion, Closure, Invariance, Multi-stability, Figure & ground etc4.Optical illusionsVisual Influence: Shapes & proportions, Tones & contrast, Lines & length5. 5.TypographyType as Design element: Classification: Serif, Sans serif, Decorative, Trendy etc. Measurement: size, weight, Kern, Track, leading, Baseline etc. Word Expression, Meaning expressed by appearance3LAYOUT: THE BLUE PRINT101.Types of Layout art, Circus etc.2.Stages of PictureThumbnail sketches, Rough layout, Finished layout, Comprehensive3.Choosing PictureStrong visual capable of selecting Target Group, Suitable with headline, Trial close4.Choosing TypoSorting text into parts of copy. Choosing appropriate typeface for Headline, Subheads Slogan, Body etc.		_	1 5	
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Slogan, Body etc.		4.Choosing	Sorting text into parts of copy.	
Slogan, Body etc.		Туро	Choosing appropriate typeface for Headline, Subheads	
5.Putting all Choosing canvas size, Trying formats, orientations,				
		5.Putting all	Choosing canvas size, Trying formats, orientations,	

	Together	Various proportions of verbal & Visual		
4				
	1.Choosing a	Finalizing what to sell.		
	product	Designing a Logo: Type based, Shape based, combo,		
		Symbolic etc.		
		Planning tagline		
	2.Research	Product/Service (features & benefits)		
		Market: Wants & Needs, Psycho & Demography, What		
		words may click their minds.		
	2.1.1	Tone & Voice.		
	3.Idea	Coming to big idea, Trying various idea generation		
	generation	techniques		
	4.Visualising	Choosing appropriate image/s & working on rough		
	Layout	layout		
		Finalizing layout for highest effectiveness.		
5	EVECUTION, ON	SYSTEM WORK (FACULTY TO GUIDE & INSTRUCT)	10	
5		Working on system: Corel Draw/Illustrator	10	
	1.Logo Design	Designing Logo, Deciding color scheme		
		(Logo is vector based)		
		Modifying Typo, Using glyphs,		
		Considering shape as identity		
	2.Logo Manual	Creating a Logo design Philosophy		
	2.2050 Manual	Explaining the logic behind choice of Type, Choice of		
		colour, Reason for shape, Tagline as brand promise.		
		Making all compact.		
		Creating 4 diff sizes & also reverse		
	3.Print Ads/	Press: Using finalized layout for creating series of three		
	Press ads	ads (Synergy maintained)		
		Diff image same typo OR		
		Diff expressions same model-(brand ambassador) &		
		same typo Creating headlines suitable to image (syntax)		
	4.Outdoor ad,	Outdoor: Deciding location, Format, Spotting frequency,		
	Innovative/	Advantage of location, Advantage of local surroundings,		
	Transit	Spotability, Appropriate headlines		
	/Ambient			
	Point of			
<u> </u>	purchase	TWC Champling Control Plana alex Control 1		
	5.TVC or	TVC: Story line, Script, Floor plan, Camera plot,		
	Web Ads	Storyboard with , VFX, OSD, SFX, VO		
		Web ad: Pop up, Scroll, Banner etc		
Та	tallactures	Printing, Mounting & Preparing for viva	19	
	Total Lectures     48       BOS SYLLABUS SUB-COMMITTEE MEMBERS			
DU				
	<ol> <li>Prof. Arvind Parulekar (Convener)</li> <li>Prof. Arvind Hate (Subject Expert)</li> </ol>			
	3. Prof. Ashish Gandhre (Industry Expert)			
No	Note:			
	1. Students have to choose an existing product with new fresh brand name & new logo &			
1.1	1. Suutents nave to choose an existing product with new nesh brand hame & new logo &			

not the existing brand.

 Students should not be encouraged to bring in 'innovation' in the product or not to 'invent' totally new. Invention is job of engineers & we are in communication. (If agency has to rely on innovation for the advertisement then it's a failure of their efficiency.)
 The viva will be based on the project & the evaluation will be based on its effectiveness

as communication design.

4. Make students aware that marketing & advertising are different things & advertising has to be self-explanatory. If student has to verbally push to sell 'his work' then the work is weak.

Internal Assessment: (25 Marks)

Learning process in art has four phases:

- 1. Appreciation
- 2. Imitation
- 3. Inspiration
- 4. Creation

To take the students through all these phases the internal assessment comprise of: Scrap book: (appreciation) Collection of print ads from magazine & Newspaper as well as

**Logos of different brands**. Students are supposed to analyse the ads in the scrap book for the layouts, colour harmonies used, typography, mood, type of headlines & visual path along with various design aspects.

Logos has to be analyzed for their shape, symbolism, typo treatment, uniqueness, connectivity to the industry & unity as well as alignment within logo elements.

**Drawing book**: (imitation & inspiration)The exercise in the book is based on various design principles such as harmony, contrast, illusions etc& to carry out rough layout & rough designs for new logo. This also comprise of idea generation & rough story board.

**Final campaign:** Creative brief & finalized layouts for press & print media that will follow Synergy. Student to start campaign on approval of creative brief.

