

Course Name: Certificate Program in Corporate Banking

Prof. Name: Dr. Rohit Sharma

Duration: 20 sessions (90 mins each)

Lecture Schedule: Monday/ Saturday

Timings: 5.30-7.00 pm

Fees: Rs 2500

Course Objective: The Certificate program in Corporate Banking guides you through the specialised division of a commercial bank that offers various banking solutions, such as credit management, asset management, cash management, and underwriting to large corporations as well as to small and medium-sized enterprises (SMEs).

Career Opportunity:

There are huge job openings in the market for corporate banking. The job roles may vary from SME officer, Loan officer, Front desk officer, Relationship manager to dozens of other support functions like HR, marketing, accounting, IT and so on.

Program Content:

Module 1 Introduction

Module 2 Understanding of Financial Market

Module 3 Capital Market Functioning

Module 4 Exchange Market Functioning

Module 5 Financial Systems – Framework

Module 6 Banking Products and Services

Module 7 Borrower's Profile assessment and Documentation

Module 8 Corporate Banking

Module 9 Risk Management in Banks

Module 10 Life Insurance

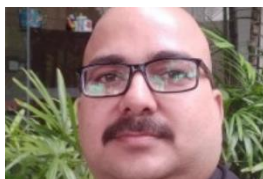
Module 11 Selling and IT Skills

Examination

Topic-wise practical Assignments, Final MCQ exam after course completion.

About the Faculty

Dr. Rohit Sharma



Dr. Rohit Sharma is a PhD in Commerce and government certified trainer from BFSI sector skill council of India, National Skill Development Corporation. He has 12 years of teaching, research, consultancy and corporate experience. He has conducted training sessions at the office of the Deputy Commissioner, Dibrugarh, Assam on Cash Book and its maintenance and responsibilities of DDO's and Head of Offices. He was also instrumental in corporate training with Union bank of India in Amity University Mumbai.

Rakesh Howal



Deputy Manager- HR and Administration, HDFC

Mr Rakesh Howal is a competent result driven professional with over 12 years of professional experience in Administration & HR. He is currently associated with HDFC SALES PVT LTD as a Deputy Manager Admin & HR. He has proficiency in collecting information about staff requirements and planning accordingly. He has a proven track record of increasing revenues, streamlining workflow, evolving effective operational procedures and creating a team work environment to enhance productivity innovatively. He is an effective communicator with skills in devising & implementing innovative strategies & contributing towards positive growth of a company.