## Project: Elements of Campaign: Language can be English, Hindi, Marathi.

- 1. Logo Design: (Fresh) presented in Logo Manual
- 2. Stationary: Visiting Card, Letterhead, Envelope in hard copy crafted in actual.
- 3. Press Ads: Series of 3 ads for Newspaper maintaining synergy.
- 4. Print Ads: Series of 2 ads for Magazine maintaining synergy. English and/or regional
- 5. Outdoor Ad: Billboard, Hoarding (one as reminder ad or warm up campaign)
- 6. Innovative/ Transit/ Ambient Ad: Any one of these suitable to the product/service
- 7. Point of Sale: Standee/ Danglers/ Strut cad/ Tent card/ kiosk etc: any one suitable
- 8. TVC Storyboard: 12 to 16 key frames with Floor plan, Camera plot, OSD, SFX, VFS, VO

9. Internet Ads: Scroll/ Banner/ Pop up etc: Any one ad suitable to product/service

#### **References:**

- 1. Art & Ideas: G. S. Rege
- 2. Art & Production: N. N. Sarkar
- 3. Advertising by Design Robin Landa
- 4. Elements of Graphic Design Alexander White
- 5. Ogilvy on Advertising David Ogilvy

ELECTIVE 01	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI

COURSE:	ADVERTISING IN CONTEMPORARY SOCIETY
COURSE CODE	BAMMC EAAC 2601
PAPER	1 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI				
COURSE CODE BAMMC EAAC 2601		COURSE NAME & DETAILED SYLLABUS		
		ADVERTISING IN CONTEMPORARY SOCIETY		
COU	RSE OUTCOME:			
2.	<ol> <li>To understand the environment of Advertising in Contemporary Society</li> <li>To understand Liberalization and its impact on the economy and other areas of Indian society</li> </ol>			
3.		e the advertising environment of different countries	LECTUDEC	
Sr.	Module	Details	LECTURES	
<b>no.</b> 01	Module 1. Changes in Advertising Environment Module 2.	Advertising Environment post-independence; Liberalization Privatization, Globalization Policy 1991: FDI, Entry of MNCs in India, It's effect on Indian Companies and the advertising strategy. Effects of Liberalization on Advertising Industry in context to Economy, Business, Employment and Life Style The use and effect of Advertising on the following	10	
02	Effect of Advertising, Criticism of Advertising, Social implication of advertising	<ul> <li>factors:</li> <li>1. Women</li> <li>2. Children</li> <li>3. Old people</li> <li>4. Youth</li> <li>Criticism of Advertising: Controversial</li> <li>Advertising; Gender Bias Advertising and Popular culture;</li> <li>Social implication of advertising; The effect of advertising on market and economy.</li> </ul>	10	
03	Module 3. Types of Advertising; Internet Advertising and Digital Advertising	Types of Advertising: Political advertising, B to B, Consumer advertising, Retail advertising, Industrial advertising, Financial advertising. Internet Advertising and Digital Advertising : Upcoming different ways in New Media	08	
04	Module 4. The analysis of Advertising environment of India and other foreign countries	National, International and Global Advertising & Marketing: The environmental analysis of India and other foreign countries, specifically, USA, UK, FRANCE, CHINA, JAPAN, BRAZIL, UAE, THAILAND The use of this analysis in marketing and Advertising. (CASE STUDY)	12	
05	Module 5.	Social Marketing: Definition, Need for Social	08	

	Social Marketing	Marketing; The difficulties of Social Marketing; The various subjects for Social Marketing; Effects of social marketing. (CASE STUDY)		
		TOTAL NUMBER OF LECTURES	48	
BOS S	SYLLABUS COMMITTEE	MEMBERS		
1.	1. Prof. Gajendra Deoda (Convener)			
2.	2. Prof. Smita Jain (Subject Expert)			
3.	3. Prof. Ashish Mehta (Subject Expert)			
Refer	Reference Books and material			
1. Adv	1. Advertising by Amita Shankar			
2. Adv	2. Advertising by London & Britta			
3. Adv	vertising by Ramaswamy	& Namakeeman		

## ELECTIVE 02

PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	VI
COURSE:	BRAND MANAGEMENT
COURSE CODE	BAMMC EABM 2602
PAPER	2 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI				
CO	COURSE CODE COURSE NAME & DETAILED SYLLABUS				
BA	BAMMC EABM 2602 BRAND MANAGEMENT				
CC	URSE OUTCOME				
	<ol> <li>To understand the awareness and growing importance of brand management.</li> <li>To know how to build, sustain and grow brands</li> <li>To know the various sources of brand equity.</li> <li>To know about the global perspective of brand management</li> </ol>				
	MODULE DETAILS LECTURES				
1	<b>INTRODUCTION TO</b>	BRAND MANAGEMENT	12		
	1.Introduction to Brand Management:	Meaning of Brand, Branding, Brand Management, Importance of Branding to Consumers, Firms, Brands v/s Products, Scope of Branding, Branding Challenges and Opportunities,			
	2.Models	Strategic Brand Management Process, Customer Based Brand Equity model (CBBE)			
	3.Brand Positioning:	Meaning, Importance, Objectives, Scope Basis of Brand Positioning, Brand Mantras Brand Repositioning and its characteristics, Point of Parity and Point of Differences			
2		PLEMENTING BRAND MARKETING PROGRAMS	12		
	1. Brand Elements	Meaning, Criteria for choosing Brand Elements,			

		Types of Brand Elements, Integrating Marketing	
		Programs and Activities	
	2.Personalising	Experiential Marketing, One to One Marketing,	
	Marketing	Permission Marketing. Product Strategy:	
		Perceived Quality and Relationship Marketing,	
		Pricing Strategy: Setting Prices to Build Brand	
		Equity Channel Strategy: Direct, Indirect	
		Channels, Web Strategy	
	3.Cause Marketing	Meaning of Cause Marketing, Advantages, Green	
	to Build Brand	Marketing Building Global Customer Based Brand	
-	Equity	Equity	40
3		TAINING BRAND EQUITY	12
	1.The Brand Value	Value stages and implication , What to track ,	
	Chain- Model	designing brand tracking studies	
	2.Brand	Meaning, Importance, Objectives, Sources of	
	Equity	Brand Equity, Steps of Brand Building including	
		Brand Building, Blocks, Leveraging Secondary	
		Brand Associations to Build Brand Equity	
	3.Measuring	Qualitative Research Techniques: Projective	
	Sources of Brand	Techniques: Completion, Comparison, Brand	
	Equity	Personality and Values: The Big Five, Free	
		Association	
		Quantitative Research Techniques: Brand	
		Awareness: Recognition, Recall, Brand Image, Brand Responses.	
4		ITERPRETING BRAND PERFORMANCE	12
4	1.Brand	TERPRETING BRAND PERFORMANCE Global Branding	12
4			12
4	1.Brand Performance and	Global Branding	12
4	1.Brand Performance and Management	Global Branding Strategies ,Brand Audit, Role of Brand Managers	12
4	1.Brand Performance and Management 2.Brand	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand	12
4	1.Brand Performance and Management 2.Brand Communication	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program	12
4	<ul> <li>1.Brand</li> <li>Performance and</li> <li>Management</li> <li>2.Brand</li> <li>Communication</li> <li>3.Managing Brands</li> </ul>	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and	12
4	<ul> <li>1.Brand</li> <li>Performance and</li> <li>Management</li> <li>2.Brand</li> <li>Communication</li> <li>3.Managing Brands</li> <li>over Geographical</li> </ul>	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand	<u>12</u> 
	<ul> <li>1.Brand</li> <li>Performance and</li> <li>Management</li> <li>2.Brand</li> <li>Communication</li> <li>3.Managing Brands</li> <li>over Geographical</li> </ul>	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES	
BC	1.Brand Performance and Management 2.Brand Communication 3.Managing Brands over Geographical Boundaries S SYLLABUS SUB CO 1. PROF. SHOBHA V 2. PROF. DR. RINKI 3. PROF. POONAM	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES MITTEE MEMBERS /ENKATESH (CONVENER) ESH CHEDDA (SUBJECT EXPERT) CHINTANKAR (SUBJECT EXPERT) DUBEY (INDUSTRY EXPERT)	48
BC	1.Brand Performance and Management 2.Brand Communication 3.Managing Brands over Geographical Boundaries S SYLLABUS SUB CO 1. PROF. SHOBHA V 2. PROF. DR. RINKI 3. PROF. DR. RINKI 3. PROF. POONAM 4. PROF. CHETAN D	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES MMITTEE MEMBERS /ENKATESH (CONVENER) ESH CHEDDA (SUBJECT EXPERT) CHINTANKAR (SUBJECT EXPERT) DUBEY (INDUSTRY EXPERT) Ctive of internal exercise is to help the learner action	48
BC	1.Brand Performance and Management 2.Brand Communication 3.Managing Brands over Geographical Boundaries <b>DS SYLLABUS SUB COI</b> 1. PROF. SHOBHA V 2. PROF. DR. RINKI 3. PROF. DR. RINKI 3. PROF. CHETAN E TERNALS (The object ROJECT/ASSIGNMENT	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES MMITTEE MEMBERS /ENKATESH (CONVENER) ESH CHEDDA (SUBJECT EXPERT) CHINTANKAR (SUBJECT EXPERT) DUBEY (INDUSTRY EXPERT) ctive of internal exercise is to help the learner act	48 quire skills) 25 MARKS
BC	1.Brand Performance and Management 2.Brand Communication 3.Managing Brands over Geographical Boundaries <b>OS SYLLABUS SUB COM</b> <b>1. PROF. SHOBHA V</b> <b>2. PROF. DR. RINKI</b> <b>3. PROF. DR. RINKI</b> <b>3. PROF. POONAM O</b> <b>4. PROF. CHETAN E</b> <b>TERNALS (The object</b> <b>ROJECT/ASSIGNMENT</b> • Rebranding or Re	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES MMITTEE MEMBERS /ENKATESH (CONVENER) ESH CHEDDA (SUBJECT EXPERT) CHINTANKAR (SUBJECT EXPERT) DUBEY (INDUSTRY EXPERT) Ctive of internal exercise is to help the learner action	48 quire skills) 25 MARKS
BC	1.Brand Performance and Management 2.Brand Communication 3.Managing Brands over Geographical Boundaries <b>S SYLLABUS SUB COI</b> 1. PROF. SHOBHA V 2. PROF. DR. RINKI 3. PROF. DR. RINKI 3. PROF. CHETAN E TERNALS (The object ROJECT/ASSIGNMENT • Rebranding or Re Reference books:	Global Branding Strategies ,Brand Audit, Role of Brand Managers Online Brand Promotions, Role of Brand Ambassadors , Celebrities , Loyalty Program Global Marketing Program, advantages and disadvantages, Cultivate Brand Partnership TOTAL NUMBER OF LECTURES MMITTEE MEMBERS /ENKATESH (CONVENER) ESH CHEDDA (SUBJECT EXPERT) CHINTANKAR (SUBJECT EXPERT) DUBEY (INDUSTRY EXPERT) ctive of internal exercise is to help the learner act	48 quire skills) 25 MARKS rand

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- 2. Keller , M.G Parmeswaran, Issac Jacob ( 3 rd edition)
- 3. Brand Management Text and cases by Harsh Verma
- 4. Strategic Brand management Indian Edition by Richard Eilliot and Larry percy
- 5. Brand Management Principles and Practices by Kirti Dutta

ELECTIVE 03	
PROGRAM	BAMMC
YEAR	TYBAMMC-ADVERTISING
SEMESTER	VI
COURSE:	MEDIA PLANNING & BUYING
COURSE CODE	BAMMC EAMP 2603
PAPER	3 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI				
	URSE CODE		<b>COURSE NAME &amp; DETAILED SYLLABUS</b>		
	MMC EAMP 2603	MEDIA PLANNING & BUYING			
CO	URSE OUTCOME:				
	<ol> <li>To develop knowledge of major media characteristics</li> <li>To understand procedures, requirements, and techniques of media planning and buying.</li> <li>To learn the various media mix and its implementation</li> <li>To understand budget allocation for a Media plan and fundamentals</li> </ol>				
	MODULE	DETAILS	LECTURES		
1		CTION TO MEDIA PLANNING	06		
	1.Introduction to	a. Basic Terms and Concepts			
	Media Planning	b. The function of Media			
		planning in advertising			
		c. Objectives of MP.			
		d. Role of Media planner			
		e. Challenges in Media planning			
		f. BARC and NCCS Grid			
		g. Factors influencing media			
		strategy decisions			
		h. Criterion for selecting media			
		vehicles			
	2.Negotiation skills in	a. Negotiation Strategies	02		
	Media Buying	b. Laws of Persuasion			
	3.Media planning process	a. Situation analysis and	06		
		Marketing strategy plan			
		b. Media Briefing			
		c. Media objectives and target			
		audience analysis			
		d. Media selection and strategy			

	e. Media budgeting	
	f. Media Buying	
	g. Evaluation	
3.Media Mix	Factors Affecting Media Mix	02
	Decision	-
4.Media Measurement	a. Reach	06
	b. Frequency	
	c. GRPS/GVT Ratings	
	d. TRP/TVT Ratings	
	e. Impressions	
	f. Cost efficiency	
	g. Cost per thousand	
	h. Cost per rating	
	i. Circulation / Readership / AIR	
	j. Selectivity Index	
	k. Share of Voice	
5.Sources of media	a. Nielson Clear Decision (NCD for Print)	06
research	b. Broadcast Audience Research Council	
	c. Audit Bureau of Circulation	
	d. RAM	
	e. Comscore – Digital	
	f. Alexa	
6.Selecting suitable	a. Newspaper	04
Media option	b. Magazine	
(Advantages and	c. Television ( National,	
disadvantages)	Regional and Local)	
	d. Radio	
	e. Outdoor and out of home	
	f. Transit	
	g. Cinema Advertising	
7.Media Buying	a. Newspapers	04
	b. Magazine	
	c. Television	
	d. Radio	
8.Communication mix	Communication mix	02
9.Digital Media Buying	1.Buying Digital Advertising: An	10
	Overview Paid media, Owned media and	
	Earned media).	
	2. Digital Sales Funnel	
	3. Direct buys from the websites /	
	Impact Buys	
	4. Programmatic Buying:	
	[DSP (Demand side platform) or RTB	
	(Real time bidding)]	
	5. Advertising via Premium Publishers	
	6. Advertising via Networks and	
	Exchanges	
	7. Affiliate Network ( Click bank,	
	Commission junction, adfuncky,	

	7search.com)		
	8. The Local Publishing Market		
	9. OTT Platforms		
	10. Influencers Marketing or social media		
	influencers		
	11. Content advertising		
	12. Native advertising		
	13. App installed campaign		
	14. Push notification		
	15. Google ads		
	16. Bing ads		
	17. Lead Progression		
	a. Cost per impression		
	b. Cost per click(CPC)		
	c. Cost per lead (CPL)		
	Cost per action (CPA) or pay		
	per action ( PPA)		
	d. cost per conversion or		
	Revenue sharing or cost per sale.		
	TOTAL NUMBER OF LECTURES	48	
BOS SYLLABUS SUB-COM			
	AKDAWALA (CONVENER)		
2. PROF DEEPALI MANJREKAR (SUBJECT EXPERT)			
	MAKKAD (SUBJECT EXPERT)		
<b>GUIDELINE FOR INTERNALS</b>			

## **GUIDELINE FOR INTERNALS:**

Every student must submit a media plan for local television along with the rates, and detailed media scheduling. Product, Budget and city to be given by the faculty.

a. Six hours workshop on Media scheduling software conducted by industry practitioner

b. Two case studies on actual Media plans particularly "television media plan".

## **Reference Books and material:**

Advertising Media Planning, by Roger Baron, Jack Sissors, McGraw Hill, Seventh Edition 2. Advertising Media Planning-. Jack Z Sissors, McGraw Hill 6th Edition

ELECTIVE 04	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	ADVERTISING & SALES PROMOTION
COURSE CODE	BAMMC EAAS 2604
PAPER	4 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI					
CO	URSE CODE		<b>COURSE NAME &amp; DETAILED SYLLABUS</b>			
	MMC EAAS 2604		ADVERTISING & SALES PROMOTION			
	COURSE OUTCOME:					
	1. Students should be able to demonstrate a thorough understanding of the major					
	sales promotion concepts,					
	-		nake effective sales promotion decisions, and			
			skills and point of view of an effective sales promo	otion		
	campaign	j				
	MODULE		DETAILS	LECTURES		
1	1. INTRODUCTIO	N		10		
	1. Introduction	a.	Nature and importance of sales promotion,			
			Role of Promotion in the Marketing Mix			
			The Scope and Role of Sales Promotion			
			Reasons for the Increase in Sales Promotion			
		e.	Consumer franchise building versus non			
			franchise building promotions			
	2.Theories in Sales	а.	Push promotion			
	Promotion		Pull Promotion			
			Combination theory			
	3.The psychological		Reciprocation			
	theories behind		Social Proof			
	sales promotion		Foot-in-the-Door Technique			
			Door-in-the-Face Technique			
			Loss Aversion			
			Social Norms Marketing			
2	Module III	g.	High, Medium, low	08		
2	1. Methods of		Compling	08		
	consumer oriented	_	Sampling Coupons			
	sales promotion		Premiums			
	sales promotion		Refund, rebates, cash backs			
			Contests and Sweepstakes			
		е. f.	Bonus packs			
			Price off			
		0	Exchange offers			
		i.	EMI			
		j.	Demonstration of product			
			After Sale Service			
	2.Methods of Trade		Contest & Incentives for dealers			
	oriented sales		Trade allowances (Buying allowances, slotting			
	promotion		allowances, promotional allowances)			
	-	C.	Point of purchase displays			
		d.	Sales training programs			
		e.	Trade shows and dealer conferences			
		f.	Stock return			
		g.	Credit terms			
		_	Dealer trophies			

	3.Methods of sales	a.	Bonus and incentives to Sales Force	
	force oriented sales	a. b.	Sales Promotion Contest	
	promotion	C.	Sales Meetings and Conferences: Free travel	
			Sales literature:	
		e. f.	Demonstration kits	
			Honor or recognition	
3	Module IV	g.		10
5	1.Study and analyse	a.	Three loyalty programs. (One each of FMCG,	10
	sales promotion	a.	Consumer durable and service)	
	campaign of the	b.	-	
	major brands	υ.	program. (One each of FMCG, Consumer	
	major brands		durable and service)	
		c.	Three trade oriented sales promotion program.	
		ι.	(One each of FMCG, Consumer durable and	
			service)	
		Ь	Three sales force oriented sales promotion	
		u.	program. (One each of FMCG, Consumer	
			durable and service)	
		e.	Two sales promotion of any luxury brands	
4	Module V			08
	1. Predicting Sales	a.	Evaluation Methods of sales promotion	
	Promotion Effects	b.		
			0	
1			promotions	
		C.		
		C.	promotions Long-term impact of sales promotion on brand image	
			Long-term impact of sales promotion on brand	
			Long-term impact of sales promotion on brand image	
	2. Steps in		Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer	
	2. Steps in Designing of sales	d.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour	
	Designing of sales promotion	d. a.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty	
	Designing of sales promotion campaign	d. a.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty	
	Designing of sales promotion campaign 3. Coordination	d. a. b. c. a.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation	
	Designing of sales promotion campaign 3. Coordination sales promotion	d. a. b. c. a. b.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes	
	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising	d. a. b. c. a.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing	
	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising 4. Sales promotion	d. a. b. c. a. b. c. a.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing Over use	
	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising 4. Sales promotion Abuse	d. a. b. c. a. b. c. a. b.	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing Over use Sales promotion trap	
	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising 4. Sales promotion Abuse	d. a. b. c. a. b. c. a. b. <b>FOTA</b>	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing Over use Sales promotion trap L NUMBER OF LECTURES	48
BN	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising 4. Sales promotion Abuse	d. a. b. c. a. b. c. a. b. <b>TOTA</b> 1MIT	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing Over use Sales promotion trap L NUMBER OF LECTURES TEE MEMBERS	48
BN	Designing of sales promotion campaign 3. Coordination sales promotion & Advertising 4. Sales promotion Abuse 7 1M BOS SYLLABUS COM 1. PROF. PRADEEP SH	d. a. b. c. a. b. c. a. b. <b>TOTA</b> <b>IMIT</b> (ASH)	Long-term impact of sales promotion on brand image Influence of Sales Promotion on Customer Purchasing Behaviour Designing Loyalty, continuity and frequency program Big Data and Loyalty Gratification and Loyalty Budget allocation Coordination of Ad and Promotion Themes Media Support and Timing Over use Sales promotion trap L NUMBER OF LECTURES	48

ELECTIVE 05	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	RURAL MARKETING & ADVERTISING

COURSE CODE	BAMMC EARM 2605
PAPER	5 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI					
CO	COURSE CODE COURSE NAME & DETAILED SYLLABUS					
BA	BAMMC EARM 2605RURAL MARKETING & ADVERTISING					
CO	<b>URSE OUTCOM</b>	E:				
	1. To introduce to Media students about the concept of Rural Marketing and					
	Rural econo	•				
		idents to understand about Rural Environment and demog	raphy of Rural			
	India.					
	_	dents to understand marketing Mix Strategies for Rural Co	nsumer and			
	U	l goods and service.				
	-	communication skills in media students and to understand	Rural			
		tion in contemporary society. lents for developing more creative skills for advertising st	ratogias			
	MODULE	DETAILS	LECTURES			
1		DETAILS ON TO RURAL MARKETING	10			
	1.		10			
	1.	Introduction, Scope and an overview of Rural Marketing. Evolution of				
		Rural Marketing in India. Emerging trends of Rural				
	2.	Marketing in India. Rural Market Research				
	3.	Agricultural marketing: Marketing of Agricultural				
		Produce.				
	4.	Rural Economy : Concept and characteristics of Rural	02			
		Economy,				
		Factors affecting rural economy, Basic needs of rural				
		economy, Rural-Urban disparities and Policy				
		interventions, Role of Agriculture in the economic				
		development of India.				
	5.	Channels of Distribution like ITC E-choupal, Godrej	01			
		Adhar, HUL ,Shakti and Trade Management, Rural				
0		Retailing	00			
2	RURAL ENVIR		08			
	1.	Demography of Rural marketing- Population,				
	2	Occupation Pattern, literacy rate				
	2.	Income source, Expenditure Pattern, Rural Demand and Consumption pattern, Rural Infrastructure Housing,				
		Education, Electricity, Roads.				
	3.	Understanding Rural Consumer Behaviour:				
		Rural Society- Demographic Sociological, cultural				
		perspective and lifestyle of Rural India.				
	4.	Factors affecting rural consumer behaviour-				
		Globalization/Modernization and Technological factors				
	5.	Rural consumer V/s Urban consumers- Understanding				

		hasis difference between Dural and Urban consumers	
		basic difference between Rural and Urban consumers	
		behavior,	
		Understanding nature of competition in Rural	
2	MADVETINCA	marketing IIX STRATEGIES FOR RURAL CONSUMER	10
3			10
	1.	Rural market strategies with special reference to	
		segmentation, targeting and positioning.	
	2.	Product and service strategies. Rural Product	
		categories-FMCGs,	
		Agriculture Goods and Service. Importance of Branding,	
		Packaging and labeling.	
	3.	Pricing strategies, Promotional strategies.	
		Segmentation, Targeting and	
		Positioning for Rural marketing.	
	4.	Challenges and Innovative measures for Rural	
		marketing	
4	<b>RURAL COMM</b>	UNICATION METHODS AND RURAL ADVERTISING	10
	1.	Rural Communication:	
		Meaning and scope.	
		Communication strategies for rural market	
		Advertising and Sales Promotion Strategies	
		New Product launch Techniques for Rural Markets	
	2.	Different approaches of Rural communication in	
		contemporary Rural	
		Society- Rural radio. Community based Radio.	
		Television. Audio	
		Visual media.	
	3.	Rural Advertising.	
		Meaning and definition of Advertising. Objectives of	
		Advertising.	
		Characteristics of Advertising. Effects of advertising on	
		Society.	
	4.	Traditional Media- Puppetry, Dance-Drama, Rural	
		Specific Art forms like 'Harikatha' etc. Decorated	
		Bullock carts. Folk Theatre.	
		Demonstration house to house. Hats and Mela. Wall	
		paintings.	
		Posters. Agricultural Games.	
	5.	Modern Media: Selecting Media mix- Radio. Television.	
		Print Media.	
		Cinema hall. Outdoor. POPs. Music Records. Study	
		Classes.	
5	ADVERTISING	STRATEGIES FOR RURAL MARKETING	10
	1.	Understanding Rural Consumer.	
<u> </u>	2.	Effective use of Language and content.	
	3.	Copy writing and creative advertisement for Rural	
	0.	Consumer.	
		Designing the Message.	
	4.	Determining Communication objects. Effective use of	
	1.	better mining communication objects. Enective use of	1

	Conventional and Non-Conventional media. Branding and Positioning.					
5.	Case study- TATA Namak, Coco-Cola, Colgate					
5.	toothpaste. Dabur Dantmanjan Tooth powder.					
	Case study – Rural and Urban Babool Tooth Pest.					
	Navratan Hail Oil.					
Total I	ectures	48				
	LLABUS SUB-COMMITTEE MEMBERS	10				
	PROF. DR. PRIYADARSINI PODDAR (CONVENER)					
	PROF. DR. FRITADARSINI FODDAR (CONVENER) PROF. DR. KOEL ROY CHOUDHURY (SUBJECT EXPERT)					
	PROF. DR. SAVITRI DHOLEY (SUBJECT EXPERT)					
	NALS (The objective of internal exercise is to help the learner ad	couiro skills)				
	VALS (The objective of internal exercise is to help the learner at	25 MARKS				
Sr.no.	Project/Assignment					
01	Rural Economy and Education					
02	Rural economy and government policies					
03	Role of Modern Communication in Rural Economy					
04	Project on contrastive advertising campaign for the same product ca	ategory in rural				
	and urban set-up.					
05	Designing Advertising Campaign for rural area.					
06	Designing Communication strategies for Rural Market					
Refere	ices:					
	lhuri C.M, Rural Economics, Jaipur, Sublime Publication					
2.Dutt,	Rudra and Sundaram, Indian Economy, New Delhi					
3.Kashy	3.Kashyap Pradeepand Raut Siddhartha, (2009), Rural Marketing Biztantra Publishers.					
ISBN: 978-81-317-6035-2						
4. Dogra B. and Ghuman K. (2010), Rural Marketing Concepts and Practices, Tata McGraw-						
Hill. ISBN: 81-7992-085-2						
	namacharyulu C.S.G. and Ramakrishnan Lalitha (2011), Rural Market	ting Text and				
	Cases, Pearson Education ISBN:978-81-317-3263-2					
	ultural Marketing in India – S. S Acharya and N L Agarwal -Oxford and	1				
івн ри	olishing Co Pvt. Ltd Calcutta.					

# ELECTIVE 06

PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	RETAILING & MERCHANDISING
COURSE CODE	BAMMC EARE 2606
PAPER	6 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

	SEMESTER VI					
CO	COURSE CODE COURSE NAME & DETAILED SYLLABUS					
BA	BAMMC EARE 2606 RETAILING & MERCHANDISING					
CO	COURSE OUTCOME:					
2 3	0 0					
5	Retailing.	behavior a	nerchandising. nd attitude of consumers over merchandising ent skills of merchandising.	and		
			and trends of information technology tools.			
	MODULE		DETAILS	LECTURES		
1	<b>ABOUT FEATUR</b>	ES		10		
	the World of Retailing	Introduct	ion to the World of Retailing			
	2.Types of Retailers,	Behaviou Merchan	0			
	3.Identifying and Understanding Retail Consumer:		affecting retail strategies, Consumer aphic and lifestyles,			
	4.Social Factor	Shoppin behavior Retailers	ctors , Consumer needs and desires , g attitudes and ur , Consumer decision making process, s' actions			
	5.Formats based on Pricing		as a competitive advantage, t retailing , Super Store retailing , Off Price			
2	<b>RETAIL COMMU</b>	<b>JNICATION</b>	AND IT	08		
	1.Managing Communication for a Retail Store Offering:	Introduc Thematic Commur				
	2.Methods of Communication	Methods	of Communication, Graphics, Signage			
	3.IT for Retailing:		tion Systems, Barcoding, Retail ERP			
	4.Trends & Innovation	Analytics	& 100IS			
3	INTRODUCTION	TO MERCE	HANDISING	10		
	1.Concept of Retail	Meaning of Merchandi	Merchandising, Major Areas of se Management, Role			
	-		nsibilities of Merchandisers se Mix, Concept of Assortment			

<b></b>	2.0					
	Mix	Management, Merchandise Mix of Show off				
	3.Merchandise	Concept of Merchandise Displays,				
	Displays	Importance of Merchandise Displays				
	4.Space	Concept of Space Management, Role of IT in Space				
	Management	Management, Concept of Planogram				
	5.Formats	Merchandise selection as				
	based on	a competitive advantage, Specialty store retailing,				
	Merchandise	Department store				
	selection:	retailing, Super specialist, Niche specialist				
4	VISUAL AND ON	N-LINE MERCHANDISING	12			
	1. Visual	Merchandising: Meaning of Visual Merchandising,				
	Merchandising	Objectives of Visual Merchandising, Growth of Visual				
	_	Merchandising				
	2. Visual	Visual Merchandising in India, Product Positioning and				
	Merchandising	Visual				
	in India	Merchandising				
	3.Non Store	Introduction, Objectives, Non-Store Retail				
	Merchandising	Merchandising, Television retailing/home shopping,				
	0	Product				
		Presentation in Non-Store Retail Merchandising				
	4.Online	Internet retailing/online shopping, Catalogue				
	Merchandising	Management				
	5.Trends	Analytics and Tools				
	&Innovation					
	Total Lectures		48			
BC		B-COMMITTEE MEMBERS	10			
20		RIYADARSINI PODDAR (CONVENER)				
		SH DHANJANI (SUBJECT EXPERT)				
		SH DAIR (SUBJECT EXPERT)				
Re	eading and Refer					
	_	t and Cases in Retail and Merchandise Management. New Y	Vork			
	Fairchild Fernie, J, Logistics and Retail Management. London, Kogan PageTepper, Bette K, Mathematics for Potail Buying New York, Esinghild					
	Mathematics for Retail Buying.New York, Fairchild Drake M. F. Batail Fashion Bromotion and Advertising New York					
	Drake, M .F, Retail Fashion Promotion and Advertising. New York, Macmillan Berman, Retail Management. New Jersey, Prentice Hall					
	Jucas, G. H., Retail Management, 3rd Edition, London, Pitman					
	<b>5 1 1 1</b>					
	Publication Gercas, G. H, Retailing, Chennai, All India Publication					
	Levy, Michael (2012)Retailing Management 8 th Ed. New York, NY: McGraw-Hill Donnellan, John (2016) Merchandising and Buying Management, 4 th Edition, Bloomsbury					
		10) Merchanulsing and buying Management, 4 th Edition,	, bioomsbury			
Pu	Publications.					

ELECTIVE 07	
PROGRAM	BAMMC
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	ENTERTAINMENT & MEDIA MARKETING

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COURSE CODE	BAMMC EAEM 2607
PAPER	07 DSE 2B (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI			
COURSE	COURSE CODE COURSE NAME & DETAILED SYLLABUS		
	C EAEM 2607	ENTERTAINMENT & MEDIA MARKETING	
	E OUTCOME:		
<ol> <li>1.To equip students with an understanding of marketing practices, frameworks, and trends in the Entertainment Sector</li> <li>2. Introducing the students to television industry and film industry.</li> <li>3. Will make students go through different case studies regarding radio marketing skills, Social media marketing skills etc.</li> <li>4.Will help to know the impact of media industry on the viewers, understanding its</li> </ol>			
characte	characteristics DETAILS LECTURES		
	MODULE	DETAILS	LECTURES
М	NTRODUCTION TO IARKETING	<ul> <li>What is marketing?</li> <li>Review the emerging marketing communications area of 'entertainment marketing' and reconceptualises the phenomenon</li> <li>7 Ps</li> <li>Brand Basics</li> <li>Case Studies</li> </ul>	06
EI M	ATEST NTERTAINMENT IARKETING TRATEGIES	<ul> <li>Integrated Marketing Communications</li> <li>Experiential Marketing</li> <li>Advertiser Funded Programing</li> <li>Why Entertainment Marketing?</li> <li>The Scope and Growth of Entertainment Marketing Practice</li> <li>The Effect of Entertainment Marketing on Consumers</li> </ul>	06
IN	VERVIEW OF NDIAN IEDIA INDUSTRY	<ul> <li>Explore various media in terms of size and impact</li> <li>Media characteristics</li> <li>Compare various media</li> <li>Opportunities for cross-promotions</li> </ul>	08

4	MARKETING IN TELEVISION INDUSTRY	<ul> <li>Structure and function of TV</li> <li>Terminology used in TV</li> <li>TV Planning, Marketing</li> <li>Future trends in TV</li> <li>Maintaining aggressive promotion and packaging approach for all programmes.</li> <li>Hold on to the leadership position in prime time slot through timely innovations based on audience feedback.</li> <li>Expand the market by launching programmes that are relatable to all generations' audience.</li> <li>Advertisement of programmes by print media</li> <li>Celebration of festivals</li> <li>Broadcasting famous TV show for full day</li> </ul>	08
5	NICHE MARKETING	• Niche TV and there marketing strategies (Sports TV, Lifestyle TV, Kids TV, Regional TV)	02
6	MARKETING IN FILM INDUSTRY	<ul> <li>Marketing and Distribution Structure of films (Domestic and International)</li> <li>Create Film Marketing Plan.</li> <li>Research for reach to target market.</li> <li>Set up marketing schedule.</li> <li>Film marketing budget.</li> <li>Designing EPK (Electronic Press Kit)</li> </ul>	06
7	MARKETING IN ONLINE AND SOCIAL MEDIA	<ul> <li>Strategy and Case studies of social media marketing in India.</li> <li>Using Social Media Marketing For Entertainment Industry</li> <li>YouTube Marketing For Entertainment Industry</li> <li>Facebook Marketing For Entertainment Industry</li> <li>Instagram Marketing For Entertainment Industry</li> <li>Launch Trailers, Teasers, Snippets</li> <li>Keep Sharing Across Social Media Platforms</li> <li>Actively Engage With Your Audience</li> <li>Post A Variety Of Content</li> <li>Capitalize On The Power Of IGTV</li> </ul>	06
	8.MARKETING IN RADIO INDUSTRY	<ul> <li>Exploring the Radio industry in India, Radio channels and radio programs Marketing case studies</li> <li>Strengths of Radio in Communicating a Message niche market and listening</li> </ul>	06

	<ul> <li>demographic</li> <li>Variety of promotional activities by Radio stations</li> <li>Radio advertising works as an everywhere medium</li> <li>Cost-effectiveness of advertising on radio</li> </ul>	
Total Lectures		48
BOS SYLLABUS SUB- COMMITTEE MEMBERS		
1. Gajendra Deoda (Convener)		
2. Priyanka Khanvilkar (Subject Expert)		
3. Atul Ketkar (Industry Expert)		
INTERNALS		25 MARKS
Group presentations that will explore both product build and marketing campaigns.		
Recommended Readings:		
The Insider's Guide to Indepe	ndent Film Distribution by Stacey Parks	
The Complete Independent Movie Marketing Handbook by Mark Steven Bosko		
Marketing to Moviegoers: A Handbook of Strategies and Tactics by Robert Marich		
Movie Marketing: Opening the Picture and Giving It Legs by TiiuLukk		
Marketing and Selling Your Film Around the World: A Guide for Independent Filmmakers by		
John		
Durie, Annika Pham and Neil Watson		
Dui le, Allinka Filalli allu Nell	watson	

ELECTIVE 08	
PROGRAM	ВАММС
YEAR	TYBAMMC-Advertising
SEMESTER	VI
COURSE:	TELEVISION PROGRAM PRODUCTION
COURSE CODE	BAMMC EATP 2608
PAPER	8 DSE 2A (ELECTIVE)
TOTAL MARKS	100 (75:25)
NO OF LECTURES	48

SEMESTER VI		
COURSE CODE	COURSE NAME & DETAILED SYLLABUS	
BAMMC EATP 2608	TELEVISION PROGRAM PRODUCTION	
COURSE OUTCOME:		

- 1. Making Understand the Indian Television History.
- 2. Will help to analyse the cultural impact of television on the audience.
- 3. Understating Television Journalism.
- 4. Introducing the Contemporary Trends of Television programming to students.

**5.** Help the students to gain knowledge regarding the various measurement formats and reporting skills of television.

MODULE	DETAILS	LECTURES
1	TELEVISION IN INDIA	10
	News, Information and Entertainment – Doordarshan	
	Audience Segments and Cultural Impact Satellite TV and Private TV Channel	
2	FORMATS AND TYPES OF TV PROGRAMMES	08
	Theories of Visual Literacy: Gestalt, Semiotics	
	Reporting Skills, Research and Editing	
	Use of graphics and special effects Positioning the Camera for TV shots	
3	TELEVISION NEWS GATHERING	10
3	The Camera - News for TV	10
	Finding the Story and Sources	
	Packaging	
	Ethical issues in TV Journalism	
4	PRESENTING REALITY IN TV	10
	News/Debates/ Opinions	
	Breaking News	
	Interviews The Seen	
	The Soap Constructing Reality in Reality shows	
5	CONSUMING TELEVISION	10
5	SEC Vs NCCS	10
	Measurement Of Viewership: TAM, TRP, TVT, GVT and so on	
Total Lect	Total Lectures	
SYLLABUS	DESIGNED BY:	
1.Gajendra	a Deoda (Convener)	
2.Priyanka	a Khanvilkar (Subject Expert)	
	kar (Industry Expert)	
	ReadingList	
	ew. Broadcast Journalism, Oxford. m, Iry. Art of Interviewing for Television, Radio &Film, Tab Books	
• Broughto Inc.1981.	in, if y. Aft of filter viewing for Television, Radio & Film, Tab books	
	• Kumar, Keval J. Mass Communication in India, Jaico Publishing House.	
• Lawrence Lorenz, Alfred and Vivian John. News Reporting and Writing,		
Pearson Education.		
Mankeka     of Televisio	• Mankekar, Purnima. Screening Culture, Viewing Politics: An Ethnography of Television	
Womanhood, and Nation in Postcolonial India, Duke University Press Books,		
	1999. • Trevin, Janet, Presenting on TV and Radio, Focal Press.	
• Yorke, Ivor, Television News (Fourth Edition), Focal Press.		